# BOWL EXPO PROSPECTUS

Bowl Expo is the bowling industry's premier annual convention and trade show for bowling center owners/operators, senior management, and employees, which features exhibits with a wide array of products & services.

Chris Rush

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www.bpaa.com/expoexhibitors

# Why Bowl Expo?

Qualified Buyers

2,000+

#### **INDUSTRY TRENDS**

68% Single Unit Owner 32% Multi-Unit Owner (Multiple Centers) 58% Traditional Centers 42% Bowling Entertainment Centers

Develop business relationships with the bowling industry leaders of: BPAA, EBPA, IBPSIA, USBC, BPAC, AAMA, MUBIG, PBA, AFNAFPO, BPAJ, Global, State, and Regional bowling associations.

### Attendees



#### Needs

#### **BOWLING CENTER'S NEEDS**

- Laser Tag
- Redemption & Plush
- Arcade & Video Games
- ATM/Credit Card Processing
- Capital Equipment
- Insurance
- Architecture/Construction

- Food and Beverage
- Office & Party Supplies
- Carpeting/Flooring
- Promotional Products
- Virtual Reality
- Coin Operated Machines
- Bar & Restaurant Equipment
- Cleaning & General Maintenance Supplies
- Hi-Tech Equipment Services
- Marketing & Database System
- Pro Shop Products
- Music, Lighting, Video and Sound System
- Miniature Golf/Attractions
- Advertising/Signs

## Revenue Generation



89% Arcade



45% Laser Tag

Bowl Expo

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**O** TRADE SHOW

CELEBRATION

GAYLORD NATIONAL RESORT & CONVENTION CENTER NATIONAL HARBOR, MD

CONVENTION: JUNE 29 - JULY 3 TRADE SHOW: JULY 1 - 2

# BOWL EXPO PROSPECTUS

"We exhibit at 10-15 trade shows a year and Bowl Expo is the premier event and tradeshow. You have to be here! If you are selling or wanting to sell to the proprietors and the bowling industry, this show is a must. Bowl Expo is critical to our success and the bottom line is attendees are qualified buyers and wanting to purchase on the floor."-Jimmy Land, Classic Products

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### Revenue Generation



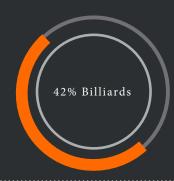




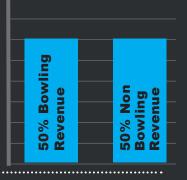


### Revenue Generation









# Why Bowl Expo?

Purchase On Show Floor

85%

### **WHAT MAKES BOWL EXPO UNIQUE?**

- Global attendance 2,000+ attendees from 40+ countries
- Qualified Buyers
- 85% Purchase on show floor
- Exclusivity- Not open to general public
- Multi Unit and FEC owners with large buying power

## Pricing

#### DIMENSION:

10' x 10' (100 sq. ft.) Includes pipe and drape, 3' side rails and 8' back

1st booth- \$1,975 base price

4+ booths -\$1,780 each plus base price

8+ booths - \$1,620 each plus base price

40+ booths - \$1,420 each plus base price

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