

# FAQ - Frequently Asked Questions

# **Sponsoring Organization:**

Bowling Proprietors' Association of America, Inc. 621 Six Flags Dr. - Arlington, TX 76011 1.800.343.1329 / 817.633.6129 fax Home Page: www.bowlexpo.com

# **General Service Contractor:**

Freeman Expo 6555 W. Sunset Road – Las Vegas, NV 89118 1-702-259-1700 / 1-469-621-5604 fax Home Page: www.freemanco.com

# **Exhibitor Registration Hours at the Orange County Convention Center:**

Monday	June 26	8:00 AM – 5:00 PM
Tuesday	June 27	8:00 AM – 5:00 PM
Wednesday	June 28	8:00 AM – 5:00 PM
Thursday	June 29	8:00 AM - 12:00 PM

# **Set-up Hours:**

Monday	June 26	8:00 AM - 5:00 PM
Tuesday	June 27	8:00 AM - 5:00 PM

# **Show Hours:**

Wednesday June 28 11:00 AM – 4:00 PM Thursday June 29 10:00 AM – 3:00 PM

# **Move Out Hours:**

Thursday June 29 4:00 PM – 10:00 PM Friday June 30 8:00 AM – 12:00 PM

# **International Bowl Expo 2023 Staff & Committee:**

### Staff:

Justin Moore, Director of Meetings and Events Chris Rush, Exhibitor Sales Associate Steve Silva, Production & Multi-media Coordinator Rich Cairns, Registration Christie Crawford, Travel Coordinator

## Committee:

Mandy Haws, Host Committee Chair Frank Wilkinson
Bryan Parker
Chasity Agnew
Terry Signaigo
Deb Klimke
Charlene Martino
Rick & Mary Thurber
Barbara Watts
Bob Hanson
Ron Amore



# **Deadline Checklist**

Item	Tab / Section	Deadline
Trade Show App and Onsite Pocket Guide Form	Show Management	May 5
Booth Layout Approval (if over 500 sq. ft.)	Show Management	May 5
Exhibitor Insurance	Show Management	May 8
Exhibitor Appointed Contractor	Show Management	May 8
Bowl Expo Invoices Due	Show Management	May 10
Hotel Discount	Hotel	May 23
Exhibitor Name Badges (booth allotment)	Show Management	May 23
	3	
Freeman Discount Rate	Freeman	May 30
Registration Bag Insert	Show Management	June 1
Work Passes	Show Management	June 2
TION 1 40000	Chew management	Julio 2
Catering / Food Sample Approvals	Facility / Other	
(Convention Center)	Contractors	See Order Form
(Convention Center)	Contractors	
	Facility/Other	
Convention Center Services	Contractors	See Order Form
	Contractors	
Audio Visual	Freeman	See order form
Audio Visual	i iceiliali	See Older IOIIII
Electrical	OCCC	See order form
Electrical	OCCC	See order form
LACT DAY for freight to be received at the word and		
LAST DAY for freight to be received at the warehouse	Freeman	June 20
without surcharge		
Chinaina DIDECT TO CHOM, compet orgins hefers	F	lune 00
Shipping DIRECT TO SHOW - cannot arrive before	Freeman	June 26



# **MAY DEADLINES & REMINDERS**

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	1	2	3	4	Due Dates:  Trade Show App and Online Directory Form - and - Booth Layout Approval (500+ square feet)	6
7	8 Exhibitor Appointed Contractor Form Due Exhibitor Liability Insurance	9	10 Due Date: Bowl Expo Invoices	11	12	13
14	15	16	17	18	19	20
21	22	Due Date: Hotel Discount Expires -and- Exhibitor Name Badges Due	24	25	26	27
28	29	30 Freeman Discount Rate	31			



# JUNE DEADLINES & REMINDERS

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1 Due Date: Registration Bag insert	Work passes form due.	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20 Last Day for Freight at Warehouse	21	22	23	24
25	26 Ship to show arrival date. Setup 8am-5pm	27 Setup 8am- 5pm	28 Trade Show Opens 11:00AM – 4:00 PM	29 Trade Show 11:00 AM – 4:00 PM	30	



# **International Bowl Expo 2023 Policies**

To protect companies that have paid to exhibit during the trade show, and to ensure that only qualified persons attend the show, BPAA has adopted the following attendance policy for International Bowl Expo:

Attendance at International Bowl Expo is open to any owner/operator (or their employees) of a bowling center, billiard center or pro shop. **Domestic** manufacturers, suppliers, or distributors that do not own/operate (or are the designated representative of) a bowling center, billiard center or pro shop **must purchase an exhibit booth to participate** in International Bowl Expo\* (See Suitcasing / Booth Sharing below).

Exhibitors may purchase a full registration for \$225 and have access to the following at NO CHARGE

- 1. Welcome Reception Monday Evening, June 26
- 2. Breakfast and Networking-Monday, June 26, Tuesday, June 27, Wednesday, June 28
- 3. Education Sessions-Monday, June 26 & Tuesday, June 27
- 4. Industry Awards Luncheon –Tuesday, June 27
- 5. General Session -Wednesday, June 28
- 6. Club Xpo-Thursday, June 30

Separate tickets are available for purchase for these events (if you have a booth badge only):

- 1. Welcome Reception-\$99 each
- 2. Industry Awards Luncheon-\$60 each
- 3. Club Xpo-\$99 each

Children 18 years old or younger are admitted at no cost to the following International Bowl Expo events when accompanied by an adult with a full registration:

- 1. Welcome Reception: Monday, June 26
- 2. Industry Awards Luncheon: Tuesday, June 27
- 3. General Session and Keynote: Wednesday, June 28
- 4. International Bowl Expo Trade Show: Wednesday, June 28 & Thursday, June 29

# **Exhibit**

All exhibitors at International Bowl Expo 2023 must adhere to **decorating policies** as set forth by show management (and follow the industry guidelines as set forth by the International Association of

Exhibitions and Events) to maintain the integrity and professionalism of the show. <u>All booths are</u> <u>required to be carpeted or have an approved floor covering</u> as to have a professional look. There will be no exposed floor, packing boxes, crates or wiring.

# Meetings/Hospitality/Social Functions

Absolutely NO meetings are to be held during publicized convention and trade show hours without written consent by show management. Scheduling of all hospitality and social functions must be approved by show management. No request will be unreasonably withheld.

# **Booth Sharing: PLEASE READ CAREFULLY!**

Booth sharing will be allowed only by exhibitors that can show legal documentation proving that they are employed or owned by the parent company.

NO representatives from two different companies will occupy one booth; this practice is strictly prohibited and will not be allowed under any circumstances.

Exceptions to this rule must be approved in writing by show management.

# <u>Domestic distributors, wholesalers and financial representatives must purchase booth</u> space in order to access the trade show floor.

<u>ALL</u> domestic (US owned) suppliers or distributors who have accessed the trade show floor through another distributor <u>WILL</u> be escorted from the trade show floor by show management.

ALL companies who provide badges for non-employees will be subject to removal from the trade show floor. \*NO EXCEPTIONS\*

Show management must approve all exceptions to the above policies.

# \*Suitcasing: Please read carefully!

Any company or representative of a company who has not paid for exhibit space at the International Bowl Expo will not be allowed to conduct business or offer product seminars to Bowl Expo attendees on the host hotel property and convention center space. This property will include all restaurants, lobbies, hallways, meeting rooms or hotel suites. Suitcasing is <a href="strictly prohibited">strictly prohibited</a> and <a href="swill not be tolerated">will not be tolerated</a>. Any company that participates in suitcasing will be blacklisted and refused access to all future International Bowl Expos.



# **Booth Information / Rules & Regulations**

## Exhibit Space Requirements-Please refer to IAEE Guidelines for all regulations

- A Standard 10 x 10 booth may not exceed 8 ft. in height.
- A <u>Peninsula</u> [2 or more exhibit spaces, side by side, (end cap) with aisles on three sides.] may not exceed <u>12 ft.</u> in height and <u>10 ft.</u> in width.
- An <u>Island</u> (a block of exhibit space with aisles on all four sides) may not exceed <u>16 ft.</u> in height.

All exceptions must be approved in writing from show management prior to the first day of installation.

# **Exhibit Space Description**

Each booth is provided 8 ft. high back drape, 36" high side dividers and a 7" x 44" ID sign. Booths are 10' x 10' unless otherwise noted.

No booth structure can protrude outside the purchased booth space. Aisle ways must remain clear.

YOUR EXHIBIT SPACE IS NOT CARPETED. FLOOR COVERING IS REQUIRED IN ALL BOOTHS.

If an exhibitor reserves more than 5 booths, <u>BPAA must see your booth layout for Fire Marshall's approval no later than May 5, 2023.</u>

### **Floor Services**

The Sales Office and the Show Decorator's office will be located in the exhibit hall. Freeman will assist you with all questions regarding services on the trade show floor.

# **Booth Signage:**

Booths located in the center of the floor must have all signage suspended from the ceiling approved by show management. Signs hung without approval will be removed at the exhibitor's expense. NO EXCEPTIONS!

Maximum sign height is 24 ft. from the floor to the top of the sign.



# **Exhibitor Housing**

The Rosen Centre Hotel will be our host property for International Bowl Expo 2023. The trade show will be held at the Orange County Convention Center. Networking events will be held at the Rosen Centre as well.

Rosen Centre Hotel 9840 International Dr Orlando, FL 32819

#### **Hotel Rates:**

\$159 a night + tax

\* Discounted rate at the above property are available through May 23, 2023. After that date, rates will increase.

Reserve your hotel room online at https://bpaa.com/expoexhibitors/, by clicking on Hotel & Travel tab.

### **BUYER BEWARE of possible Hotel Fraud:**

Bowl Expo does not have an official housing company for Bowl Expo 2022. There are "unofficial" companies aggressively pursuing attendees and exhibitors to book hotel rooms through their companies at supposedly significant discounts. Unfortunately, some past attendees and exhibitors have fallen prey to these companies and have either:

- \* Lost their significant deposits
- \* Been relocated with little or no warning
- \* Have not had the guest rooms they thought they had booked
- \* Have not received reservations at the hotel they thought they had confirmed

This has caused great hardships to these individuals and companies. Reservations made through an agency will be at your own risk. If you have been contacted, please let us know.



# **IBE 2023 Trade Show App and Onsite Pocket Guide**

Every exhibitor is provided with a complimentary listing, with company address, contact info, and a brief description of their products and services. In the space below, please confirm EXACTLY what you would like to list in your COMPLIMENTARY space and return it by e-mail or fax at the number listed below **by May 5, 2023:** 

COMPANY:		
Contact Name:		
Address:	City,	State, Zip:
Phone:	Fax :	
Website:	E-ma	iil:
		n)
	Product Categor	ies
Exhibitor receives one (1) complim	_	sed for the App and Onsite Pocket Guide. Additional
categories can be purchased. Pleas	se circle ONE (1) category listed below be	est describing your product or service:
Advertising / Signs	Building Maintenance / Janitorial	Liquor Controls
Air Cleaners / Scent Systems	Capital Equipment	Lockers
Apparel	Carpet	Marketing
Arcade / Vending	Computer Systems / Software	Music
Architecture / Construction / Design	Customer Services	Parts & Supplies
Automatic Scoring	Distributor / Wholesaler	Plush / Novelty / Redemption
Awards & Recognition Items	Financial	Printing
Beverage (Alcoholic & Non-alcoholic)	Food	Pro Shop Accessories
Billiards	Furniture / Fixtures	Promotional Products
Birthday / Party Supplies / Programs	Inflatables	Publications / Associations / Non-Profit Organizations
Bowling Accessories	Insurance	Refurbished Equipment
Bowling Bags	Lane Equipment	Restaurant Supplies / Equipment
Bowling Balls	Lane Maintenance	Sanitation
Bowling Pins	Laser Tag	Telecommunications
Bowling Shoes	Lighting / Sound	Training
		Wristbands / Ticketing / Admissions
Others:		
<u> </u>	<del>-</del> ,	e included will be an additional <b>\$50</b> . If you choose more than
S	card information and scan or mail form. <u>DEA</u>	DLINE: May 5, 2023 Date:
Credit Card:		Exp:
Name on Card:		CVV Code:
Signature:		Total Amount to charge: \$



# **Trade Show Attendee Lists**

BPAA will provide exhibitors with a list of attendees registered for International Bowl Expo 2023 in a Microsoft Excel spreadsheet. EMAIL ADDRESSES MAY **NOT** BE INCLUDED AT THE PROPRIETOR'S REQUEST. This service is provided to exhibiting companies only and the prices are listed below.

Please send me the following lists:		
Pre-Show List\$700.00 (Includes all attendees registered by June 5, 2023)		
Post-Show List\$800.00 (Will be sent on or after July 24, 2023)		
Pre-Show List and Post Show List\$1,200.00		
Total		
By signing below, you agree to use this list for pre- and polist can only be used during the year 2023.	ost-International Bowl Expo 2023 mailings only.	This
Signature		
Payment Information:		
Credit Card Number	CVV Code	
Exp. Date Name on Card		
Company Name		
Email address where list will be sent		
Orders will NOT be processed without payment		
Please return this form with payment to: Chris Rush BPAA 621 Six Flags Dr. Arlington, TX 76011		

chrisr@bpaa.com



# **Exhibitor Badge Policy**

IBE Exhibitors are allocated four (4) badges per 10' x 10' booth for the first four (4) booths. MAX 16 complimentary TRADE SHOW ONLY badges per exhibitor. Additional badges may be purchased for \$30 each.

# \*Proprietors may not be issued exhibitor badges\*

- Exhibitor Trade Show Badges are issued under the terms and conditions defined below.
- Exhibitor defined as an official employee or personnel designated to work in the designated Exhibiting booth. Exhibitor may not at any time conduct business outside of the purchased exhibiting space.

To Receive an Exhibitor Badge: Complete and return the badge order form by May 23, 2023.

Badges may only be picked up at the Exhibitor Desk during Expo registration hours, only by the badge holder with proper ID (Driver's License) or a business card or company letterhead stating identity.

Anyone registering after May 23, 2023 must register at the Exhibitor Registration Desk.

<u>Exhibitors are required to wear their badges at all times</u> throughout the trade show and during move-in and move-out. No one will be allowed to enter the Exhibit floor without a valid badge. This is for safety, security, and your benefit.

**Exhibitors** with "IBE 2023 Exhibitor Badges" are permitted to enter the trade show three hours prior to the official opening of the exhibits. (See times posted in kit)

Absolutely **NO** Exhibitor Badges are allowed to be given or transferred to **non-exhibiting company personnel** or **proprietors**. Any company in violation of this policy may be removed from the trade show floor and denied access to future Bowl Expo shows.

Proprietors are to register as such and therefore be issued an attendee badge.

# **Work Passes:**

If you need work passes for move-in and/or move-out **ONLY** personnel, please complete the Work Pass Badge Order Form and **return it no later than June 2, 2023. Exhibitors do not need work passes as they are to wear their Exhibitor Badge at all times.** 

\*Show Management reserves the right to change or delete any or all portions of the above policy.



# **IBE 2023 Exhibitor Name Badges**

Exhibitors are allocated four (4) badges per 10' x 10' booth for the first 4 booths (max 16 complimentary). Any additional badges will cost \$30 each. Please PRINT the names below.

PLEASE NOTE THAT EXHIBITOR BADGES MAY NOT BE TRANSFERRED TO ANOTHER PERSON UNDER ANY CIRCUMSTANCE. VIOLATION OF THIS POLICY MAY CAUSE EXHIBITING COMPANY TO INCUR A FINE OR BE REMOVED FROM THE SHOW FLOOR. NON – EXHIBITING BOWLING DISTRIBUTORS ARE PROHIBITED FROM BOWL EXPO.

Name (First and Last) (To appear on badge)	Company Name (To appear on badge)	Name (First and Last) (To appear on badge)		
1	9		J	
2		)	<i>J</i>	
3		·	<i>J</i>	
4		2	_/	
5		3	<i></i>	
6		4	<i></i>	
7		5	_/	
8		6		
registration)	3 (If you have a name change or ca			
Name on Card:	CVV Code:			
Signature:	Total Amount to Charge: \$			

Please email to Chris Rush chrisr@bpaa.com or mail to;

Chris Rush/Bowl Expo

621 Six Flags Dr.

Arlington, TX 76011



# **WORK PASSES**

Work Passes are available at the Exhibitor Registration desk for your exhibit houses and labor contractors. The work passes cannot be used for entry during normal show hours.

Requested for:		
	·	
(If more space is r	needed, please continue names on another	<del></del>
Exhibitor-Appointed contractors wishing to these times with the Show Manager. <b>NO C</b> Manager.		
Please fill out the request for approval of o Chris Rush,at <a href="mailto:chrisr@bpaa.com">chrisr@bpaa.com</a> no later		anager, c/o
If you have any questions, please call 800-	-343-1329 ext. 8480	
I,(COMPANY)	in booth(BOOTH NUMBER)	_
Request to access the exhibit hall: DAYS:	HOURS:	
Requested by:		



# **EXHIBITOR-APPOINTED CONTRACTOR** AUTHORIZATION FORM

# **RETURN TO INTERNATIONAL BOWL EXPO MANAGEMENT BY MAY 8, 2023**

WITH PROPER CERTIFICATES OF INSURANCE

If an International Bowl Expo 2023 exhibitor plans to use a firm other than the Official Service Contractor for exhibit installation and/or dismantle, the EXHIBITOR ONLY must complete and email this form to International Bowl Expo no later than May 8, 2023.

If the Exhibitor fails to supply this form by the date above, the Exhibitor-Appointed Contractor will **not** be permitted access to the exhibit floor to service the exhibit, and the work will be performed and/or supervised by the Official Service Contractor.

Exhibitors may not use any service supplier on the exhibit floor other than the official contractors for electrical, utilities, telephone, catering, security, cleaning, material handling, and rigging.

# Exhibiting Company: Booth Number: \_\_\_\_\_ Phone Number: (\_\_\_\_\_) \_\_\_\_ \_\_\_\_\_\_Title:\_\_\_\_\_ Exhibitor Contact: Should you utilize an Exhibitor-Appointed Contractor for any service, you agree to indemnify and hold harmless Bowling Proprietors' Association of America, International Bowl Expo and the exhibit facility from any act or situation which would cause Bowling Proprietors' Association of America, International Bowl Expo and the exhibit facility to become liable or suffer losses, damages, injuries, claims, demands, and expenses including legal expenses, due to the presence or actions of the Exhibitor-Appointed Contractor(s). Signature:\_\_\_\_\_\_ Date: \_\_\_\_\_ International Bowl Expo Management will only accept this form if signed by the Exhibitor key contact.

Phone: ( ) Fax: ( ) The above exhibitor appointed contractor is authorized to order services (including advance and show-site order) for our exhibit. Charges are to be invoiced as directed below. Freeman Exposition Services payment policy applies to all invoicing.

State: Zip:

Invoice Exhibitor Appointed Contractor Invoice Exhibitor 

Contractor Contact Name:

Independent Service Contractor/Display House:

(Please Type)

City:

Type of work to be performed:

Address:\_\_\_\_

Please return to: Chris Rush, Bowl Expo 2021 621 Six Flags Drive, Arlington, TX 76011

chrisr@bpaa.com, / OFFICE: 800-343-1329 x8480





International Bowl Expo 2023
June 28-29, 2023
Orange County Convention Center
West Concourse
Orlando, Florida

#### **HEALTH AND SAFETY**

Stay informed on Products, Services and Resources that will help you plan for a safe return to your next event. <u>Click Here</u> for our Health and Safety Resources.

#### **BOOTH EQUIPMENT**

Each 10' x 10' booth will be set with 8' high red and black back drape, 3' high red side drape. Booths 300 sqft or less will receive a 7" x 44" one-line identification sign. Booths larger than 300 sqft may receive an identification sign upon request.

#### **EXHIBIT HALL CARPET**

The exhibit area is not carpeted. The aisles will be carpeted in tuxedo. Show Management requires all exhibitors provide flooring for their booth.

#### **DISCOUNT PRICE DEADLINE DATE**

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by May 30, 2023.

#### **EXHIBITOR FREQUENTLY ASKED QUESTIONS**

For more information and helpful hints on products and services, ordering and invoicing, shipping your freight, and other top questions, please visit <u>FreemanOnline FAQ page</u>.

#### **SHOW SCHEDULE**

#### **EXHIBITOR MOVE-IN**

Monday	June 26, 2023	8:00 AM -	5:00 PM
Tuesday	June 27, 2023	8:00 AM -	5:00 PM

All exhibits must be fully installed by Tuesday, June 27, 2023, at 5:00 PM.

## **EXHIBIT HOURS**

Wednesday	June 28, 2023	11:00 AM -	4:00 PM
Thursday	June 29, 2023	11:00 AM -	4:00 PM

## **EXHIBITOR MOVE-OUT**

Thursday	June 29, 2023	4:00 PM -	10:00 PM
Friday	June 30, 2023	8:00 AM -	12:00 PM

We will begin returning empty containers once aisle carpet is removed.

#### **EXHIBITOR SERVICE HOURS**

Our Exhibitor Services team will be available from 8am - 5pm from the first day of Exhibitor Move-in to the last day of Exhibitor Move-out. Hours may be extended the day before show open and the day of show close to assist with additional exhibitor needs.

### **DISMANTLE AND MOVE-OUT INFORMATION**

All exhibitor materials must be removed from the exhibit facility by **Friday**, **June 30**, **2023 at 12:00 PM**.

To ensure all exhibitor materials are removed from the exhibit facility by the Exhibitor Move-Out deadline, please have all carriers check-in by **Friday**, **June 30**, **2023 at 8:00 AM**.In the event your selected carrier fails to show on final move-out day, Freeman reserves the right to re-route your freight onto another carrier.

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#### POST SHOW PAPERWORK AND LABELS

Our Exhibitor Support Department will gladly prepare your outbound Material Handling Agreement and labels in advance. Complete the Outbound Shipping form and your paperwork will be available at show site. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

#### **EXCESSIVE TRASH AND BOOTH ABANDONMENT**

Any excessive trash which consists of display materials, carpet, padding, crates and/or pallets will be disposed of and charged both a handling fee and disposal fee during move-in. Excessive booth materials and/or literature left in the booth at the end of the published exhibitor move-out that is not labeled for an outbound shipment will be considered abandoned and deemed as trash. The exhibitor will be charged for the removal and disposal of these items. Charges may include Installation & Dismantle Labor, Forklift/Rigging Labor, and/or Dumpster Fee.

## **SERVICE CONTRACTOR CONTACTS / INFORMATION:**

#### **FREEMAN**

Contact Us

#### FREEMAN EXHIBIT TRANSPORTATION

(800) 995-3579 Toll Free US & Canada or +1 (512) 982-4187 or +1 (817) 607-5183 Local & International Shipping Services or fax +1 (469) 621-5810 or email exhibit.transportation@freeman.com

#### FREEMAN ONLINE®

Take advantage of discount pricing by ordering online at <u>FreemanOnline</u> by May 30, 2023. Using the enhanced Freeman Online, you will enjoy easy access to added features and functions as well as the high caliber of Freeman services you've come to expect - **before**, **during** and **after** your show.

To place online orders you will be required to enter your unique Username and Password. If this is your first time to use Freeman Online, click on the "Create an Account" link. To access Freeman Online without using the email link, visit FreemanOnline.

If you need assistance with Freeman Online please call Exhibitor Support at (888) 508-5054.

#### SHIPPING INFORMATION

Warehouse Shipping Address:

Exhibiting Company Name / Booth # \_\_\_\_\_ International Bowl Expo 2023 C/O Freeman 10088 General Dr Orlando, FL 32824

Please be aware the Freeman Advance Warehouse will be closed on Monday, May 30, 2023 in observance of the Memorial Day holiday.

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Freeman will accept crated, boxed or skidded materials beginning Friday, May 26, 2023, at the above address. Material arriving after June 20, 2023 will be received at the warehouse with an additional after deadline charge. Please note that the Freeman Warehouse does not accept uncrated freight (loose, pad-wrapped material and/or unskidded machinery), COD shipments, hazardous materials, freight requiring refrigerated or frozen storage, a single piece of freight weighing more than 5,000 pounds or a single piece of freight beyond the dimensions of 108" H x 93" W. Warehouse materials are accepted at the warehouse Monday through Friday between the hours of 8:00 AM - 3:30 PM. Certified weight tickets must accompany all shipments. If required, provide your carrier with this phone number: (888) 508-5054.

Show Site Shipping Address:

Exhibiting Company Name / Booth # \_\_\_\_\_\_
International Bowl Expo 2023
C/O FREEMAN
Orange County Convention Center
West Concourse
9800 International Dr
Orlando, FL 32819

Freeman will receive shipments at the exhibit facility beginning Monday, June 26, 2023. Shipments arriving before this date may be refused by the facility. Any charges incurred for early freight accepted by the facility are the responsibility of the Exhibitor. Certified weight tickets must accompany all shipments. If required, provide your carrier with this phone number: (888) 508-5054.

Please note: All materials received by Freeman are subject to Material Handling Charges and are the responsibility of the Exhibitor. This also applies to items not ordered through the Official Show Vendors. Refer to the material handling form for charges for the service.

Please be aware that disposal of exhibit properties is not included as part of your material handling charges. Please contact Freeman for your quoted rates and rules applicable to disposal of your exhibit properties.

#### **PURCHASE TERMS**

Freeman's Terms & Conditions apply to all orders submitted to Freeman for any goods or services, and may be amended without notice. To review the current Purchase Terms, <u>click here</u>.

#### LABOR INFORMATION

Union Labor may be required for your exhibit installation and dismantle. Please carefully read the UNION RULES AND REGULATIONS to determine your needs. Exhibitors supervising Freeman labor will need to pick up and release their labor at the Freeman Service Center. Refer to the order form under Display Labor for Straight time and Overtime hours.

#### **ASSISTANCE**

We want you to have a successful show. If we can be of assistance, please call Exhibitor Support at (888) 508-5054.

### WE APPRECIATE YOUR BUSINESS!

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#### FREEMAN GENERAL INFORMATION

#### TRANSLATION SERVICES

Freeman is pleased to offer a new service for our international exhibitors that provides quick interpretation and translation in 150 languages. This service will not only interpret for us on a three way conversation, but also translate emails from customers. To access this feature you may contact Exhibitor Support at (888) 508-5054 US & Canada or +1(817) 607-5000 Local & International.

#### **HELPFUL HINTS**

#### **SAVE MONEY**

Order early on <u>FreemanOnline</u> to take advantage of advance order discount rates, place your order by May 30, 2023.

#### **AVOID DELAY**

Ship early to avoid delays. Shipments arriving late at show site will cost you money, time and business!

#### **SAFETY TIPS**

Use a ladder, not a chair. Standing on chairs, tables and other rental furniture is unsafe and can cause injury to you or to others. These objects are not designed to support your standing weight.

Be aware of your surroundings. You are in an active work area with changing conditions during move-in and move-out. Pay attention. Look for obstacles, machinery and equipment that are in use.

Keep your eyes open for scooters and forklifts. The drivers of these vehicles may not be able to see you.

Stay clear of dock areas, trucks and trailers. These areas can be particularly dangerous.

Prevent electrical shocks, falling items and damage to materials. Do not attach items or equipment to the drapes or metal framework provided for your booth. This can cause serious injury or damage to materials.

We discourage children from being in the exhibit hall during installation and dismantle. If children are present during installation and dismantle, they must be supervised by an adult at all times.

Freeman does not ship or handle Hazardous Materials. If any materials you are shipping to the event fall into this category, please contact Freeman to be sure the material will be allowed at the facility and by the association. In addition, if authorized by the facility and the association, you will need to make separate arrangements for the transport and handling of the approved materials, since Freeman will not transport or handle them.

The operation or use of all motorized lifts and motorized material handling equipment for installation/dismantle of exhibits is NOT permitted by exhibitors or by their exhibitor appointed contractors (EACs). Thank you for your cooperation.

Call Exhibitor Support at (888) 508-5054 with any questions or needs you may have.

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# Interested in going green and saving money?

Follow these tips to make sure your sustainable booth strategies are cost-neutral or even cost-saving! Leave an impact on the show floor, not the environment.



booth structure

Option 1 Multiple Use Use Forest Sustainable Certified (FSC) wood to build your booth and crates.

Get creative! Design your booth with a **small shipping footprint** to minimize carbon emissions. Freeman's eye-catching stretch-fabric booth designs pack up small (and light!) for shipping.

#### **Option 2** One-time Use

Rent locally from nearby Freeman offices to reduce both shipping costs and carbon emissions.



#### **Option 1 Rent**

Rent rather than buy carpet to save on shipping, cleaning, and storage. Freeman Classic carpet can be reused at least four times.

#### **Option 2 Color**

Use darker-colored carpet, which is easier to reuse and recycle. Freeman Classic dark-colored carpets are made of 20-50 percent recycled content.



3 shipping



Online + before deadline = better bottom line. Take advantage of early-bird pricing and consolidate shipping when ordering supplies.



Choose reusable shipping padding. Avoid packing peanuts and foam plastic materials that never decompose.



Ship early. Use the 30-day policy to ship materials to the Freeman advance warehouse.

4 graphics

#### **Option 1** Multiple Use

Print on a durable substrate without dates, event names, or locations.

# **Option 2** One-time Use

Print on 100 percent recyclable materials like Freeman Honeycomb and Smartbuild Eco, which are just as cost-effective as PVC.





Reduce printing and **go digital** with your booth literature.



**Print locally.** Supporting local businesses while reducing shipping? It's a win-win.

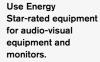


Print on at least 50 percent post-consumer recycled paper.











Power down. Turn off equipment at the end of each day.



Light up your booth with CFLs, LEDs, or other energyefficient lighting.



### **MOVE OUT**

# train your team

Educate your installation and dismantling teams about recycling and donation processes.





shipping out

## Pack in, pack out.

Leave no traces on show site.

#### Join a caravan.

If you're shipping directly to another show, ask **Freeman Transportation about joining a caravan** to your next show.



# leftover materials

### Remember to label.

Clearly label recyclable leftover material for disposal.

## **Donate the rest.**

Ask the Freeman Exhibitors Services desk about local donation programs.

# TYPICALLY\* DONATE-ABLE

Furniture: Purchased items Home furnishing: Décor staging materials

**Unused raw materials:** Plywood, subflooring, non-laminate wood

**Flooring:** 100 square feet of flooring. Excludes carpet.

**Left over giveaways:** Pens, pads of paper, sunglasses, USBs, etc., left over in your promotional giveaway

# TYPICALLY\* RECYCLABLE

**Cardboard:** Used for signs or shipping boxes

Glass: Green, brown, clear

Plastics: Shrink-wrap or plastic banding used to secure shipments; water/soda bottles; plexiglass (acrylics) clear, smoked, or tinted; Visqueen used to protect flooring

Metal: Aluminum cans/ steel banding

Paper: Fliers, brochures, programs, tickets, office paper, newspaper, magazines, paperboard

Wood: Non-laminate wood

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# **Guidelines for Display Rules and Regulations**

# 2019 North American Update



Made possible by a generous grant from

FREEMAN<sup>®</sup>

The following *Guidelines for Display Rules and Regulations* have been established by the International Association of Exhibitions and Events® (IAEE) to assist in promoting continuity and consistency among North American exhibitions and events. This revised 2019 edition is offered as a resource for exhibition and event organizers to use in creating consistent and fair exhibiting standards for their events.

Recognizing that every show is unique, IAEE presents the information contained within as recommendations or suggestions for exhibiting standards each Organizer should consider. Organizers are encouraged to review the *Guidelines* and then develop their own show-customized set of exhibiting rules and regulations based on the individual features of their specific exhibition or event.

Once an Organizer has finalized their show's official set of display rules, it is good practice to provide access to a digital copy within the show's exhibitor prospectus, an exhibitor services kit, and the official rules and regulations pertaining to exhibitor participation. By providing exhibitors with the professional standards expected of their displays and participation, they will be prepared to properly design, build and plan their booth's layout and content allowing for an environment where all exhibitors will have the opportunity for successful interaction with their audiences.

**Important Note:** Although compliance with fire, safety, the U.S. Americans with Disabilities Act (ADA), and other state, federal or provincial government requirements have been addressed, Organizers should always check with exhibition service contractors and the facility for specific details on local regulations and requirements.

IAEE is a global association that serves as the foremost authority on exhibitions and events management and operations, and these **Guidelines** are the model for most North American exhibitions and events but in all instances, organizations should consult their legal counsel. In no event shall IAEE be held liable for damages of any kind in connection with the material, methods, information, techniques, opinions or procedures expressed, presented, or illustrated in these **Guidelines** or related materials.



International
Association of
Exhibitions and Events®

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IAEE has identified two distinctly different styles of show display regulations. One style is "Line-of-Sight" while the second is "Cubic Content." Organizers should decide which style is best suited to their event or designated section of the event.

# **LINE-OF-SIGHT STYLE**

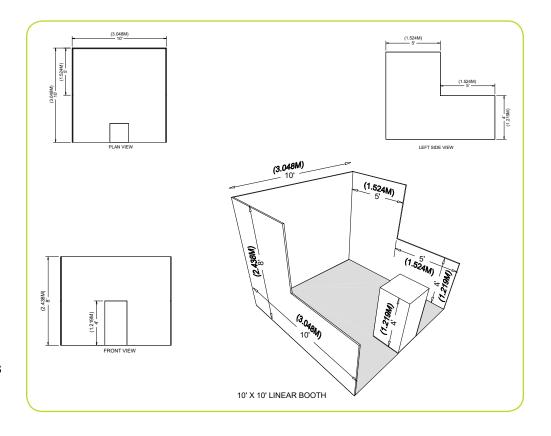
Line-of-Sight display rules provide restrictions on certain areas of booths to allow attendees to view neighboring booths in their line of sight as they walk the floor. There are a variety of booth types, and each one is addressed below with specific insight on how to implement Line-of-Sight regulations.

### **LINEAR BOOTH**

The ability to have products or services easily seen by attendees as they walk the aisles is essential to all exhibitors, and that is the basis for including a Linear Booth Line-of-Sight setback rule. Linear Booths, also called "in-line" booths, are generally arranged in a straight line and have neighboring exhibitors on their immediate right and left, leaving only one side exposed to the aisle.

### **Dimensions**

For purposes of consistency and ease of layout and/or reconfiguration, floor plan design in increments of 10ft (3.05m) has become the de facto standard in the United States. Therefore, unless constricted by space or other limitations, Linear Booths are most commonly 10ft (3.05m) wide and 10ft (3.05m) deep, i.e. 10ft by 10ft



(3.05m by 3.05m). A maximum back wall height limitation of 8ft (2.44m) is generally specified to prevent display materials from imposing on neighboring exhibits behind the back wall.

### **Use of Space**

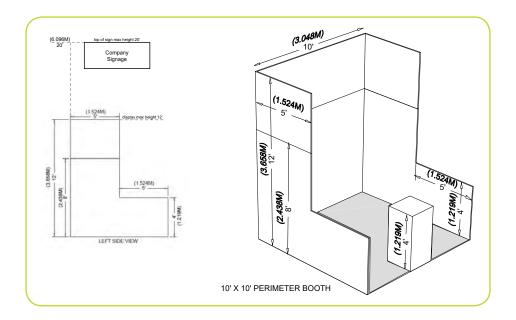
Regardless of the number of Linear Booths utilized, e.g. 10ft by 20ft (3.05m by 6.10m), 10ft by 30ft (3.05m by 9.14m), 10ft by 40ft (3.05m by 12.19m), etc., display materials should be arranged in such a manner so as not to obstruct sight lines of neighboring exhibitors. The maximum height of 8ft (2.44m) is allowed only in the rear half of the booth space, with a 4ft (1.22m) height restriction imposed on all materials in the remaining space forward to the aisle. Note: When three or more Linear Booths are used in combination as a single exhibit space, the 4ft (1.22m) height limitation is applied only to that portion of exhibit space which is within 10ft (3.05m) of an adjoining booth.

# **CORNER BOOTH**

A Corner Booth is a Linear Booth at the end of a series of in-line booths with exposure to intersecting aisles on two sides. All guidelines for Linear Booths apply.

# **PERIMETER BOOTH**

A Perimeter Booth is a Linear Booth that backs to an outside wall of the exhibit facility rather than to another exhibit.

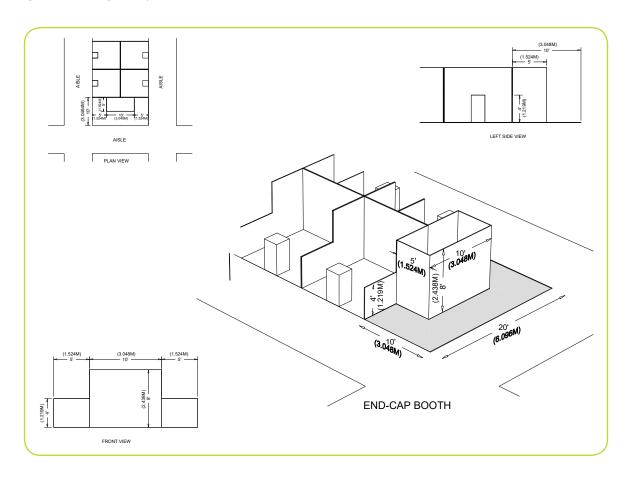


# **Dimensions and Use of Space**

All guidelines for Linear Booths apply to Perimeter Booths except that the typical maximum back wall height for Perimeter Booths is 12ft (3.66m).

# **END-CAP BOOTH**

An End-cap configuration is essentially an in-line (linear) booth placed in the position of a Peninsula or Split Island. For shows that have Line-of-Sight rules and not Cubic Content, this configuration must follow the dimensions below. Organizers should be alert to exhibitors reserving End-cap configurations to ensure they do not violate Linear Booth Line-of-Sight regulations for neighboring exhibits. (In most cases, this booth style is not recommended due to the Line-of-Sight issues, and Organizers should be aware of these challenges when using them.)

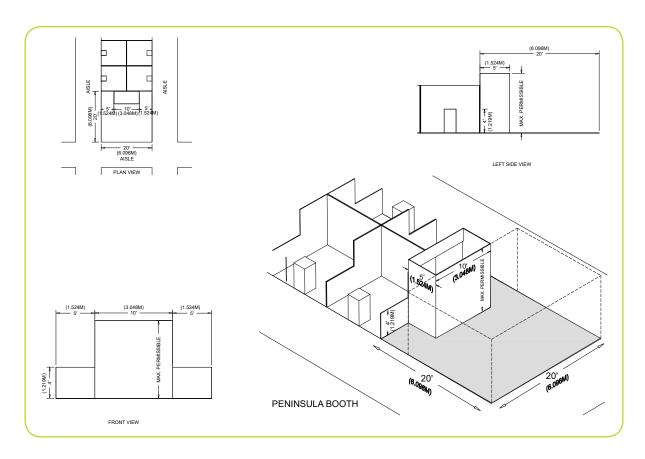


# **Dimensions and Use of Space**

End-cap Booths are generally 10ft (3.05m) deep by 20ft (6.10m) wide. The maximum back wall height allowed is 8ft (2.44m) and the maximum backwall width allowed is 10ft (3.05m) at the center of the backwall with a maximum 5ft (1.52m) height on the two side aisles. Within 5ft of the two side aisles, the maximum height for any display materials is 4ft.

## **PENINSULA BOOTH**

A Peninsula Booth is exposed to aisles on three sides. There are two types of Peninsula Booths: (a) one which backs to Linear Booths, and (b) one which backs to another Peninsula Booth which is referred to as a "Split Island Booth."

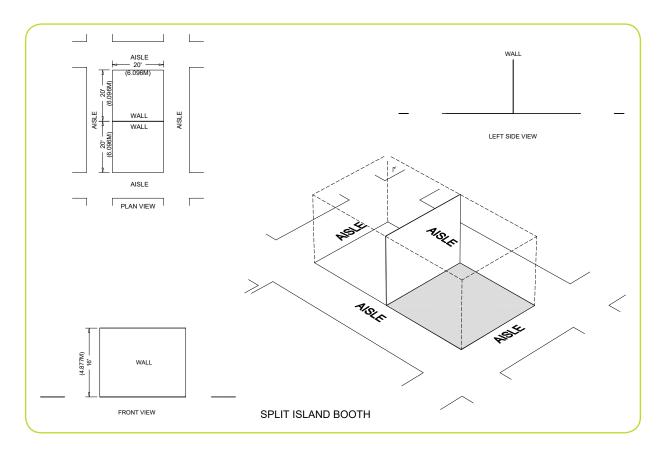


# **Dimensions and Use of Space**

A Peninsula Booth is usually 20ft by 20ft (6.10m by 6.10m) or larger. When a Peninsula Booth backs up to two Linear Booths, the back wall is restricted to 4ft (1.22m) high within 5ft (1.52m) of each aisle, permitting adequate line of sight for the adjoining Linear Booths. A typical maximum height range allowance is 16ft to 20ft (4.88m to 6.10m), including signage for the center portion of the back wall. Double-sided signs, logos and graphics shall be set back 10ft (3.05m) from adjacent booths.

## **SPLIT ISLAND BOOTH**

A Split Island Booth is a Peninsula Booth which shares a common back wall with another Peninsula Booth.

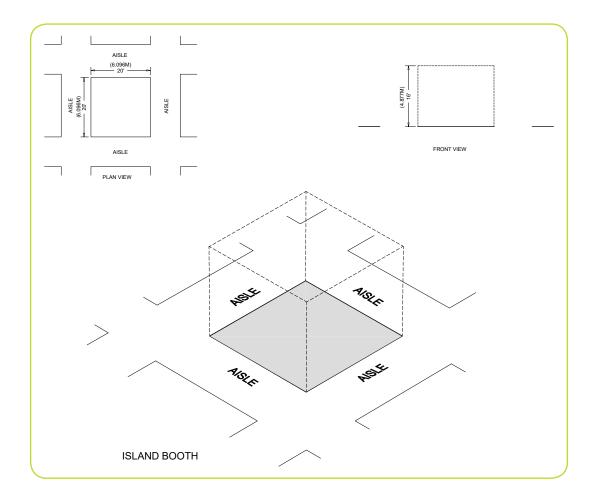


# **Dimensions and Use of Space**

The entire Cubic Content of this booth may be used, up to the maximum allowable height, without any back wall Line-of-Sight restrictions. A typical maximum height range allowance is 16ft to 20ft (4.88m to 6.10m), including signage. The entire Cubic Content of the space may be used up to the maximum allowable height. Double-sided signs, logos and graphics shall be set back 10ft (3.05m) from adjacent booths.

# **ISLAND BOOTH**

An Island Booth is any size booth exposed to aisles on all four sides.

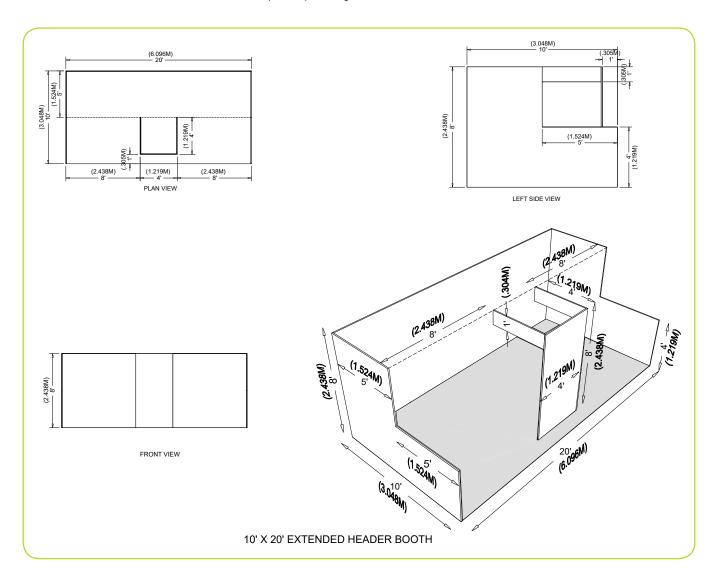


# **Dimensions and Use of Space**

An Island Booth is typically 20ft by 20ft (6.10m by 6.10m) or larger, although it may be configured differently. The entire Cubic Content of the space may be used up to the maximum allowable height, which is usually a range of 16ft to 20ft (4.88m to 6.10m), including signage.

# **EXTENDED HEADER BOOTH 20FT (6.10M) OR LONGER**

An Extended Header Booth is a Linear Booth 20ft (6.10m) or longer with a center extended header.



# **Dimensions and Use of Space**

All guidelines for Linear Booths apply to Extended Header Booths, except that the center extended header has a maximum height of 8ft (2.44m), a maximum width of 20 percent of the length of the booth, and a maximum depth of 9ft (2.7m) from the back wall.

## **CUBIC CONTENT STYLE**

Cubic Content style allows exhibits to fully occupy the width, depth and height of the booth footprint. For example, a 10ft by 10ft (3.05m x 3.05m) booth would be allowed to utilize the full volume of the cube of a 10ft wide (3.05m) x 10ft deep (3.05m) x 8ft (2.44m) high area.

It is the choice of the Organizer to allow use of full Cubic Content in linear exhibit space or to observe the Line-of-Sight set-back rule. It is common at certain types of exhibitions or events to eliminate the Line-of-Sight requirement for Linear, End-cap, and Peninsula Booths that back up to Linear Booths. This permits exhibitors to utilize the full Cubic Content of the booth.

Organizers that utilize Cubic Content in Linear Booths do so for one or all of these reasons:

- Cubic Content is more conducive to certain types of product displays or experiences.
- Cubic Content maximizes the exhibit space and investment.
- Generally, exhibitions outside North America utilize Cubic Content making the show friendlier to international exhibitors.
- Cubic Content reduces the need to police exhibits to enforce Line-of-Sight setback rules.

Use of Cubic Content may create situations where the Organizer must address exhibits that have unfinished walls. A determination must be made as to responsibility for finishing these unfinished walls.

It is prudent for the Organizer considering Cubic Content to examine the concerns, advantages and disadvantages prior to putting Cubic Content guidelines into practice. It is often wise to consult with the exhibition's Exhibits Advisory Board or perhaps conduct a focus group of the exhibition's or event's exhibitors to determine their interest and gain their feedback and support for the concept. Organizers must be proactive in communicating with exhibitors and understand the effect it will have on the exhibition or event.

To learn more about Cubic Content, read the IAEE White Paper: Evaluating and Implementing Cubic Content into Linear Exhibit Space.

# OTHER IMPORTANT CONSIDERATIONS

#### REMOTE-CONTROLLED DEVICES

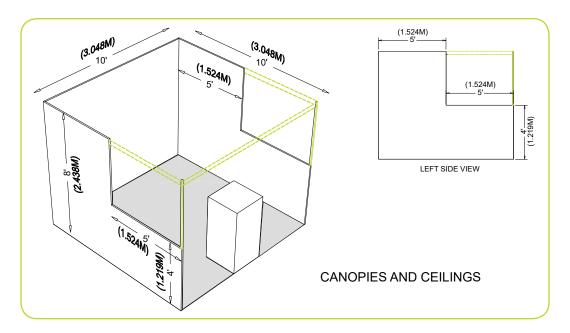
Products such as remote-controlled cars, drones, planes, helicopters, robots, etc. are to be demonstrated in a safely controlled area of the exhibit floor (i.e. Demonstration Area). When a remote-controlled device is to be used for the purpose of demonstrating a product that requires use of an area outside of the exhibitor-assigned booth space, the Organizer will provide a Demonstration Area for this purpose. The Demonstration Area should include safe netting or other barrier appropriate to accommodate product(s) being demonstrated and be included on the master floor plan submitted for Fire Marshal approval. Each individual facility reserves the right to determine what constitutes a safe and controlled Demonstration Area prior to final plan approval.

**NOTE for Drone Operation:** Local facility and city ordinances are in effect in most areas and prohibit drone activity near the public or in public spaces. The accepted drone default regulation is the <u>FAA Small UAS Rule Part 107</u> which requires drone operators to obtain a Remote Pilot Certificate. Commercial regulations often require permits and insurance.

## **CANOPIES AND CEILINGS**

Canopies, including ceilings, umbrellas and canopy frames, can be either decorative or functional (such as to shade computer monitors from ambient light or to allow for hanging products). Canopies for Linear or Perimeter Booths should comply with Line-of-Sight requirements. (See "Use of Space" for Linear or Perimeter Booths).

The bottom of the canopy should not be lower than 7ft (2.13m) from the floor within 5ft (1.52m) of any aisle. Canopy supports should be no wider than three inches 3in (.08m). This applies to any booth configuration that has a sight line restriction, such as a Linear Booth. Fire and safety regulations in many facilities strictly govern the use of canopies, ceilings and other similar coverings. Check with the appropriate local agencies prior to determining specific exhibition rules.



#### HANGING SIGNS & GRAPHICS

Most exhibition and event rules allow for Hanging Signs and Graphics in all standard Peninsula and Island Booths, usually to a maximum height range of 16ft to 20ft (4.88m to 6.10m) from the top of the sign, or as determined by the Organizer. End-cap Booths do not qualify for Hanging Signs and Graphics. The distance is measured from the floor to the top of the sign. Whether suspended from above, or supported from below, they should comply with all ordinary use-of-space requirements. For example, the highest point of any sign should not exceed the maximum allowable height for the booth type. (An exception to this rule is made for Perimeter Booths, which can have a 12ft [3.66m] backwall but max sign height can be 20ft. [6.10m]. See page 2 Perimeter Booth for diagram.)

Hanging Signs and Graphics should be set back 10ft (3.05m) from adjacent booths and be directly over contracted space only.

Approval for the use of Hanging Signs and Graphics, at any height, should be received from the Organizer at least 60 days prior to installation. Variances may be issued at the Organizer's discretion. Drawings should be available for inspection.

## **TOWERS AND MULTI-STORY EXHIBITS**

A Tower is a free-standing exhibit component separate from the main exhibit fixture. The height restriction is the same as that which applies to the appropriate exhibit space configuration being used. Fire and safety regulations in many facilities strictly govern the use of Towers. A building permit or safety lines may be required.

A Multi-story Exhibit is a booth where the display fixture includes two or more levels. In many cities, a Multi-story Exhibit requires prior approval by the exhibit facility, and/or relevant local government agency, as well as the Organizer because it is deemed to be a "structure" for building purposes. The city building department generally needs to issue a building permit based on an application and drawings prepared and submitted by a licensed architect or engineer. Exhibitors should obtain local building regulations early on to ensure that all time constraints are met. Organizers should be prepared to assist exhibitors in this application process.

It is recommended that Organizers require exhibitors to provide engineering stamped documents for all Multi-story Exhibits and towers over 8ft (2.44m) in height. If engineering stamps are not required, exhibitors using these types of structures should, at a minimum, provide drawings for inspection.

# **ISSUES COMMON TO ALL BOOTH TYPES**

# **U.S. AMERICANS WITH DISABILITIES ACT (ADA)**

In the U.S., all exhibiting companies are required to be in compliance with the U.S. Americans with Disabilities Act (ADA), and are encouraged to be sensitive, and as reasonably accommodating as possible, to attendees with disabilities. Information regarding ADA compliance is available from the U.S. Department of Justice ADA Information Line (800) 514-0301, and from the ADA website at <a href="https://www.ada.gov">www.ada.gov</a>.

Some examples of how to design an exhibit for ADA compliance:

- Make exhibits wheelchair accessible by ramping raised exhibit flooring without extending a ramp into the aisle. Note: a standard wheelchair ramp should have a grade no steeper than 1:12. This means that for every inch of rise (change in height), there should be 12 inches of run (change in length). Ramps should have a minimum width of 36 inches.
- Ramp the entry or use hydraulic lifts to trailer exhibits.
- Avoid double-padded plush carpet to ease mobility device navigation.
- Provide the same attendee experience on both levels of a two-story exhibit.
- Offer a signer or other auxiliary hearing-impaired apparatus for sound presentations or have a printed copy of the presentation available.
- Run an audio presentation for people with sight problems.
- Arrange touch screen displays at a height to accommodate a person sitting in a wheelchair.

To avoid potential fines by the U. S. Department of Justice, exhibitors must adhere to the ADA rules. Exhibits are not exempt from ADA compliance.

## STRUCTURAL INTEGRITY

All exhibit displays should be designed and erected in a manner that will withstand normal contact or vibration caused by neighboring exhibitors, hall laborers, or installation/dismantling equipment, such as fork lifts. Displays should also be able to withstand moderate wind effects that may occur in the exhibit hall when freight doors are open. Refer to local building codes that regulate temporary structures.

It is recommended that all exhibits 20ft by 20ft (6.10m by 6.10m) and larger require a drawing, plans or renderings, preferably digital, to be submitted to the Organizer, and to the show's Official Services Contractor.

Exhibitors should ensure that any display fixtures such as tables, racks, or shelves are designed and installed properly to support the product or marketing materials to be displayed.

#### FLAMMABLE AND TOXIC MATERIALS

All materials used in display construction or decorating should be made of fire retardant materials and be certified as flame retardant. Samples should also be available for testing. Materials that cannot be treated to meet the requirements should not be used. A flame-proofing certificate should be available for inspection. Exhibitors should be aware of, and must adhere to, all local regulations regarding fire/safety and environment.

Exhibitors should dispose of any waste products they generate during the exhibition in accordance with guidelines established by the U.S. Environmental Protection Agency, or the appropriate government entity in the country the exhibition will be held, and the facility.

### **HAZARDOUS WASTE**

Hazardous waste requires special arrangements to be prepared in advance of event dismantle with either the facility or a local independent disposal company. Exhibitors are responsible for all costs associated with such specialized removal.

#### **STORAGE**

Fire regulations in most exhibit facilities prohibit storing product, literature, empty packing containers, or packing materials behind back drapes or under draped tables. In most cases, however, exhibitors may store a limited supply of literature or product appropriately within the booth area, as long as these items do not impede access to utility services, create a safety problem, or look unsightly.

# **ELECTRICAL**

Every exhibit facility has different electrical requirements; however, minimum guidelines are suggested:

- ⇒ All 110-volt wiring should be grounded three-wire.
- Wiring that touches the floor should be "S0" cord (minimum 14-gauge/three-wire) flat cord, which is insulated to qualify for "extra hard usage." It is particularly important for exhibitors to use flat electrical cord in under-carpet installations.
- Cord wiring above floor level can be "SJ" which is rated for "hard usage."
- Using zip cords, two-wire cords, latex cords, plastic cords, lamp cords, open clip sockets, and two-wire clamp-on fixtures is not recommended and is often prohibited. Cube taps should be prohibited.
- Power strips (multi-plug connectors) should be UL approved, with built-in over-load surge protectors.
- Local code commonly requires access to electrical cords and connections along the back wall of exhibit booths; typically, the back 9 inches of the space should remain accessible for this purpose. (This would apply to all booth types with a back wall.)

To better understand electrical at exhibitions, see the CEIR article Demystifying Electrical Services for the Exhibitor.

#### LIGHTING

It is important to remember that lighting issues need to be identified as early as possible during the move-in process so they can be addressed and corrected while the necessary equipment is still available on the show floor and booths can be accessed.

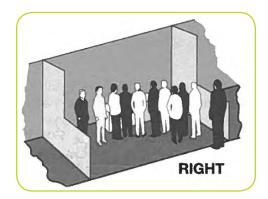
Exhibitors should adhere to the following suggested minimum guidelines when determining booth lighting:

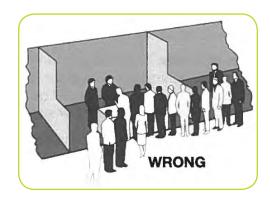
- No lighting, fixtures, lighting trusses, or overhead lighting are allowed outside the boundaries of the exhibit space. Exhibitors intending to use hanging light systems should submit drawings to the Organizer for approval.
- Lighting should not project onto other exhibits or exhibition aisles. Lighting, including gobos, should be directed to the inner confines of the booth space.
- Lighting that is potentially harmful, such as lasers, ultraviolet lights or flashing or strobe lights that can trigger photosensitive epilepsy should comply with facility rules and be approved in writing by the Organizer.
- Lighting that spins, rotates, pulsates, and other specialized lighting effects should be in good taste and not interfere with neighboring exhibitors or otherwise detract from the general atmosphere of the event.
- ⇒ LED lights can be very bright yet generally generate less heat.
- Currently, some convention facilities are not allowing certain types of quartz halogen lighting fixtures in exhibits due to potential fire hazards.
- Reduced lighting for theater areas should be approved by the Organizer, the utility provider, and the facility.

#### **DEMONSTRATIONS**

As a matter of safety and courtesy to others, exhibitors should conduct sales presentations, product demonstrations, press conferences and other media events in a manner which assures all exhibitor personnel and attendees of such in-booth events are within the contracted exhibit space and not encroaching on the aisles or neighboring exhibits. Any queue lines formed for exhibitor customer interaction must also be contained within the booth footprint. It is the responsibility of each exhibitor to arrange displays, product presentation, audio visual presentations, and demonstration areas to ensure compliance with all other previously listed rules and regulations. Exhibitors should be aware of, and adhere to, local regulations regarding fire/safety and environment.

Special caution should be taken when demonstrating machinery or equipment that has moving parts, cooking equipment with an open flame, or any product that is otherwise potentially dangerous. Exhibitors should establish a minimum setback of 3ft (.91m) and/or install hazard barriers as necessary to prevent accidental injury to spectators. Additionally, demonstrations should only be conducted by qualified exhibitor personnel.





# SOUND/MUSIC

In general, the use of sound equipment in booths is permitted as long as the noise level does not disrupt the activities of neighboring exhibitors. Speakers and other sound devices should be positioned to direct sound inward (to be contained within the booth) rather than outward (toward aisles and other exhibitor booths). Generally, sound and noise should not exceed 85 decibels when measured from the aisle immediately in front of a booth. If an exhibitor or attendee is standing within ten feet of an exhibitor's booth and cannot carry on a normal voice-level conversation, the noise source is too loud. (Refer to the U.S. Occupational Safety and Health Act [OSHA] at www.osha.gov for more information.)

Exhibitors should be aware that music played in their booths, whether live or recorded, may be subject to laws governing the use of copyrighted compositions. Authorized licensing organizations, including but not limited to ASCAP, BMI and SESAC, collect copyright fees on behalf of composers and publishers of music. It is the exhibitors' responsibility to be informed of copyright laws and submit fees to the appropriate organizations.

#### **VEHICLES**

Rules for display vehicles vary widely depending on the facility and local fire and safety regulations. Compliance with fire, safety, the U.S. Americans with Disabilities Act (ADA), and other city, county, federal, and provincial government requirements is the responsibility of the Organizer.

Important Note: Always check with local exhibition service contractors and/or the facility for all requirements regarding display vehicles.

Below are a few common examples of display vehicle regulations:

- Display vehicles must have battery cables disconnected and taped, and alarm systems deactivated.
- Fuel tank openings shall be locked or sealed in a manner to prevent escape of vapors through filler caps.
- ➤ Vehicles shall be limited in the amount of fuel that can remain in the tanks; specific amounts vary but one example is no more than one-quarter the tank capacity or a maximum of five gallons of fuel, whichever is less.
- ➡ Fueling or de-fueling of vehicles on the facility premises is prohibited.
- Once placed, display vehicles may not be started or moved without the approval and direction of show management.
- Auxiliary batteries not connected to engine starting system may remain connected. External power is recommended for demonstration purposes. No battery charging is permitted inside buildings.
- Combustible/flammable materials must not be stored beneath display vehicle. There may be no leaks underneath vehicles.
- □ It is not recommended that Organizers hold or take possession of display vehicle keys during the event. However, it is recommended that an official policy be established for the handling of vehicle keys which might include identifying booth contacts with mobile numbers should vehicles need to be moved in an emergency or some other unforeseen situation.

#### **ADVISORY NOTES TO EXHIBITION ORGANIZERS**

#### **FIRE EQUIPMENT**

Fire hoses, extinguishers, and audible or visual devices for fire alarms should be visible and accessible at all times.

#### **HANGING SIGNS**

Although these Guidelines indicate 16ft to 20ft (4.88m to 6.10m) as a maximum height range to the top of the sign, some exhibitions permit other heights, or have no height limit. However, most Organizers do impose height limits. Caution should be exercised so exhibitors will not compete over air space for hanging signs. (See page 2 for details and a diagram for hanging signs in Perimeter Booths.)

Exhibitors should be advised to install "hanging points" at the time of manufacture of the sign or display. It is also advisable to have Hanging Signs labeled and cased separately so that they can be easily identified on-site as they usually must be installed before other exhibit construction can begin.

#### HARDWALL BOOTHS

Exhibitions that provide Hardwall Booths should specify if these structures can be used for display and attaching products.

#### **PERIMETER OPENINGS**

Local fire and/or facility regulations may require larger exhibit booths to have a certain number of openings within the perimeter walls for safe egress. Regulations vary with each location, but one example would be to provide, at a minimum, one 6ft (1.83m) wide opening every 30ft (9.14m).

#### PIPE AND DRAPE

These are commonly used at exhibitions and events in the United States to define exhibit space. Organizers often include in their rules and regulations that this equipment is not intended as a display fixture. Therefore, product and signs should not be attached or affixed. Measurements of booths must allow for size of pipe on sides and back.

#### **PRODUCT HEIGHT**

Some exhibitors have products that exceed display height restrictions. Organizers should establish guidelines for displaying such products. For example, some exhibitions or events require that these exhibitors reserve only perimeter space. Products exceeding height restrictions for Islands and Peninsulas are usually permitted, providing they are displayed in operating mode, and the names and logos, etc. on the product are as it is sold. NOTE: Any special height variances allowed should apply only to those products represented, produced or manufactured by the exhibitor and would not apply to ancillary display or marketing items (such as promotional flags, signs, etc.).

#### **HEIGHT VARIANCES**

Height Variances may be issued for all types of booths. However, in a Linear Booth, the back side of any structure over 8ft (2.44m) must be free of trademarks, graphics and/or logos. Tall flags or markers on the front aisle of Linear Booths are prohibited. Pop up tents or canopies may be allowed but must follow all local fire and facility regulations.

#### **ENVIRONMENTAL RESPONSIBILITY**

Exhibitions and events, by their very nature, create waste. Properly managed, exhibitions and events can recycle excess materials and supplies in useful and meaningful ways, and they can do so using methods that result in minimized impact on the environment. Exhibits should utilize recycled, renewable and energy efficient materials whenever possible. Exhibitors planning to dispose of, or leave behind, any property from their booth must make arrangements with the Official Services Contractor for disposal and all appropriate and applicable fees will apply.

### IAEE EXTENDS A SPECIAL THANK YOU TO THE GUIDELINES FOR DISPLAY RULES AND REGULATIONS 2019 TASK FORCE

Thomas Corcoran (Task Force Chairperson) – Corcoran Expositions, Inc.

Larry Arnaudet – ESCA

Tom Cindric, Jr., CEM – Informa Exhibitions

Jonathan "Skip" Cox - Freeman

Christine Fletcher, CEM – Encore! Event Management

Heather MacRae – Landscape Ontario Horticultural Trades Association

Kelly Miller, CMP, CEM – International Sign Association

Pamela Kay Pietrok – GES

Jamie Reesby, CEM – Access Intelligence LLC

Linda Lizardi Rubin, CEM – Shepard

Chuck Schwartz, CEM - ConvExx

Dennis Smith – Messe Frankfurt North America

Rachel Thomas, CEM – National Business Aviation Association

Terry VanConant – M3S Management, LLC

Russell Wingard, CEM – Freeman

John D. Zinn, CEM – Industry Consultant



#### FIRE MARSHAL REGULATIONS

#### **Cooking Information**

A Cooking/Open Flame Agreement form must be obtained prior to any on-site cooking, and/or food warming activities on the premises. Cooking/Open Flame Agreement forms can be obtained via the OCCC Exhibitor Services division, which are then submitted for review and approval by the Orange County Fire Marshal's office.

The use of cooking appliances must be disclosed on the Cooking/Open Flame Agreement form. Each exhibit using cooking or food warming devices may be subject to an individual inspection. Cooking devices must be separated from the public by at least four feet, or by a substantial barrier between the devices and the public. In addition, a K-Class fire extinguisher must be in the cooking location, within thirty (30) feet of fryers and a 2A40BC fire extinguisher must be within thirty (30) feet of all cooking appliances. All fire extinguishers must be properly charged and tagged by a licensed fire extinguisher contractor.

Events involving cooking or food preparation must provide an appropriate number of utensil clean-up areas. Disposal of cooking residue into the OCCC drainage system is prohibited. Lessee shall provide holding tanks for disposal of all cooking residue (oil, grease, etc.) The OCCC has grease barrels and portable sink units available at the prevailing rates. Lessee shall also comply with all Orange County Health Department rules and regulations.

#### **Permitted Cooking Appliances Must Meet The Following Conditions:**

- Equipment fueled by small heat sources (such as sterno).
- Flaming sword or other equipment involving open flames and flaming dishes provided that precautions (subject to the approval of the Orange County Fire Marshal) are taken. Prior approval from the Orange County Fire Marshal is required.
- Portable butane-fueled appliances (listed and approved for commercial use) with a maximum of two 10 oz. non-refillable containers. Please Note: The containers must be connected directly to the appliance. Manifolding of the cylinders is not permitted. The maximum number of stored butane containers is limited to 24. Prior approval from the Orange County Fire Marshal is required.
- Listed and approved ventless self-contained exhaust systems with an automatic suppression system that complies with NFPA 96 Standard for Ventilation Control and Fire Protection of Commercial Cooking Operations. Prior approval from the Orange County Fire Marshal is required.
- Cooking Appliances that Require Automatic Suppression and/or Flue Connection:
  - o Frvers
  - o Grills, Ranges, Griddles, Broilers, Chain-broilers
  - Ovens

Please Note: A firewatch may be provided in lieu of automatic suppression and/or flue connection with prior approval from the Orange County Fire Marshal.

#### Covered Booth Guidelines (Less than 300 Square Feet)

Please See Multi Level Guidelines Information Sheet

#### **Facility Emergency Equipment**

- Fire fighting and emergency equipment may not be hidden or obstructed, including fire extinguishers, strobes, fire hose cabinets and standpipes.
- All emergency exits, hallways and aisles leading from the OCCC must be kept clear and unobstructed.
- Fire lanes must be maintained at all times on the loading dock.

#### **Flame Resistance Information**

- All woodwork, stage scenery, furnishings, decorations and sets used upon a working permanent or temporary stage, or within an exhibit, shall be coated or treated by approved methods to render them flame resistant.
- All fabrics, films, draperies, curtains and similar furnishings must be flame resistant as demonstrated by testing in accordance with NFPA 701 Standard Methods of Fire Tests for Flame Propagation of Textiles and Films.
- Acoustical and decorative material including, but not limited to, cotton, foamed plastic, hay, paper, straw, wood chips, mulch, split bamboo and thatch must be treated with a flame-retardant.
- The use of Styrofoam products for set construction is not permitted.
- Documentation of flame resistance must be available for review upon request. Additional flame retardant treatments shall be applied in accordance with the appropriate product direction.



#### FIRE MARSHAL REGULATIONS

#### **Gas Information**

- The Exhibitor shall not bring upon the premises any exhibit, equipment or vehicle that, in the judgment of the OCCC, would be, or might be, dangerous to persons or property or otherwise incompatible with the structure, systems and furnishings.
   Hazardous chemicals and materials, including, but not limited to, pesticides, herbicides, poisons, flammable and combustible liquids, hazardous gases, pressure cylinders and tanks, and hazardous chemicals (including oxidizers) are prohibited inside the OCCC.
- Gasoline, kerosene, diesel fuel, combustible gases and other flammable liquids may not be stored (permanently or temporarily) in the OCCC during an event or its move-in and move-out activities.

#### Gas - Compressed/Inert

Compressed inert gases may be used provided the vessels are stored in a safe manner and the OCCC Event Management
department has been notified regarding their intended use and preferred storage location. Demonstrations involving inert gases
must comply with all federal and local regulations.

#### **Inert Gas Cylinders**

- Compressed gas cylinders may not be stored on dock areas or the exhibit floor during "move-in" or "move-out".
- Compressed inert gas cylinders may be located in an exhibit space after "move-in" is complete. Cylinders must be properly secured at all times.
- Introduction of all other compressed liquids and gases into the building is prohibited without prior approval from the Fire Marshal.

#### Gas - Natural

- Equipment utilizing natural gas shall be installed in accordance with NFPA 54, Natural Fuel Gas Code.
- Supply lines will be turned on approximately one (1) hour prior to posted show hours and shut off one (1) hour after the end of each show day, by OCCC Event Utilities staff.
- A ceiling (rigging) drop is required for natural gas orders in exhibit halls. Exhibitor fee information and ordering information can
  be obtained from the Exhibitor Services division or via our website @ www.occc.net/exhibitor. Please Note: Exhibitors placing
  natural gas orders are to provide a "Service Placement Plot" drawing depicting exact placement of the requested line drop.

#### Gas - Liquid Petroleum (LP)

- Non-refillable cylinders with a capacity of nominal 1 lb.
- The use of portable butane fueled appliances listed for commercial use, up to maximum of (2) 10 oz. containers, is permitted with prior approval of the Fire Marshal.
- The use of nominal 5 lb. Liquid Petroleum containers, when installed in the OCCC by the Event Utilities division, is permitted with prior approval from the Fire Marshal. A mandatory fire watch is required.
- Multiple nominal 5 lb. Liquid Petroleum containers, when installed in the OCCC, must be separated by a minimum of 20 feet.
   Storage of the Liquid Petroleum product must comply with NFPA 58 Liquefied Petroleum Gas Code. A mandatory fire watch is required.
- All Liquid Petroleum must be removed from the display area at the immediate close of show hours.
- Any other Liquid Petroleum product not listed above is strictly prohibited.

#### Gas - Storage

• Gasoline, kerosene, diesel fuel, combustible gases (cylinders) or other flammable liquids may not be stored (permanently or temporarily) within the OCCC facility, or on dock areas, during an event or its move-in and move-out.

#### **Hazardous Chemicals**

- The Exhibitor shall not bring upon the premises any exhibit, equipment or vehicle that, in the judgment of the OCCC, would be, or might be, dangerous to persons or property, or otherwise incompatible with the structure, systems and furnishings of the building. Hazardous chemicals and materials, including, but not limited to, pesticides, herbicides, poisons, flammable and combustible liquids, hazardous gases, pressure cylinders and tanks, and hazardous chemicals (including oxidizers) are prohibited inside the OCCC.
- The Exhibitor is responsible for the removal of all hazardous waste and must comply with all applicable federal, state and local regulations. Hazardous waste includes materials that are ignitable, corrosive, reactive, toxic or a biohazard (as defined under 40 CFR 261 subpart C and D). If materials are questionable, contact OCCC Exhibitor Services for more information. Costs or applicable administrative expenses incurred by the OCCC for the removal of hazardous waste left in, or about, the OCCC will be assessed to the Exhibitor.



#### FIRE MARSHALL REGULATIONS

#### Multi-Level Exhibits & Covered Booths Over 300 Square Feet

Please See Multi Level Guidelines Information Sheet

#### **Open Flame, Pyrotechnics and Special Effects**

#### **Open Flame**

- Open Flame and Flame Effects must comply with NFPA 160 Standard for Flame Effects Before An Audience.
- Depending on the intended use of an open flame product, a Special Effects permit may be required. Consult the OCCC Exhibitor Services department for further information and approval by the Orange County Fire Rescue Department.
- A demonstration of the open flame device may be required at the discretion of the Orange County Fire Marshal, while on OCCC premises.
- Depending on the intended use of an open flame product and the demonstration of an open flame device, a fire watch may be required.

#### **Candles**

- All candle flames must be enclosed and protected at all times.
- Candles may be used on tables if securely supported on a substantial noncombustible base and located in a position to avoid danger of ignition of combustible material.
- The OCCC Exhibit Services division and Orange County Fire Rescue must be notified in advance on the intended use of candles and candle product.

#### **Pyrotechnics**

- Pyrotechnics must comply with NFPA 1126 Standard for the Use of Pyrotechnics Before a Proximate Audience.
- A pyrotechnics permit is required. (Consult the OCCC Exhibitor Services division for further information and approval by the Orange County Fire Rescue Department.)
- A demonstration of the pyrotechnics display may be required at the discretion of the Orange County Fire Marshal.
- A mandatory fire watch will be required. A fire engine stand-by may be required, per the discretion of the Orange County Fire Marshal's office.

#### Special Effects - Fog & Hazers

- The use of fog and haze machines for lighting and theatrical effects is permitted within the OCCC, provided 1). The Exhibitor Services Coordinator be notified, and 2) The fog/haze fluid used in those machines is water-based. The use of non-water-based fog/haze fluid, specifically with an oil-based composition, is prohibited. A firewatch is required with all fog and haze.
- Orange County Fire Rescue guidelines will apply to the use of fog and haze machines and their interactions with OCCC building safety devices and/or detectors. Please consult the OCCC Exhibitor Services division for additional information regarding the use of fog and haze machines within the facility.

#### **Special Effects - Lasers**

- Lasers must comply with Florida Administrative Code Chapter 64E-4 Control of Nonionizing Radiation Hazards, NFPA 115 Standard for Laser Fire Protection, and Florida Department of Health, State Bureau of Radiation regulations.
- A Laser Permit from Orange County Fire Rescue Department is required. In order to apply for this permit, the requestor must provide information about the proposed laser light show that includes classification of the lasers; sketches indicating the location of the lasers, operators, performers, viewers, beam paths, viewing screens, walls, mirror balls and other reflective or diffuse surfaces which may be struck by any and all laser beams, including scanning beam patterns, scanning velocity and frequency in occupied areas.
- For open-air shows where a laser beam is projected into the sky, requestor must submit basic beam information of intended laser use and a copy of the notification provided to the Federal Aviation Administration.
- All lasers must be registered with the Florida Department of Health, State Bureau of Radiation. A separate registration is required for each location of intended use. Out-of-state lasers brought into the state for temporary use require notification to the Florida Dept. of Health, State Bureau of Radiation.
- The Laser Safety Officer must establish and supervise a program of laser radiation safety for compliance with all applicable rules.
- Laser system users and staff must be trained on fire safety features prior to the lasers first use and at least annually thereafter.
- Staff members must be trained in the use of portable fire extinguishers.
- All training must be documented and available for review.



#### FIRE MARSHAL REGULATIONS

#### **Permit Overview/Including Cooking Information**

Special permits or notices are required for event activities and exhibits that involve cooking, pyrotechnics, tents, multi-level or covered exhibits, and/or potentially hazardous situations. Appropriate permit applications or notices for the following activities must be made to the Office of the Fire Marshal, at least twenty-one (21) days prior to the event move-in:

- The display and operation of any unusual electrical, mechanical or chemical device that may present a hazard. The device, its application and the operation must be approved the Fire Marshal.
- The display or operation of any heater, barbecue, open flame, candles, lamps, torches, etc.
- The use or storage of flammable liquids, compressed gasses or dangerous chemicals as determined by the Fire Marshal.
- The display or operation of a **laser**. A permit is required from Orange County Fire Rescue Department. Proper notification to the Florida State Bureau of Radiation is required. (See previous page for laser regulations and restrictions.)
- Any pyrotechnics, fireworks or special effects display or process.
- Any unusual use of a motorized vehicle inside an enclosed structure.
- Any special **cooking** requirements, including cooking inside of ballrooms, convention areas and/or display areas.
- Multi-level exhibit booths.
- Tents or covered exhibits in excess of 300 square feet erected inside the host facility.
- Tents erected OUTSIDE the OCCC building premises will require a permit issued by the Orange County Building Department.

#### **Vehicles**

- The show's security provider must conduct a mandatory vehicle inspection of each vehicle, prior to their entry into the exhibit hall.
- All fuel tank openings shall be locked and sealed to prevent escape of vapors. Fuel tanks may not contain more than one-quarter (1/4) capacity or ten (10) gallons of fuel whichever is less.
- At least one battery cable must be removed from the battery used to start the vehicle engine. The disconnected battery cable must be taped.
- Battery charging is not permitted in the exhibit hall, at any time.
- Converters may not be used in lieu of a battery to power the ignition source.
- Batteries used to power auxiliary equipment are permitted to be kept in service.
- Fueling or de-fueling of vehicles is prohibited.
- Vehicles may not be moved during show hours, unless the OCFR Fire Marshal approves the movement in advance and a Fire Watch is in place.
- Motor Homes, boats and similar exhibited products with over 100 sq. ft. of covered area must be protected with a listed smoke alarm.

#### Welding

• Welding and/or cutting equipment is prohibited in the OCCC except as part of an exhibit and must be approved by the Orange County Fire Rescue Services Department through the OCCC Event Services division.





#### **PAYMENT INFORMATION**

Freeman only accepts payment information electronically. Place your order on <u>FreemanOnline</u> or follow the steps below to provide your payment information electronically and submit your order forms.

Freeman will no longer accept cash payments for any Freeman services.

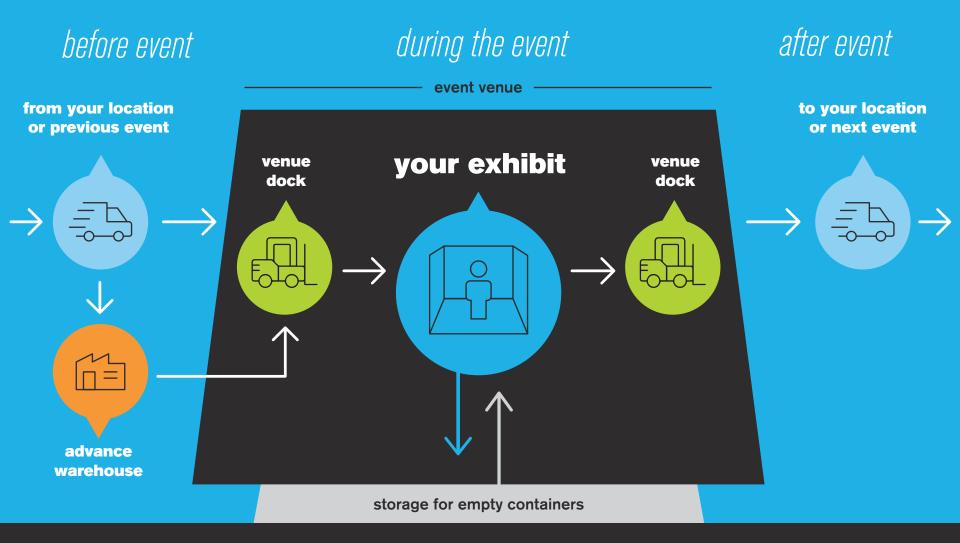
#### 1. Submit your payment information

Proceed to our electronic Freeman Pay site to securely submit your payment information <a href="https://www.freemanpay.com/514817">https://www.freemanpay.com/514817</a>

#### 2. Submit your order

Upload your order forms through the same link used to submit your payment information

- Both your order and your payment must be received by the discount price deadline date to guarantee discount pricing.
- Orders received without payment or after the discount price deadline date will be charged at the standard price.
- Copies of invoices may be picked up from the Freeman Service Center prior to show closing.





advance warehouse

where exhibit materials are stored before an event



shipping

transport to the venue's shipping dock then from the shipping dock to the next event or customer location



material handling

move items from the dock, to the exhibit, back to the dock after the show



## TRANSPORTATION SERVICE, FULLY LOADED.

Our convenient, affordable package puts productivity in overdrive.

Turn to Freeman for one-stop transportation services. Our all-inclusive round trip standard ground shipping and material handling package means transporting materials to any exhibit location has never been easier or more affordable. Plus, Freeman works directly with you and show site decision makers to streamline the process, so it's faster than ever to get on the road to success.

#### The Freeman Exhibit Transportation promise:

- ALL-INCLUSIVE PRICING WITH NO ADDITIONAL FEES FOR PICKUPS AND DELIVERIES, INCLUDING WEEKEND AND NIGHT SERVICE
- PICK-UP AND TRANSPORTATION FROM POINT OF ORIGIN TO YOUR CHOICE OF EITHER ADVANCE WAREHOUSE OR SHOW SITE
- ON-SITE TRANSPORTATION EXPERTS ARE AVAILABLE BEFORE, DURING AND AFTER THE SHOW
- RELIABLE CUSTOMER SERVICE SEVEN DAYS A WEEK, OFFERING COMPLETE SHIPMENT VISIBILITY AND EXPERT SUPERVISION
- PRE-PRINTED SHIPPING LABELS AND OUTBOUND PAPERWORK

#### **Benefits:**

- TURNKEY PRICING ENSURES PRECISE BUDGETING
- NO ADDITIONAL HANDLING, PICK-UP OR DELIVERY FEES
- NO ADDITIONAL FUEL SURCHARGES OR OVERTIME SURCHARGES
- NO CARRIER WAITING TIME FEES
- EXPERIENCED ON-SITE TRANSPORTATION REPS FROM MOVE-IN THROUGH MOVE-OUT
- LTL (LESS THAN TRUCK LOAD) SHIPPING

\*Services apply to destinations anywhere in the Continental U.S.



## RESULTS, DELIVERED

With more than 90 years of experience in the events industry, no one understands exhibit transportation better than Freeman. Our transportation services are a seamless extension of the premium products that exhibitors around the world rely on time and time again.

Between our all-inclusive pricing and superior customer service, Freeman Exhibit Transportation is the most reliable, convenient and cost-effective solution available. Our team of experts has the ability to quickly respond to changes when necessary, remaining entirely responsive to all of your show requirements, whenever and wherever they arise.



Call customer service at the number listed on the Quick Facts. For fast, easy ordering, go to freeman.com

#### **EXHIBIT TRANSPORTATION**

### **EXHIBIT TRANSPORTATION SERVICES**

Freeman Exhibit Transportation is an EPA Smartway Partner and is dedicated to reducing carbon emissions related to the transportation of goods. Renting or shipping items locally saves on carbon emissions and your shipping footprint.

#### Freeman Exhibit Transportation promise:

- ALL-INCLUSIVE PRICING WITH NO ADDITIONAL FEES FOR PICKUPS AND DELIVERIES, INCLUDING WEEKEND AND NIGHT SERVICE
- ONE CONVENIENT INVOICE ENCOMPASSING ALL FREEMAN SHOW SERVICES
- ON-SITE TRANSPORTATION EXPERTS ARE AVAILABLE BEFORE, DURING AND AFTER THE SHOW
- RELIABLE CUSTOMER SERVICE SEVEN DAYS A WEEK, OFFERING COMPLETE SHIPMENT VISIBILITY AND EXPERT SUPERVISION

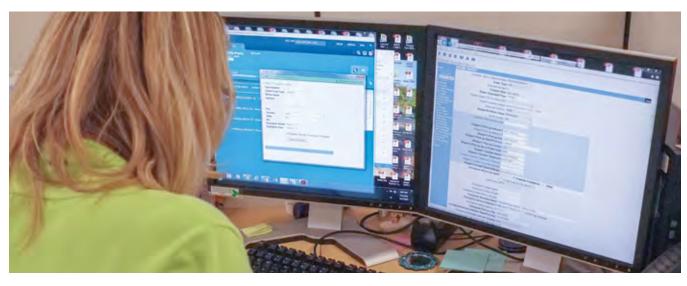
#### Questions?

For more information regarding our services, rates, shipment deadlines, documentation requirements, ordering and the terms and conditions of our service offerings, please visit **freeman.com** 

Continental U.S. Exhibitors: Contact our exhibit transportation experts at **800.995.3579** or via email at **exhibit.transportation@freeman.com** 

International Exhibitors: Contact our exhibit transportation experts at **+1.817.607.5183** or via email at **international.freight@freeman.com** 

#### DON'T FORGET ABOUT INBOUND SHIPPING! COMPLETE AND SEND THE ORDER FORM





(800) 995-3579 Toll Free US & Canada (817) 607-5183 Local & International



## COMPLETE THIS FORM ONLY IF YOU ARE SHIPPING YOUR EXHIBIT MATERIALS BY FREEMAN EXHIBIT TRANSPORTATION

COMPANY NAME:	BOOTH #:		
CONTACT NAME :	PHONE #:		
E-MAIL ADDRESS :			
For fast, easy ordering	g, go to www.freeman.com/store.		
EXHIBIT TR	RANSPORTATION		
TIPS FOR EASY ORDERING	SHIPPING INFORMATION		
Credit card information must be on file prior to pick up, as charges will be included on your show services invoice.	Items to be shipped Number of Pieces	Est. Weight	
International Exhibitors remember - Shipments originating		Lot. Wolght	
from countries other than the US must be cleared through customs. Please call for additional information:	Crates (wooden)		
(800) 995-3579 Toll Free US & Canada	Cartons (cardboard)		
(817) 607-5183 Local & International	Cases/Trunks (fiber) (color	)	
COMPLETE THE FOLLOWING ITEMS	— Skids/Pallets — Carpet (color		
ON THIS FORM:			
PICK UP INFORMATION	—— Other (	) ———	
Requested Pick Up Date:	Size of largest piece: (H) (W)	(1)	
SHIPPER NAME	NOTE: Shipments will be weighed and measi		
SHIPPER ADDRESS	-  '	ured prior to delivery.	
SHIFFER ADDICESS	OUTBOUND SHIPPING		
	_	nd Freeman Exhibit	
	Transportation. Please provide me with	n a Material Handling	
(City) (State) (Zip Code)	Agreement at show site for my ship		
DESTINATION	signature. So we may print your Outbook Agreement and labels, please col		
I will be shipping to the WAREHOUSE	information if different from pick up a		
FREEMAN / Exhibiting Company Name / Booth #	Ship to address:		
International Bowl Expo 2023			
C/O: Freeman			
10088 General Dr			
Orlando, FL 32824			
IUST BE DELIVERED BY JUNE 20, 2023  I will be shipping to SHOW SITE			
FREEMAN / Exhibiting Company Name / Booth #	Number of Labels :	-	
International Bowl Expo 2023			
C/O: FREEMAN	FAX THIS COMPLETE	D FORM VIA:	
Orange County Convention Center			
West Concourse	E-mail:		
9800 International Dr Orlando, FL 32819	exhibit.transportation@freeman.com		
CANNOT BE DELIVERED BEFORE JUNE 26, 2023	IOT BE DELIVERED BEFORE JUNE 26, 2023		
TYPE OF SERVICE		-5810	
Next Day Air: Delivery next business day by 5:00 PM	I dx. (407) 021	3310	
Second Day Air: Delivery second business day by 5:00 PM			
☐ 3-5 Day Service: Delivery within 3 - 5 business days ☐ Declared Value \$	A TRANSPORTATION	I SDECIALIST	
Air Transportation charges are billed by Dimensional or Actual Weight, whichever is greater.	WILL CALL YOU TO	OCONFIRM	
Standard Ground: Dependent on distance	RECEIPT OF SHIPME		
Expedited Ground: Tailored to specific requirements	AND FINALIZE	DETAILS.	

## WHAT ARE FREIGHT SERVICES?

As the official service contractor, Freeman is the exclusive provider of freight services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the booth, the handling of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. It should not be confused with the cost to transport your exhibit material to and from the convention or event. You have two options for shipping your advance freight — either to the warehouse or directly to show site.

#### HOW DO I SHIP TO THE WAREHOUSE?

- We will accept freight beginning 30 days prior to show move-in.
- To check on your freight arrival, call Exhibitor Services at the location listed on the Quick Facts.
- To ensure timely arrival of your materials at show site, freight should arrive by the deadline date listed on the Quick Facts.
   Your freight will still be received after the deadline date, but additional charges will be incurred.
- The warehouse will receive shipments Monday through Friday, except holidays. Refer to the Quick Facts for warehouse hours. No appointment is necessary.
- The warehouse will accept crates, cartons, skids, trunks/cases and carpets/pads. Loose or pad-wrapped material must be sent directly to show site.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.
- Warehouse freight will be delivered to the booth prior to exhibitor set up.

#### HOW DO I SHIP TO SHOW SITE?

- Freight will be accepted only during exhibitor move-in.
   Please refer to the Quick Facts for the specific exhibitor move-in dates and times.
- All shipments must have a bill of lading or delivery slip indicating the number of pieces, type of merchandise and weight.
- Shipments received without receipts or freight bills, such as Federal Express and UPS, will be delivered to the booth without guarantee of piece count or condition.
- Certified weight tickets must accompany all shipments.

## WHAT ABOUT PREPAID OR COLLECT SHIPPING CHARGES?

- Collect shipments will be returned to the delivery carrier.
- To ensure that your freight does not arrive collect, mark your bill of lading "prepaid."
- "Prepaid" designates that the transportation charges will be paid by the exhibitor or a third party.

#### HOW SHOULD I LABEL MY FREIGHT?

- The label should contain the exhibiting company name, the booth number and the name of the event.
- The specific shipping address for either the warehouse or show site is located on the Quick Facts.

## HOW DO I ESTIMATE MY MATERIAL HANDLING CHARGES?

- Charges will be based on the weight of your shipment.
   Each shipment received is billed individually. All shipments are subject to reweigh.
- On the Material Handling Form, locate the rate that applies to your shipment and multiply that rate by the weight of your shipment in pounds.
- The above services, whether used completely or in part, are offered as a package and the charges will be based on the total inbound weight of the shipment.

## WHAT HAPPENS TO MY EMPTY CONTAINERS DURING THE SHOW?

- Pick up "Empty Labels" at the Freeman Service Center. Once the container is completely empty, place a label on each container individually. Labeled empty containers will be picked up periodically and stored in non-accessible storage during the event.
- At the close of the show, the empty containers will be returned to the booth in random order. Depending on the size of the show, this process may take several hours.

#### FREEMAN

#### FREIGHT SERVICES

## HOW DO I PROTECT MY MATERIALS AFTER THEY ARE DELIVERED TO THE SHOW OR BEFORE THEY ARE PICKED UP AFTER THE SHOW?

• Consistent with trade show industry practices, there may be a lapse of time between the delivery of your shipment(s) to your booth and your arrival. The same is true for the outbound phase of the show — the time between your departure and the actual pick-up of your materials. During these times, your materials will be left unattended. We recommend that you arrange for a representative to stay with your materials or that you hire security services to safeguard your materials.

## HOW DO I SHIP MY MATERIALS AFTER THE CLOSE OF THE SHOW?

- Each shipment must have a completed Material Handling Agreement in order to ship materials from the show. All pieces must be labeled individually.
- To save time, complete and submit the Outbound Shipping Form in advance, or you may contact the Freeman Service Center at show site for your shipping documents.
- Once we receive your outbound shipping information we will create your Material Handling Agreement and shipping labels. If the shipping information is provided in advance, the Material Handling Agreement will be delivered to your booth with your invoice. Otherwise the Material Handing Agreement and labels will be available for pick up at the Freeman Service Center.
- After materials are packed, labeled and ready to be shipped, the completed Material Handling Agreement must be turned in at the Freeman Service Center.
- Call your designated carrier with pick-up information. Please refer to the Quick Facts for specific dates, times, and address for pick up. In the event your selected carrier fails to show by the final move-out day, your shipment will be rerouted on Freeman's carrier choice at the exhibitor's expense.
- For your convenience, approved show carriers will be on site to book outbound transportation if you have not made arrangements in advance.

#### WHERE DO I GET A FORKLIFT?

- Forklift orders to install or dismantle your booth after materials are delivered may be ordered in advance or at show site. We recommend that you order in advance to avoid additional charges at show site. Refer to the Rigging Order Form for available equipment.
- Advance and show site orders for equipment and labor will be dispatched once a company representative signs the labor order at the Freeman Service Center.
- Start time is guaranteed only when equipment is requested for the start of the working day.

#### DO I NEED INSURANCE?

- Be sure your materials are insured from the time they leave your firm until they are returned after the show. It is suggested that exhibitors arrange all-risk coverage.
   This can be done by riders to your existing policies.
- All materials handled by Freeman are subject to the Terms and Conditions, which can be found in the exhibit service manual or online at www.freeman.com.

#### OTHER AVAILABLE FREIGHT SERVICES

(may not be available in all locations)

- Cranes
- Accessible storage at show site
- Exhibit transportation services (see enclosed brochure)
- Security storage at show site
- Short-term and long-term warehouse storage
- Local pick-up and delivery
- Priority empty return

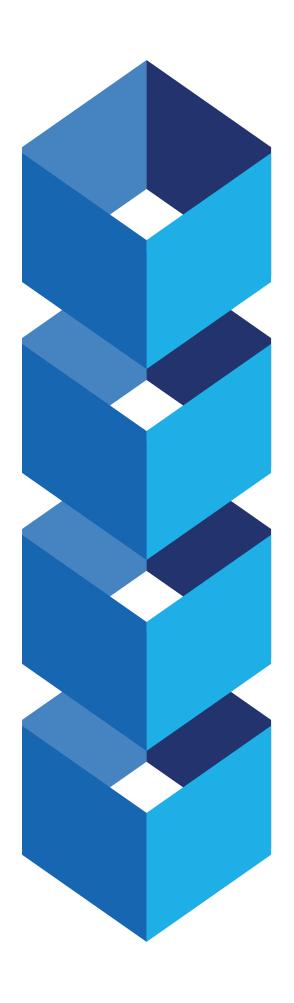
FREEMAN®

# material handling simplified

Our new straight forward pricing makes pre-show budgeting easier. Pay for your actual weight per-pound with no invoice surprises.

- × No minimums
- × No crated
- × No special handling
- × No carpet & pad only
- × No uncrated
- × No hundred-weight billing
- × No reweigh fees
- × No overtime
- × No marshalling yard fees
- × No rounding pay only for actual weight

It's just easier!







#### International Bowl Expo 2023

June 28-29, 2023 **Orange County Convention Center** West Concourse Orlando, Florida

#### **MATERIAL HANDLING**

Freeman is the exclusive provider of material handling services. Material handling includes unloading your exhibit material, storing up to 30 days in advance at the warehouse address, delivering to the booth, the handling of empty containers to and from storage, and removing of material from the booth for reloading onto outbound carriers. You have two options for shipping your advance freight - either to the warehouse or directly to show site. Material handling charges will automatically be applied to your account upon receipt of each shipment. It is not necessary to return this form to receive material handling services.

#### **RATES**

Material Handling.....\$ 1.26 per pound Rate applies to shipments sent to either the warehouse or directly to show site. Material Handling - After Deadline ......\$ 1.58 per pound Rate applies to shipments arriving at the warehouse after June 19, 2023. Material Handling - 10 lbs and under ..... Free of Charge This rate is per shipment. A qualifying shipment totals any number of pieces delivered to the same booth,

by the same carrier, from the same shipper, on the same day, weighing 10 pounds or less.

#### IMPORTANT SHIPPING INFORMATION

Freeman Exhibit Transportation offers fast and easy service! Please call (800) 995-3579 to have one of our representatives help arrange all your shipment needs.

#### Warehouse:

- · Avoid wait times at show site; ship to our warehouse!
- Warehouse receiving begins on May 26, 2023.
- Warehouse address: Exhibiting Company Name / Booth #

**International Bowl Expo 2023** 

C/O Freeman 10088 General Dr Orlando, FL 32824

 Please note that the Freeman warehouse does not accept uncrated freight (loose, pad-wrapped material and/or unskidded machinery). COD shipments, hazardous materials, freight requiring refrigeration or frozen storage. a single piece of freight weighing more than 5,000 pounds or a single piece of freight beyond the dimensions of 108"H x 93"W x 92"L.

#### **Show Site:**

- · Show site receiving begins on June 26, 2023.
- Show Site address: Exhibiting Company Name / Booth #

International Bowl Expo 2023 **Orange County Convention Center** 

**West Concourse** C/O Freeman

9800 International Dr Orlando, FL 32819

#### Outbound:

· Submit your outbound shipping information in advance and we will deliver your paperwork to your booth during the show. If no outbound information is submitted, Freeman reserves the right to return the freight back to the company address on file at the exhibitor's expense.





#### **International Bowl Expo 2023**

June 28-29, 2023
Orange County Convention Center
West Concourse
Orlando, Florida

#### **MOBILE UNIT & VEHICLE SPOTTING**

Exhibitors or agents with mobile units or vehicles will require guidance to their respective booths. This guidance is required and provided by Freeman to prevent damage that may occur to exhibitors, the property of others, or when necessary to move crates that may be in the aisles.

Mobile units are defined as a piece of equipment than can be pushed or towed to the booth on wheels.

Vehicles are defined as an automobile, trailer, tractor, crane, etc. arriving at the exhibit hall that can be driven to the booth location under its own power. Exhibitors may drive their vehicles into and out of the exhibit areas or have Freeman supply an operator when available.

Each vehicle shall comply with the following:

- 1. Batteries should be disconnected in an approved manner.
- 2. Vehicles shall not be fueled or refueled within the building. Fuel in the tank shall not exceed 1/4 of the tank capacity or 5 gallons, whichever is less.
- 3. Fuel tank openings shall be locked and sealed to prevent escape of vapors.
- 4. No leaks underneath vehicles.
- 5. At least 36" clear access or aisles must be maintained around the vehicle.
- 6. Vehicles must be a minimum of 20 feet from exit of door or exit pathway.

#### **SPOTTING FEES**

Mobile Units *	\$204.25 per unit (round trip)
Vehicles	\$204.25 per unit (round trip)

<sup>\*</sup> Note: If a forklift is utilized to tow a mobile unit or vehicle to the booth, a one hour forklift/operator charge will be assessed in addition to the spotting fee. If rigging labor is utilized to push the equipment to the booth, a one hour rigging labor charge will be assessed in addition to the spotting fee. Please refer to the Forklift & Rigging Labor Order Form for rates.





#### **International Bowl Expo 2023**

Juen 28-29, 2023
Orange County Convention Center
West Concourse
Orlando, Florida

#### **POV & CART SERVICE**

Freeman will provide Cart Service for your event. Cart Service is a feature for Privately Owned Vehicles (POVs) that meet the requirements below.

#### **DEFINITION OF PRIVATELY OWNED VEHICLE:**

Privately Owned Vehicles are defined as cars, pick-up trucks, vans and other trucks primarily designed for passenger use, not cargo or freight. Vehicles that do not qualify for this service, or that have material that requires mechanical assistance to unload, will be directed to the Freeman Marshalling Yard.

Workers equipped with a flat cart scooter will assist exhibitors with unloading. Each cart will handle a load approximately 3' wide x 4' long x 3' high. Freight must not exceed 300 lbs. For safety reasons, it will be the judgment of the freight supervisor if the load can go higher than 3 feet. Cart Service includes storage of empty cardboard/product boxes at no additional charge. Empty stickers for your cartons and cases will be provided for this service.

#### RATES:

This service is available at a round trip rate of \$206.75 per trip (from the dock to the booth and the booth to the dock).

#### **DIRECTIONS:**

- To receive this service, proceed directly to the facility and check in at the designated POV Check-In area for staging, checking in, processing paperwork and determining if vehicles are qualified for Cart Service. There will be signage posted to direct you.
- Two people must be with the vehicle one to accompany the product to the booth and one to remove the vehicle from the area.
- The determination of Cart Service versus Material Handling will be made at the discretion of Freeman management. Any disputes will be handled at the time of unloading.

#### **AVAILABILITY:**

Cart Service will be available on the following dates and times:

 Move-In
 Move-Out

 Monday June 26, 2023
 8:00 a.m. - 5:00 p.m.
 Thursday June 29, 2023
 4:00 p.m. - 10:00 p.m. \*

 Tuesday June 27, 2023
 8:00 a.m. - 5:00 p.m.
 Friday June 30, 2023
 8:00 a.m. - 12:00 p.m.

Please note: We anticipate that during peak periods, wait time can exceed 2-3 hours.

#### **VEHICLES THAT QUALIFY:**



#### **VEHICLES THAT DO NOT QUALIFY:**



Trailer Commercial Van Rentals Bobtail Stakebed

<sup>\*</sup> Please visit the Freeman Service Center to complete and/or submit an Outbound Material Handling Agreement.





#### **International Bowl Expo 2023**

June 28-29, 2023
Orange County Convention Center
West Concourse
Orlando, Florida

#### HAND CARRY INFORMATION

#### HAND CARRY INFORMATION

#### What is Hand Carry?

Material that can be hand carried by only one person through the main entrance of a facility during movein and move-out that weighs less than 300 lbs.

#### What does Hand Carry not include?

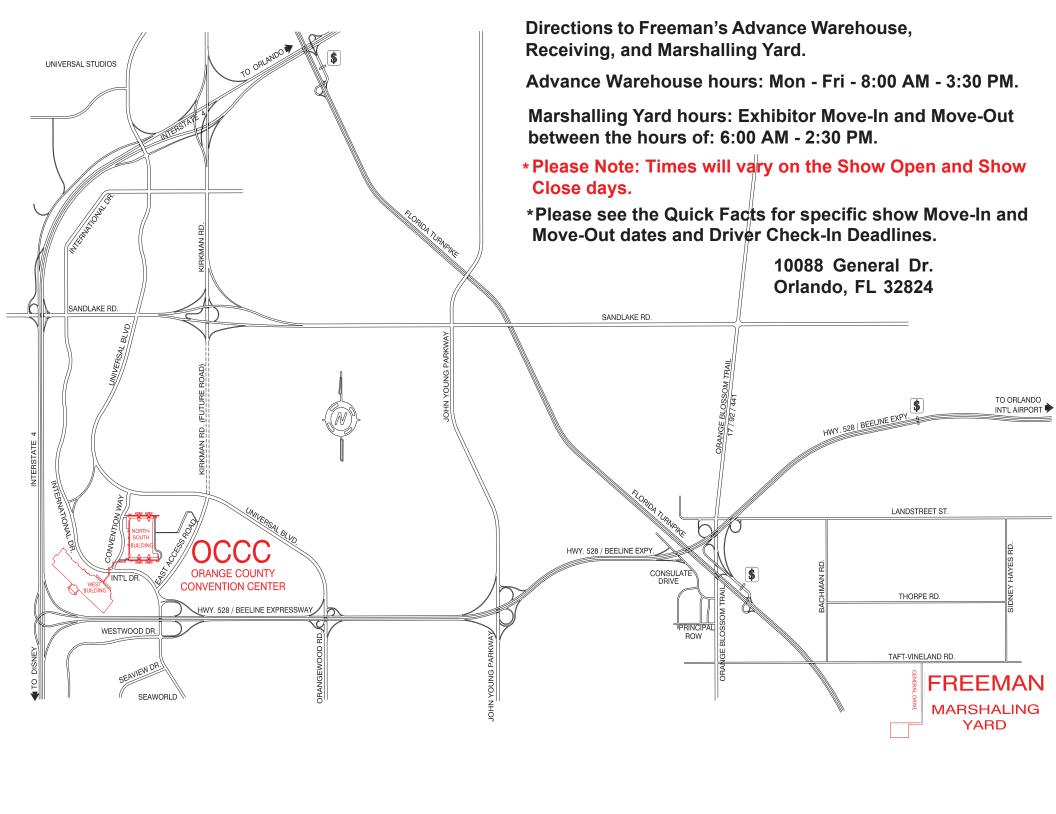
Hand carry does not include the use of the items listed below and is NOT ACCEPTABLE for personal use. The following items are prohibited and can not be used to transport any hand carry material during the move-in and move-out of the trade show by an exhibitor or their exhibitor appointed contractor (EAC).



Freeman has jurisdiction for the loading and unloading of all trucks, trailer and common and contract carriers as well as the handling of empty crates and the operation of material handling equipment. It also has the jurisdiction of the unloading, uncrating, unskidding, leveling, painting, and assembly of machinery and equipment as well as the reverse process.

Freeman has the responsibility of receiving and handling all materials and empty crates. It is our responsibility to manage docks and schedule vehicles for the smooth and efficient move-in and move-out of the trade show. Freeman will not be responsible for any material it does not handle.

An exhibitor may "hand carry" material provided they do not use material handling equipment to assist them. When exhibitors choose to "hand carry" material, they may not be permitted access to the loading dock/freight door areas.





#### Directions to the Freeman's Marshalling Yard and Warehouse

#### From Interstate 95

Exit onto Interstate 4, westbound. Take exit # 72, State Road 528, the Beeline Expressway, eastbound. Take exit # 4, Consulate Drive and turn right at the bottom of the ramp. At the traffic light turn right. This is Orange Blossom Trail, southbound. Turn left at the first traffic light, Taft-Vineland Road. Go over the bridge and turn right on the first street on the right, General Drive. The Marshalling Yard is the second driveway on the right.

#### From the Florida Turnpike

Exit off of the turnpike at exit # 254, Orange Blossom Trail / State Road 441, 17-92. Exit using the south ramp. You will now be on Orange Blossom Trail / State Road 441, 17-92 southbound. Go to the second traffic light and turn left onto Taft-Vineland Road. Go over the bridge and turn right on the first street on the right, General Drive. The Marshalling Yard is the second driveway on the right.

#### From Tampa

Exit off of Interstate 4 at exit # 72, State Road 528, the Beeline Expressway, eastbound. Take exit # 4, Consulate Drive and turn right at the bottom of the ramp. At the traffic light turn right. This is Orange Blossom Trail, southbound. Turn left at the first traffic light, Taft-Vineland Road. Go over the bridge and turn right on the first street on the right, General Drive. The Marshalling Yard is the second driveway on the right.

#### Freeman Advance Warehouse / Show Site Marshalling Yard Address

10088 General Drive Orlando, FL 32824

#### **Hours of Operation:**

Advance Warehouse Hours: Monday - Friday 8:00 AM - 3:30 PM

Marshalling Yard Hours: Exhibitor Move-In and Move-Out

between the hours of 6:00 AM - 2:30 PM

- \* Please Note: Times will vary on the Show Open and Show Close days.
- \* Please see the Quick Facts for specific show Move-In and Move-out dates and Driver Check-In Deadlines.

All Drivers need certified weight tickets and bill of lading to check - in at the marshalling yard or advance warehouse.

Certified weight tickets can be obtained at: Acme Truck Stop 9565 S. Orange Blossom Trail Orlando, FL 32837 (407) 240-4669

#### **Truck Stop Hours of Operation:**

Monday - Friday - 6:00 AM - 11:00 PM Saturday - Sunday - 8:00 AM - 11:00 PM

## Marshalling Yard To OCCC West Concourse 9800 International Dr. Orlando, Fl 32819

Turn right out of Marshalling Yard onto General Drive

Turn right onto Rocket Blvd.

Turn right onto Central Florida Pkwy

Turn right at light onto (441) Orange Blossom Trail

Turn left at 2<sup>nd</sup> light onto Consulate Dr.

Go under overpass and make a left onto SR 528 West

Get off at Exit 1, International Dr.

Take a left at light staying in right lane onto International Dr.

Turn right onto Freightway Rd. (located before SR 528 overpass)

Continue to Guard Gate.

Al salir de el Marshaling Yard, haga una derecha (General Drive)

Proceda hacia Rocket Blvd y haga una derecha

Proceda hacia Central Florida Parkway y haga una derecha

Proceda hacia la Orange Blossom Trail (441) y haga una derecha

En el Segundo semaforo, haga una izquierda (Consulate Dr.)

Pasar por abajo de el Puente y en el semaforo haga una izquierda (528 Oeste)

Tome la salida numero 1 (International Drive)

Al final de la salida en el semaforo, haga una izquierda (International Drive)

Haga una derecha en Freightway Rd. (esta entrada se encuantra antes de el

Puente de la SR 528)

Proceda hacia la estacion de el guardia



BEPPE 2023

(888) 508-5054

Fax: (469) 621-5605

Place your order online at <a href="https://www.freeman.com/store">www.freeman.com/store</a>

Submit order forms here

CONTACT NAME:  PHONE #:  E-MAIL ADDRESS:  EVERY OUTBOUND SHIPMENT WILL REQUIRE A MATERIAL HANDLING AGREEMENT AND SHIPPING LABELS. WE HAPPY TO PREPARE THESE FOR YOU AND DELIVER THEM TO YOUR BOOTH PRIOR TO SHOW CLOSE. ADVANTAGE OF THIS SERVICE, PLEASE COMPLETE AND RETURN THIS FORM TO THE FREEMAN SERVICE CENTERS SHIPPING INFORMATION	TO TAKE
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SHIPPING INFORMATION	
SHIP TO: COMPANY NAME:	
DELIVERY ADDRESS:	
CITY: STATE/ ZIP/ PROVINCE: POSTAL CODE:	
PHONE#: ATTN:	
SPECIAL INSTRUCTIONS:	
BILL TO: Same as Ship to:	
COMPANY NAME:	
DELIVERY ADDRESS:	
CITY: STATE/ ZIP/ PROVINCE: POSTAL CODE:	
METHOD OF SHIPMENT	
Select a Carrier:	
☐ Freeman Exhibit Transportation ☐ Other Carrier	
No need to schedule your outbound shipment.  Carrier Name:	
Charges will appear on your Freeman invoice.  Carrier Phone:	
Freeman will make arrangements for all Freeman Exhibit Transportation shipments.	
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:	
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:	
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.	truckload
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:  1 Day: Delivery next business day  Standard Ground	truckload
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:  1 Day: Delivery next business day 2 Day: Delivery by 5:00 PM second business day Deferred: Delivery within 3-5 business days  Select Shipment Options (if applicable)	truckload
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:  1 Day: Delivery next business day 2 Day: Delivery by 5:00 PM second business day Deferred: Delivery within 3-5 business days  Select Shipment Options (if applicable) Have loading dock  Lift gate required	truckload
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:  1 Day: Delivery next business day 2 Day: Delivery by 5:00 PM second business day Deferred: Delivery within 3-5 business days  Select Shipment Options (if applicable) Have loading dock Inside delivery Air ride required Air ride required	truckload
Arrangements for pick-up by other carriers is the responsibility of the exhibitor.  Select a Level of Service:  1 Day: Delivery next business day 2 Day: Delivery by 5:00 PM second business day Deferred: Delivery within 3-5 business days  Select Shipment Options (if applicable) Have loading dock  Lift gate required	truckload

Once your shipment is packed and ready to be picked up from your booth, please return completed the Material Handling Agreement to the Freeman Service Center. If no outbound information is submitted, Freeman reserves the right to return the freight back to the company address on file at the exhibitor's expense.

## Freeman!

Freeman! DO NOT DELAY DO NOT DELAY

RECEIVING DAT	E BEGINS: MAY 26, 2	2023	ŀ	RECEIVING DATE	BEGINS: MAY 26	, 2023	
DEADLINE DATE	E IS: JUNE 20,	2023		DEADLINE DATE	IS: JUNE 2	0, 2023	
TO:	EXHIBITOR NAM			TO:	EXHIBITOR NAM	1 <b>5</b>	
		<i>.</i>				iL	
V	VAREHC (514817)	USE	       	W	AREHO	USE	<b>!</b> !
EVENT:	International Bowl	Ехро 2023		EVENT:	International B	Bowl Expo 2	023
BOOTH NO:	NO	OF	PCS	BOOTH NO:_	NO	OF	PCS
	THE A	BOVE LABELS	S ARE PRO	VIDED FOR YOUR C	CONVENIENCE		

PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY. IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.

### Freeman:

### Freeman!

## RUSH

DO NOT DELAY

TO:

**EXHIBITOR NAME** 

C/O: FREEMAN

**Orange County Convention Center** 

9800 International Dr

Orlando, FL 32819

## **SHOW SITE**

(514817)

EVENT: \_\_\_\_ International Bowl Expo 2023

## RUSH

DO NOT DELAY

CANNOT DELIVER BEFORE JUNE 26, 2023

TO:

**EXHIBITOR NAME** 

C/O: FREEMAN

**Orange County Convention Center** 

9800 International Dr

Orlando, FL 32819

### **SHOW SITE**

(514817)

EVENT: \_\_\_\_\_ International Bowl Expo 2023

BOOTH NO: \_\_\_\_\_ NO. \_\_\_ OF \_\_\_ PCS | BOOTH NO: \_\_\_\_ NO. \_\_\_ OF \_\_\_ PCS

## Freeman: RUSH DONOT DELAY

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RECEIVING DATE BEGINS: MAY 26, 2023	RECEIVING DATE BEGINS: MAY 26, 2023
DEADLINE DATE IS: JUNE 20, 2023	DEADLINE DATE IS: JUNE 20, 2023
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	I EXHIBITOR NAME
C/O: Freeman	¦ C/O: Freeman
10088 General Dr	10088 General Dr
Orlando, FL 32824	Orlando, FL 32824
<b>HANGING SIGN</b>	HANGING SIGN
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Freeman!

DO NOT DELAY

THE ABOVE LABELS ARE PROVIDED FOR YOUR CONVENIENCE.
PLACE ONE ON EACH PIECE SHIPPED TO ENSURE PROPER DELIVERY.
IF MORE LABELS ARE NEEDED, COPIES ARE ACCEPTABLE.





Place your order online at www.freeman.com/store

Submit order forms here.

NAME OF SHOW:	International Bowl Expo 2023 / June 28-29, 2023
COMPANY NAME:	BOOTH #:
CONTACT NAME:	PHONE #:
E-MAIL ADDRESS:	

Take advantage of the Online Price by ordering at www.freeman.com/store by MAY 30, 2023.

#### **BOOTH PACKAGE**

- Packages are only available for 10' x 10' and 10' x 20' booths.
- · Items included in packages cannot be substituted or traded.



Rendering is an example. Booths will be set in 8' high red/black/black/red back drape, 3' high red side drape, and gray carpet.

■ Booth Package - 10' x 10'

Package Includes:

- (1) 6'L x 30"H Gray Draped Table
- (2) Limerick® Chairs by Herman Miller
- (1) 10' x 10' Gray Carpet
- (1) Corrugated Wastebasket

Online Price ordered by May 30, 2023: \$115.00 Discount Price ordered after May 30, 2023: \$126.50 Standard Price ordered on Show Site: \$161.00



■ Booth Package - 10' x 20'

Package Includes:

- (1) 6'L x 30"H Gray Draped Table
- (2) Limerick® Chairs by Herman Miller
- (1) 10' x 20' Gray Carpet
- (1) Corrugated Wastebasket

\$185.00 Online Price ordered by May 30, 2023: Discount Price ordered after May 30, 2023: \$203.50 Standard Price ordered on Show Site: \$259.00

#### **TOTAL COST**

## Freeman<sup>1</sup>

**Summer 2022 – Spring 2023** 

# Furniture catalog

Set the scene for engagement.





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**52** Bar tables

55 Conference tables

**59** Executive seating

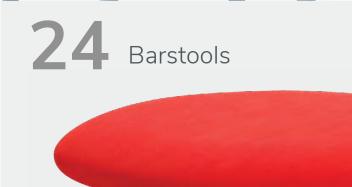
**61** Office essentials

64 Show essentials

19 Side seating









**06** Soft seating



32 Ottomans



The secret lies in designing your exhibit's engagement around your business goals, choosing and using the right solutions to design your space, design your experience, and design your results.

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#### Things to consider:

- Exhibit space and size
- Engagement type
- Presentation lengths
- Product displays

Maximize your engagement

## Top design tips

for well executed exhibit spaces.







**Creature Comforts.** Design a comfortable "living room" space with soft lounge seating to relax clients and encourage conversation.

Demo Down. Square or circular ottomans are a great way to design small theaters for quick demonstrations.





Keep it Green. Don't forget the greenery to warm up your booth environment by bringing nature indoors.





Charge it! Powered tables and seating encourages clients to linger in the booth and recharge.



Talk details. Accent tables provide perfect work spaces for more in-depth conversations.



Stay Social. Stylize furnishings to create shareable moments worthy of Instagram.

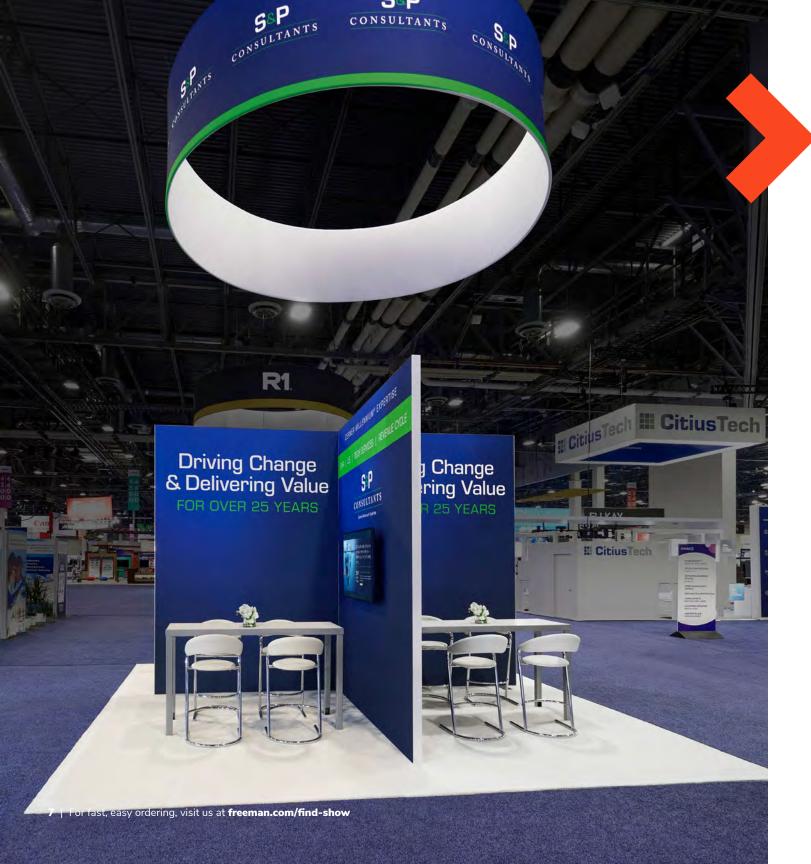


## Soft seating

Invite your guests to stay a while.



Allegro sofa



## Conversate casually.

Create a welcoming environment with a soft seating collection that provides flexibility in style, color, and function.

## **Soft** seating

Pair neutral colors for a cohesive look.



**81037 Sterling Chair** (gray fabric) 33"L 33.5"D 32"H









8 | For fast, easy ordering, visit us at freeman.com/find-show

Perfect for more in-depth conversations.





Mix and match chairs and sofas to create comfort in any sized space.



**830951 Key Largo Sofa** (black fabric) 79"L 35"D 34"H



**83019 Baja Sofa** (white vinyl) 86"L 30.5"D 28"H



810950 Key Largo Chair (black fabric) 35"L 35"D 34"H



830950 Key Largo Loveseat (black fabric) 57"L 35"D 34"H



**81050 Baja Chair** (white vinyl) 36"L 30.5"D 28"H



Set a new standard in seating with soft curves.





Modern and industrial details to satisfy your seating senses







Add a little pop of color.





#### Make a lasting impression.

Style, comfort, and seating that scales. Complement your brand identity with an assortment of accent chairs.

Merge design, innovation, and purpose into each detail.











Let comfort and quality take the lead.









**810948 Meeting Chair** (white vinyl) 25.5"L 23.5"D 34"H







Versatile statement pieces that stand out on a stage or in your exhibit.





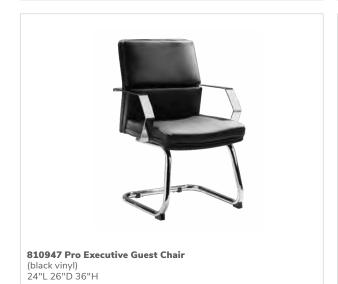
Quality upholstery to stand the test of time.





**81032 Pasadena Chair** (white molded plastic, chrome tower base) 27"L 25"D 26"H







# Side seating

Add a little something extra.



Laguna chair



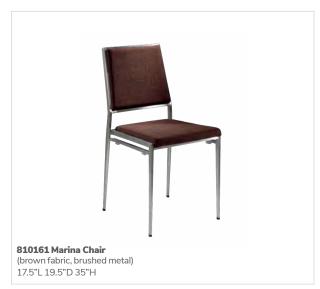
#### **Design intentionally**

Create an atmosphere that brings your vision to life with a diverse selection of chairs.

# Side chairs

Give your space a fresh look with clean lines.





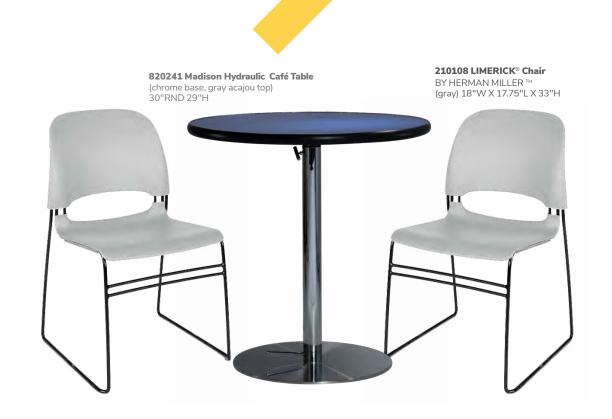






## Side chairs

Add seating to any area, from a café to a theater space.















### Side chairs

Bring out the personality of your event with stylish and colorful seating.

#### 8201223 Round Café Table

(white laminate top, chrome hydraulic base) 30" RND 29"H











Meet and greet, casually.





#### Versatility defined.

Whether it be at a kiosk, bar, demo station or table, bar stools set the foundation for connecting. Pair with side seating to maximize seating options for your attendees.

For quick and casual conversations.









A timeless silhouette reliable for any setting











Elevate your space with bold colors.











Neutral options to complement your brand.















### **Bars & Counters**

Meet and greet essentials.



Midtown bar

### Bars & Counters

Connect and socialize with guests. Functional solutions for entertaining and hosting demos.



85050 Clear Divider Bar Counter
(clear acrylic)
48-70"L 12"D 31.5"H

850101 Midtown Bar
(pewter, unlighted)
60"L 18"D 42"H





### **Ottomans**

Perfectly positioned comfort anywhere, anytime.



Beverly, Marche & Vibe ottomans p. | 35, 36, 33

### **Vibe Cube**



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### **Beverly Small Bench Ottomans**

Adaptable, versatile, and colorful for any show occasion.



**Beverly Small Bench Ottomans** 30"L 20"D 18"H

**A) 81567** (orange fabric) **B) 81563** (green fabric)





















### Beverly Bench Ottomans

Add elegance and style to any environment with classic designs.



Beverly Bench Ottomans 60"L 20"D 18"H 81555 (red fabric)















#### **Marche Swivel Ottomans**











**Marche Swivel Ottomans** 17" RND 18"H

A) 815150 (white vinyl) B) 815154 (red fabric) C) 81539 (ivory faux sheep fur) D) 815158 (pear yellow fabric)









815157 (meadow green fabric)













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### Ottoman styles

Creative configurations that let everyone know they're welcome.











Convenience that guests can plug into.



Never run out of battery.





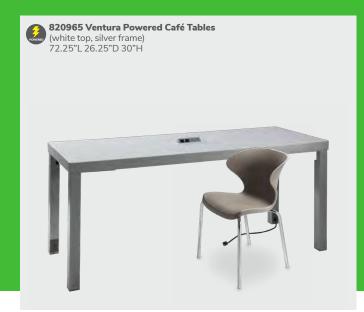


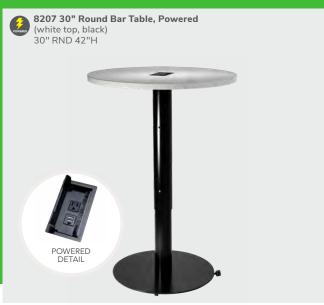


Demos displayed powerfully.

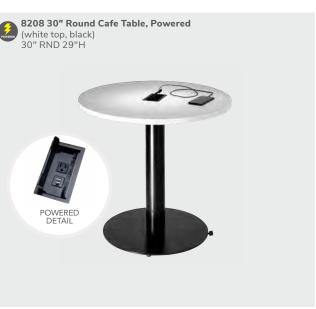












Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy-chained together. 10A max per charging panel.

Invite attendees to recharge.









Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy-chained together. 10A max per charging panel.

Convenience at your fingertips.





81039 Tech Tablet Chair (gray vinyl, white metal tablet, chrome base) 30.5"L 29"D 33.5"H







Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy-chained together. 10A max per charging panel.

### **Accent tables**

Work in style.





#### Table talks.

When you want to facilitate more in-depth conversations and provide handy work surfaces, accent tables are the perfect tool to provide your attendees with the flexibility they need.

### **Accent** tables







Sydney Tables cocktail 48"L 26"D 18"H | end 27"L 23"D 22"H 82053 Cocktail (white, brushed steel) available in powered. 82055 End (white, brushed steel)



**Sydney Tables** cocktail 48"L 26"D 18"H | end 27"L 23"D 22"H **82052 Cocktail** (black, brushed steel) available in powered. 82054 End (black, brushed steel)



Sydney Tables cocktail 48"L 26"D 18"H | end 27"L 23"D 22"H 82078 Cocktail (wood, brushed steel) 82080 End (wood, brushed steel)

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## **Accent** tables

Add room and style to your work space.



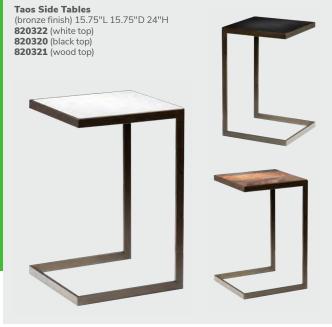














# **Accent** tables

Relax and have a nice conversation.







# **Accent** tables

Sleek conversation pieces.



Geo (glass, chrome) 82034 Cocktail Table 50"L 22"D 16"H 82035 End Table 24"L 24"D 20"H



Geo (wood, black) 82027 Cocktail Table 50"L 22"D 16"H 82028 End Table 24"L 24"D 20"H



Alondra

(wood, chrome)
820253 End Table 20"L 20"D 20"H
820251 Cocktail Table 47"L 24"D 16"H



## Café tables

The perfect place to connect.



## **Café tables**

Comfort plus connections make for lasting impressions.





**820241** Madison Hydraulic Café Table (chrome base, gray acajou top) 30" RND 29"H **810130** Malba Chair (green) 20"L 20"D 32"H





### Café tables

The right balance to elevate your brand.



81082 Blade Chair (red) 20.5"L 19"D 30.5"H



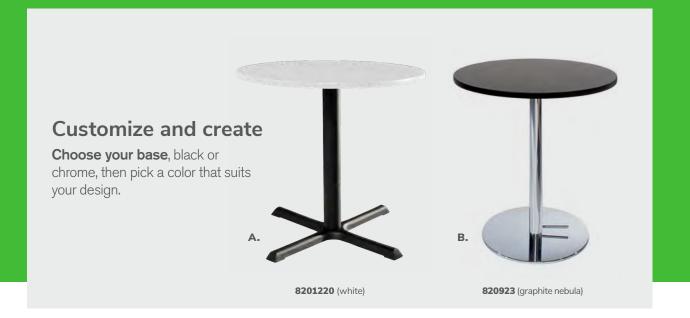
72069 Soho Black-Top Café Table (black) 24" RND 30"H also available **72067** 36" RND 30"H | **72066** 18" RND 18"H

### 810164 Marina Chair

(white vinyl, brushed metal) 17.5"L 19.5"D 35"H



72063 Chelsea Butcher Block-Top Café Table (oak) 30" RND 30"H also available **72064** 36" RND 30"H



### Café Tables

A) Standard Black Base 30" RND 29"H

820265 (madison/gray acajou) 820941 (blue) 820943 (wood) 8201236 (black) 8201235 (brushed gunmetal) 8201239 (brushed yellow) 8201237 (green) 8201238 (orange) 8201220 (white)

36" RND 29"H 8201243 (black)



White

Orange



Black





Red







8201242 (black)

**Café Tables** 

30" RND 29"H

8201208 (maple)

820921 (red)

820940 (blue) 820942 (barnwood)

8201223 (white)

8201231 (black)

8201233 (orange)

B) Hydraulic Chrome Base

820241 (madison/gray acajou)

8201230 (brushed gunmetal)

8201234 (brushed yellow) 8201232 (green)

820923 (graphite nebula)

Brushed Yellow



Green

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## **Bar tables**

Network, successfully.



## Bar tables

Make that chat last a little longer.



**820930 30" Round Bar Table** (blue top, chrome hydraulic base) 30" RND 45"H **810860 Laguna Barstool** (maple, chrome) 18"L 20"D 47"H



**8201222 30" Round Bar Table** (white top, chrome hydraulic base) 30" RND 45"H **81080 Blade Barstool** (red) 20.5"L 20.125"D 40.5"H





### Bar tables

Endless options to make the perfect combination.

## 81092 Lucent Barstool (frosted acrylic, chrome) 22"L 22.5"D 45.5"H

#### 720163 Chelsea Butcher Block-Top Bistro Table (oak) 30" RND 42"H also available **720164** 36" RND 42"H

### 810840 Zoey Barstools

(white, chrome) Adjustable height 15"L 16"D 30-34.75"H



72070 Soho Black-Top Bistro Table (black) 24" RND 42"H also available **72068** 36" RND 42"H

# 820919 (brushed yellow) 820920 (red)

### **Bar Tables**

A) Standard Black Base 30" RND 42"H

**Customize and create** 

Choose your base, black or chrome, then pick a color that suits

your design.

8201221 (white) 820919 (brushed yellow) 820264 (madison/gray acajou) 820915 (brushed gunmetal) 820916 (black) 820917 (green) 820918 (orange) 820931 (blue) 820933 (barnwood)

36" RND 42"H 8201241 (black)



White

Orange

Graphite Nebula



Blue

Madison/Gray Acajou

Black





Brushed Gunmetal



### **Bar Tables**

B) Hydraulic Chrome Base 30" RND 45"H

820920 (red) 8201222 (white) 8201207 (maple) 820922 (graphite nebula) 820910 (brushed gunmetal) 820911 (black) 820912 (green) 820913 (orange) 820914 (brushed yellow) 820240 (madison/gray acajou) 820930 (blue) 820932 (wood)

#### 36" RND 45"H 820125 (white) 8201211 (graphite nebula) 8201205 (maple) 8201240 (black)

Brushed Yellow Green

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# **Conference tables**

Take care of business.



# **Conference** tables

Made for connecting with new business opportunities.









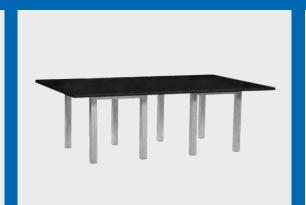


# **Conference** tables

Make an impression.



**8201 10' Black Rectangular Conference Table** (black top, silver) 120"L 48"D 29"H **8202 Powered** 



**8205 8' Black Rectangular Conference Table** (black top, silver) 96"L 48"D 29"H **8206 Powered** 



**8203 5' Black Rectangular Conference Table** (black top, silver) 60"L 48"D 29"H **8204 Powered** 







# Communal and powered tables

Choose from a variety of powered, solid, or grommet hole table tops.











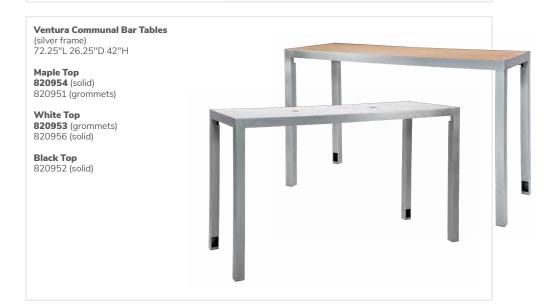
Ventura Powered Café Tables
(silver frame) 72.25"L 26.25"D 30"H
820964 (black top)
820965 (white top)

Ventura Communal Café Tables
(silver frame)
72.25"L 26.25"D 30"H

Maple Top
820963 (solid)
820960 (grommets)

Black Top
820962 (solid)

White Top
820961 (grommets)
820966 (solid)





Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy-chained together. 10A max per charging panel.

# **Executive** seating

Make a statement.



Executive seating p. | 60

## **Executive** seating

VIPs welcome.



810170 Cupertino Mid Back Chair (black vinyl, chrome) 27"L 30.5"D 40-43"H Adjustable height



810175 Genesis Chair (black fabric, black) 27.5"L 27.5"D 40-43.5"H Adjustable height



### 810947 Pro Executive Guest Chair

(black vinyl) 24"L 22"D 36"H

810944 Pro Executive Mid Back Chair



#### 810945 Pro Executive Mid Back Chair



### 810135 Task Stool

(black fabric) 27.5"L 27.5" D 32.75" -40.25"H Adjustable height

25"L 24"D 45-48"H **810844** (white vinyl) **810946** (black vinyl)

Pro Executive High Back Chair Adjustable height

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# Office essentials

Be ready for success.



Madison Executive Desk

## Office essentials

Stay organized. Stay ahead of the game.





84075 Madison Executive Desk

(gray acajou) 60"L 30"D 29"H **810844 Pro Executive High Back Chair** (white vinyl) 25"L 24"D 45-48"H Adjustable height









Please Note: Customer is responsible for providing labor and an electrical power source to the furniture. One 110V power source is required for each charging panel. Two charging units can be daisy-chained together. 10A max per charging panel.

# Office essentials







220106 Corrugated Wastebasket

(black)



850708 Mason Floor Lamp





# Show essentials

Give your show that something "extra."



# **Show**essentials

Create the space you need with greenery and dividers.









## **Show** essentials

Add essential elements that showcase your brand during the show.







**750135 Round Literature Rack** (black) 17"W 17"L 57"H







## **Show** essentials

Live event basics.

### Draped or Undraped Tables & Counters



### **Corrugated Risers**

**4'L 7"H Corrugated Riser** 1504100 (black) | 1504101 (white) **4'L 14"H Corrugated Riser** 1504200 (black) | 1504201 (white)

**6'L 7"H Corrugated Riser** 1506100 (black) | 1506101 (white) **6'L 14"H Corrugated Riser** 1506200 (black) | 1506201 (white)

8'L 7"H Corrugated Riser 1508100 (black) | 1508101 (white) 8'L 14"H Corrugated Riser 1508200 (black) | 1508201 (white)



### **Table Drape Colors**



Visit us at freeman.com/store to view full product line and place order.

### Sizing Chart

#### 24"D X 30"H | Tables Draped

124330	Tables Draped	3'L x 24"D x 30"H
124430	Tables Draped	4'L x 24"D x 30"H
124630	Tables Draped	6'L x 24"D x 30"H
124830	Tables Draned	8'I x 24"D x 30"H

### 24"D X 30"H | Tables Undraped

125330	Tables Undraped	211 2 2 411 0 2 2 011 L
125430	Tables Undraped	4'L x 24"D x 30"F
125630	Tables Undraped	6'L x 24"D x 30"F
125830	Tables Undraped	8'L x 24"D x 30"H

### 4th Side | Table Draped 30"

12404630	Drape Table 4th Side	6' X 30"
12404830	Drape Table 4th Side	8' X 30"

### 24"D X 42"H | Counter Draped

124342	Counter Draped	3'L x 24"D x 42"H
124442	Counter Draped	4'L x 24"D x 42"H
124642	Counter Draped	6'L x 24"D x 42"H
124842	Counter Draped	8'I x 24"D x 42"H

#### 24"D X 42"H | Counter Undraped

125342	Counter Undraped	3'L x 24"D x 42"H
125442	Counter Undraped	4'L x 24"D x 42"H
125642	Counter Undraped	6'L x 24"D x 42"H
125842	Counter Undraped	8'L x 24"D x 42"H

### 4th Side | Table Draped 42"

124046	542	Drape	Table	4th	Side	6'	X	42
124048	342	Drape	Table	4th	Side	8'	Χ	42

### Freeman<sup>1</sup>

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Ordering early gives you access to a wider selection of products at discounted prices, saving you time and money so you can rest at ease.

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(888) 508-5054 Fax: (469) 621-5605 Place your order online at <a href="https://www.freeman.com/store">www.freeman.com/store</a>

Submit order forms here.

NAME OF SHOW:	International Bowl Expo 2023 / June 28-29, 2023
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Take advantage of the Online price by ordering at <a href="www.freeman.com/store">www.freeman.com/store</a> by MAY 30, 2023.

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
			T SEATING			
Naples (	Group - Bla	,	565.00	621.50	791.00	
	_	Chair	565.00			
	_	Loveseat	655.00	720.50	917.00	
	_	Sofa	745.00	819.50	1,043.00	
wunicn	Group - Gr					
	810151 	Armless Chair	360.00	396.00	504.00	
Baja Gro	oup - White	•				
	81050	Chair	565.00	621.50	791.00	
	83020 	Loveseat	655.00	720.50	917.00	
	83019	Sofa	745.00	819.50	1,043.00	
/alencia	- Velvet					
	810180	Chair - Spice Orange	450.00	495.00	630.00	
	83045	Sofa - Coffee Brown	585.00	643.50	819.00	
Cey Larg	go Group -	Black Fabric				
	830950	Loveseat	540.00	594.00	756.00	
	830951	Sofa	630.00	693.00	882.00	
	810950	Chair	450.00	495.00	630.00	
Allegro (	Group - Blu	ie Fabric				
	81019	Chair	450.00	495.00	630.00	
	83015	Sofa	630.00	693.00	882.00	
Fairfax C	Group - Wh	,				
	810949		360.00	396.00	504.00	
	830949	Sofa	540.00	594.00	756.00	
Palm Be	each - White	e Vinyl				
	83040	Sofa	655.00	720.50	917.00	
Sterling	Group - Gr	ay Fabric				
3	81037	Chair	655.00	720.50	917.00	
	8309	Sofa	880.00	968.00	1,232.00	
Cordoba	_	aupe/Black				
00.000	81048	Chair	540.00	594.00	756.00	
	83013	Loveseat	630.00	693.00	882.00	
			JAL SEATING			
Ottoman	ıs	9.00				
JUIIIAII		Endless Square - White Vinyl	375.00	412.50	525.00	
	815123	Endless Square - Black Vinyl	375.00	412.50	525.00	
_	815953	Endless Curve - White Vinyl	395.00	434.50	553.00	
	815952	Endless Curve - Black Vinyl	395.00	434.50	553.00	
	— 81518	Vibe Cube - Blue Vinyl	140.00	154.00	196.00	
	81519	Vibe Cube - Red Vinyl	140.00	154.00	196.00	
	— 81525	Vibe Cube - Orange Vinyl	140.00	154.00	196.00	
	81517	Vibe Cube - Yellow Vinyl	140.00	154.00	196.00	
	81530	Vibe Cube - Black Vinyl	140.00	154.00	196.00	
	81531	Vibe Cube - White Vinyl	140.00	154.00	196.00	

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
ttoman	s (continu	ed)				
	81532	Vibe Cube - Steel Blue Vinyl	140.00	154.00	196.00	
	81533	Vibe Cube - Silver Vinyl	140.00	154.00	196.00	
	81534	Vibe Cube - Purple Vinyl	140.00	154.00	196.00	
	81535	Vibe Cube -Citrus Green Vinyl	140.00	154.00	196.00	
	81536	Vibe Cube - Taupe Vinyl	140.00	154.00	196.00	
	81537	Vibe Cube - Spice Orange Vinyl	140.00	154.00	196.00	
	81538	Vibe Cube - Desert Rose Vinyl	140.00	154.00	196.00	
	815151	Marche Swivel - Gray Fabric	195.00	214.50	273.00	
	815154	Marche Swivel - Red Fabric	195.00	214.50	273.00	
	- 815159	Marche Swivel - Blue Fabric	195.00	214.50	273.00	
	- 815152	Marche Swivel - Linen Fabric	195.00	214.50	273.00	
	— 815157	Marche Swivel - Meadow Green Fabric	195.00	214.50	273.00	
	- 815158	Marche Swivel - Pear Yellow Fabric	195.00	214.50	273.00	
	- 815156	Marche Swivel - Plum Fabric	195.00	214.50	273.00	
	- 815153	Marche Swivel - Raspberry Fabric	195.00	214.50	273.00	
	- 815155	Marche Swivel - Rose Quartz Fabric	195.00	214.50	273.00	
	- 815150	Marche Swivel - White Vinyl	195.00	214.50	273.00	
	- 815160	Marche Swivel - Orange Fabric	195.00	214.50	273.00	
	- 81540	Marche Swivel - Forest Green Vinyl	195.00	214.50	273.00	
	81541	Marche Swivel - Teal Velvet	195.00	214.50	273.00	
	81542	Marche Swivel - Distressed Brown Vinyl	195.00	214.50	273.00	
	81543	Marche Swivel - Black Vinyl	195.00	214.50	273.00	
	81539	Marche Swivel - Ivory Faux Sheep Fur	195.00	214.50	273.00	
worly E	_	•	100.00	214.50		
everry E	Bench Otto		075.00	440.50	505.00	
	- <sup>81550</sup> 81551	Black Vinyl	375.00 375.00	412.50 412.50	525.00 525.00	
	- 81552	Brown Fabric	375.00	412.50	525.00	
	81553	Linen Fabric	375.00	412.50	525.00	
	- 81554	Ocean Blue Fabric	375.00	412.50	525.00	
	_					
	81555 - 81556	Red Fabric	375.00 375.00	412.50 412.50	525.00 525.00	
vorly C	_	White Vinyl	375.00	412.50	525.00	
everry 3		ch Ottomans				
	81560	Blue Febrie	285.00	313.50	399.00	
	_ 81561 81562	Blue Fabric	285.00 285.00	313.50 313.50	399.00 399.00	
	- 81563	Green Fabric	285.00	313.50	399.00	
	- 81565	Linen Fabric	285.00	313.50	399.00	
	- 81568	Red Fabric	285.00		399.00	
	_			313.50		
	- 81569 - 81566	White Vinyl	285.00	313.50	399.00 399.00	
	- 81566 81567	Lavender Fabric  Orange Fabric	285.00 285.00	313.50 313.50	399.00	
	- 81564	Gray Fabric	285.00	313.50	399.00	
	- 81570	Yellow Fabric	285.00	313.50	399.00	
	- 013/0	TOHOW I'dDITC	200.00	313.30	J99.00	
cent C	hairs					
	71089	Black Diamond Side Chair	120.00	132.00	168.00	
	71090	Black Diamond Arm Chair	135.00	148.50	189.00	
_	— 810861	Laguna Chair - Maple/Chrome	145.00	159.50	203.00	

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Qty Part #	<u>'</u>	Online Price	Discount Price	Standard Price	Total
ccent Chairs (co	ntinued)				
21010	3 Limerick® Chair by Herman Miller	80.00	88.00	112.00	
81081	6 Madrid Chair - White Vinyl/Chrome	565.00	621.50	791.00	
81094	B Meeting Chair - White Vinyl	295.00	324.50	413.00	
81016	4 Marina Chair - White Vinyl	160.00	176.00	224.00	
81016	Marina Chair - Black Vinyl	160.00	176.00	224.00	
81016	1 Marina Chair - Brown Fabric	160.00	176.00	224.00	
810162	2 Marina Chair - Ocean Blue Fabric	160.00	176.00	224.00	
810163	Marina Chair - Red Fabric	160.00	176.00	224.00	
81013	Malba Chair - Gray Molded Plastic	105.00	115.50	147.00	
810130	) Malba Chair - Green Molded Plastic	105.00	115.50	147.00	
810846	Christopher Chair - White Vinyl/Chrome	135.00	148.50	189.00	
81085	Zenith Chair - White/Chrome	145.00	159.50	203.00	
81084	Rustique Chair - Gunmetal	135.00	148.50	189.00	
810837	·	100.00	110.00	140.00	
810875	,	295.00	324.50	413.00	
81083	Blade Chair - Sky Blue	100.00	110.00	140.00	
81082	Blade Chair - Red	100.00	110.00	140.00	
81093	Lucent Chair - Frosted Acrylic	180.00	198.00	252.00	
810145	Wentworth Chair - Brown Vinyl	295.00	324.50	413.00	
81024	Atherton Chair - Brown Leather	655.00	720.50	917.00	
81034	Bowery Chair - Yellow Fabric	450.00	495.00	630.00	
81035	Century Chair - Gray Velvet	450.00	495.00	630.00	
81036	Lena Chair - Green Leather	450.00	495.00	630.00	
81031	Montreal Chair - Blue Fabric	565.00	621.50	791.00	
81032	Pasadena Chair - White Plastic	285.00	313.50	399.00	
81038	Tech Chair - Gray Vinyl	565.00	621.50	791.00	
81039	Tech Tablet Chair - Gray Vinyl	565.00	621.50	791.00	
81046	Brooklyn Swivel Meeting Chair - White/Oak	360.00	396.00	504.00	
81047 ecutive Seating	Brooklyn Swivel Meeting Chair - White/Black	360.00	396.00	504.00	
71045	Gray Gaslift Chair Without Arms	215.00	236.50	301.00	
810874	•	360.00	396.00	504.00	
	5 Genesis Chair - Black	225.00	247.50	315.00	
	Pro Executive High Back Chair - White Vinyl	315.00	346.50	441.00	
	6 Pro Executive High Back Chair - Black Vinyl	315.00	346.50	441.00	
	5 Pro Executive Mid Back Chair - White Vinyl	315.00	346.50	441.00	
	Pro Executive Mid Back Chair - White Viriyi	315.00	346.50	441.00	
	7 Pro Executive Guest Chair - Black Vinyl	315.00	346.50	441.00	
	Cupertino Mid Back Chair - Black Vinyl	405.00	445.50	567.00	
	Cupertino Milu Back Chair - Black Viriyi	405.00	445.50		
rstools	Plack Diamond Start	475.00	400.50	245.00	
71088	Black Diamond Stool	175.00	192.50	245.00	
71047	Gray Gaslift Stool without Arms	265.00	291.50	371.00	
	Laguna Barstool - Maple/Chrome	190.00	209.00	266.00	
	Limerick® Stool by Herman Miller	125.00	137.50	175.00	
	2 Lift Barstool - Gray VinylChrome	175.00	192.50	245.00	
810873	3 Lift Barstool - Red Vinyl/Chrome	175.00	192.50	245.00	

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CONTACT NAME :	PHONE #:			
F-MAIL ADDRESS				

Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
arstool	s (continu	•				
	810871 —	Lift Barstool - Black Vinyl/Chrome	175.00	192.50	245.00	
	810870	Lift Barstool - White Vinyl/Chrome	175.00	192.50	245.00	
	810103	Banana Barstool - White Vinyl/Chrome	200.00	220.00	280.00	
	810104	Banana Barstool - Black Vinyl/Chrome	200.00	220.00	280.00	
	810850	Zenith Barstool - White/Chrome	190.00	209.00	266.00	
	810840	Zoey Barstool - White Vinyl/Chrome	305.00	335.50	427.00	
	810848	Christopher Barstool - White Vinyl/Chrome	190.00	209.00	266.00	
	810202	Shark Swivel Barstool - White Plastic/Chrome	315.00	346.50	441.00	
	810839 	Rustique Barstool - Gunmetal	135.00	148.50	189.00	
	81080	Blade Barstool - Red	145.00	159.50	203.00	
	81081	Blade Barstool - Sky Blue	145.00	159.50	203.00	
	81092	Lucent Barstool - Frosted Acrylic	235.00	258.50	329.00	
	— 810135	Task Stool - Black Fabric	275.00	302.50	385.00	
	— 81026	Marina Barstool - Ocean Blue	215.00	236.50	301.00	
	— 81027	Marina Barstool - Black Vinyl	215.00	236.50	301.00	
	— 81028	Marina Barstool - Brown Fabric	215.00	236.50	301.00	
	81029	Marina Barstool - Red Fabric	215.00	236.50	301.00	
	— 81030	Marina Barstool - White Vinyl	215.00	236.50	301.00	
d 7	_				_	
	ables & C	Tables are 24" wide		7		
		Blue ☐ White ☐ Gray ☐ Red				
	10.1000	D 1711 01 00111	NI/A	N/A	NI/A	
	_	Draped Table 3'L x 30"H	N/A	N/A	N/A	
	124430	1	165.00	181.50	231.00	
	124630		195.00	214.50	273.00	
	_ 124830		210.00	231.00	294.00	
	_	2 4th Side Drape 6'L x 30"H	46.00	50.60	64.40	
	_	2 4th Side Drape 8'L x 30"H	46.00	50.60	64.40	
	124342 —		N/A	N/A	N/A	
	124442 	Draped Counter 4'L x 42"H	195.00	214.50	273.00	
	124642	Draped Counter 6'L x 42"H	210.00	231.00	294.00	
	124842	Draped Counter 8'L x 42"H	240.00	264.00	336.00	
	12404642	2 4th Side Drape 6'L x 42"H	56.00	61.60	78.40	
	_	2 4th Side Drape 8'L x 42"H	56.00	61.60	78.40	
ndrape	d Tables 8	& Counters				
	125330	Undraped Table 3'L x 30"H	N/A	N/A	N/A	
	125430	Undraped Table 4'L x 30"H	119.00	130.90	166.60	
	125630	Undraped Table 6'L x 30"H	149.00	163.90	208.60	
	125830	Undraped Table 8'L x 30"H	164.00	180.40	229.60	
	125342	Undraped Counter 3'L x 42"H	N/A	N/A	N/A	
	125442 	Undraped Counter 4'L x 42"H	139.00	152.90	194.60	
		Undraped Counter 6'L x 42"H	154.00	169.40	215.60	
	125642		184.00	202.40	257.60	
	_	Undraped Counter 8'L x 42"H				
able To	125842 	Undraped Counter 8'L x 42"H				
ıble To	125842 op Risers		45.00	49.50	63.00	
ıble To	125842 op Risers	- Risers are 8" wide	45.00 45.00	49.50 49.50	63.00 63.00	
able To	125842  op Risers  1504100  1504101	- Risers are 8" wide  Black 4'L x 7"H Corrugated Riser				

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
able To	op Risers	- Risers are 8" wide (continued)				
	1508100	Black 8'L x 7"H Corrugated Riser	45.00	49.50	63.00	
	— 1508101	White 8'L x 7"H Corrugated Riser	45.00	49.50	63.00	
	 1504200	Black 4'L x 14"H Corrugated Riser	45.00	49.50	63.00	
	1504201	White 4'L x 14"H Corrugated Riser	45.00	49.50	63.00	
	— 1506200	Black 6'L x 14"H Corrugated Riser	45.00	49.50	63.00	
	 1506201	White 6'L x 14"H Corrugated Riser	45.00	49.50	63.00	
	 1508200	Black 8'L x 14"H Corrugated Riser	45.00	49.50	63.00	
	 1508201	White 8'L x 14"H Corrugated Riser	45.00	49.50	63.00	
edestal	 Tables - S	oho Series			_	
	72069	Black Top Cafe Table - 30"H x 24"W	230.00	253.00	322.00	
		Black Top Cafe Table - 30"H x 36"W	245.00	269.50	343.00	
		Black Top Mini Table - 18"H x 18"W	245.00	269.50	343.00	
		Black Top Bistro Table - 42"H x 24"W	230.00	253.00	322.00	
		Black Top Bistro Table - 42"H x 36"W	245.00	269.50	343.00	
destal	— Tables - C	helsea Series			_	
	72063	Butcher Block Top Cafe Table - 30"H x 30"W	230.00	253.00	322.00	
		Butcher Block Top Cafe Table - 30"H x 36"W	245.00	269.50	343.00	
		Butcher Block Top Bistro Table - 42"H x 30"W	230.00	253.00	322.00	
		Butcher Block Top Bistro Table - 42"H x 36"W	245.00	269.50	343.00	
destal	_ Tables				_	
	8201208	Hydraulic Base Cafe Table - Maple	360.00	396.00	504.00	
	8201207	Hydraulic Base Bar Table - Maple	360.00	396.00	504.00	
	8201209	Hydraulic Base Cafe Table - Graphite	375.00	412.50	525.00	
	— 8201211	Hydraulic Base Bar Table - Graphite	375.00	412.50	525.00	
	8201206	Hydraulic Base Cafe Table - Maple	375.00	412.50	525.00	
	8201205	Hydraulic Base Bar Table - Maple	375.00	412.50	525.00	
	- 820126	Hydraulic Base Cafe Table - White Laminate	375.00	412.50	525.00	
	820125	Hydraulic Base Bar Table - White Laminate	375.00	412.50	525.00	
	820241	Madison Hydraulic Base Cafe Table - Gray Acajou.	360.00	396.00	504.00	
	820240		360.00	396.00	504.00	
	_	Madison Hydraulic Base Bar Table - Gray Acajou				
	820265	Madison Cafe Table - Gray Acajou	270.00	297.00	378.00	
	820264 —	Madison Bar Table - Gray Acajou	270.00	297.00	378.00	
	8201220	30" Cafe Table Black Base - White Laminate	270.00	297.00	378.00	
	8201221	30" Bar Table Black Base - White Laminate	270.00	297.00	378.00	
	8201222	30" Bar Table Chrome Base - White Laminate	360.00	396.00	504.00	
	8201223	30" Cafe Table Chrome Base - White Laminate	360.00	396.00	504.00	
	820920	30" Bar Table Chrome Hydraulic Base - Red	360.00	396.00	504.00	
	820921	30" Cafe Table Chrome Hydraulic Base - Red	360.00	396.00	504.00	
	820922	30" Bar Table Chrome Hydraulic Base - Graphite	360.00	396.00	504.00	
	— 820923	30" Cafe Table Chrome Hydraulic Base - Graphite	360.00	396.00	504.00	
	- 820930	30" Bar Table w/ Hydraulic Base - Blue	360.00	396.00	504.00	
	_	30" Bar Table w/ Black Base - Blue			_	
	820931	30" Bar Table W/ Hydraulic Base - Wood	270.00	297.00	378.00	
	820932		360.00	396.00	504.00	
	820933 —	30" Bar Table w/ Black Base - Wood	270.00	297.00	378.00	
	820940	30" Cafe Table w/ Hydraulic Base - Blue	360.00	396.00	504.00	
	820941	30" Cafe Table w/ Black Base - Blue	270.00	297.00	378.00	

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Pedestal :	Tables (co	ontinued)				
	820942	30" Cafe Table w/ Hydraulic Base - Wood	360.00	396.00	504.00	
	820943	30" Cafe Table w/ Black Base - Wood	270.00	297.00	378.00	
	- 820910	30" Bar Table w/ Hydraulic Base - Gunmetal	360.00	396.00	504.00	
	- 820911	30" Bar Table w/ Hydraulic Base - Black	360.00	396.00	504.00	
	820912	30" Bar Table w/ Hydraulic Base - Green	360.00	396.00	504.00	
	- 820913	30" Bar Table w/ Hydraulic Base - Orange	360.00	396.00	504.00	
	- 820914	30" Bar Table w/ Hydraulic Base - Yellow	360.00	396.00	504.00	
	- 820915	30" Bar Table w/ Black Base - Gunmetal	270.00	297.00	378.00	
	- 820916	30" Bar Table w/ Black Base - Black	270.00	297.00	378.00	
	820917	30" Bar Table w/ Black Base - Green	270.00	297.00	378.00	
-	820918	30" Bar Table w/ Black Base - Orange	270.00	297.00	378.00	
	820919	30" Bar Table w/ Black Base - Yellow	270.00	297.00	378.00	
	_	30" Cafe Table w/ Hydraulic Base - Gunmetal			-	
	8201230 —	,	360.00	396.00	504.00	
	8201231 —	30" Cafe Table w/ Hydraulic Base - Black	360.00	396.00	504.00	
	8201232	30" Cafe Table w/ Hydraulic Base - Green	360.00	396.00	504.00	
	8201233 —	30" Cafe Table w/ Hydraulic Base - Orange	360.00	396.00	504.00	
	8201234	30" Cafe Table w/ Hydraulic Base - Yellow	360.00	396.00	504.00	
	8201235	30" Cafe Table w/ Black Base - Gunmetal	270.00	297.00	378.00	
	8201236	30" Cafe Table w/ Black Base - Black	270.00	297.00	378.00	
	8201237	30" Cafe Table w/ Back Base - Green	270.00	297.00	378.00	
	8201238	30" Cafe Table w/ Black Base - Orange	270.00	297.00	378.00	
	8201239	30" Cafe Table w/ Black Base - Yellow	270.00	297.00	378.00	
	8201240	36" Bar Table w/ Hydraulic Base - Black	375.00	412.50	525.00	
	8201241	36" Bar Table w// Black Base - Black	300.00	330.00	420.00	
	8201242	36" Cafe Table w/ Hydraulic Base - Black	375.00	412.50	525.00	
	8201243	36" Cafe Table w/ Black Base - Black	300.00	330.00	420.00	
Accent Ta	- ables				-	
	82015	Silverado End Table - Tempered Glass/Painted	270.00	297.00	378.00	
-	- 82014	Steel Silverado Cocktail Table - Tempered Glass/Painted	350.00	385.00	490.00	
	_	Steel			_	
	820252 - 820250	Alandra Coalstell Table - Glass/Chrome	270.00	297.00	378.00	
	_	Alondra Cocktail Table - Glass/Chrome	350.00 270.00	385.00 297.00	490.00 <u> </u>	
	- 820251	Alondra Cocktail Table - Wood/Chrome	350.00	385.00	490.00	
	8201224	Atomic 36" Round Table - Glass/Chrome	350.00	385.00	490.00	
	- 8201225	Atomic 42" Round Table - Glass/Chrome	365.00	401.50	511.00	
	- 82028	Geo End Table - Wood/Black Steel	230.00	253.00	322.00	
	- 82027	Geo Cocktail Table - Wood/Black Steel	305.00	335.50	427.00	
	82035	Geo End Table - Glass/Chrome	230.00	253.00	322.00	
	82034	Geo Cocktail Table - Glass/Chrome	305.00	335.50	427.00	
	82054	Sydney End Table - Black Laminate/Brushed Steel	230.00	253.00	322.00	
	82055	Sydney End Table - White Laminate/Brushed Steel	230.00	253.00	322.00	
		• •			427.00	
	82052	Sydney Cocktail Table - Black Laminate/Brushed				
	82052 —	Steel	305.00	335.50	427.00	
	82052  82053	• •	305.00	335.50	427.00	

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ccent 1	Tables (con	ntinued)	<u> </u>			
	82080	Sydney End Table - Wood Laminate/Brushed Steel	230.00	253.00	322.00	
	82077	Sydney Cocktail Table - Blue Laminate/Brushed Steel	305.00	335.50	427.00	
	82078	Sydney Cocktail Table - Wood Laminate/Brushed Steel	305.00	335.50	427.00	
	82075	Regis End Table - Brushed Metal	270.00	297.00	378.00	
	— 82074	Regis Bench Table - Brushed Metal	350.00	385.00	490.00	
	820844	Aura Round Table - White Metal	165.00	181.50	231.00	
	82043	Geo Square-Round Table - Glass/Black Steel	365.00	401.50	511.00	
	82044	Geo Square-Round Table - Glass/Chrome	365.00	401.50	511.00	
	8201226	Rustique Square Metal Bar Table - Gray	320.00	352.00	448.00	
	820130	Mesa Cocktail Table - Black/Bronze	305.00	335.50	427.00	
	820131	Mesa Cocktail Table - Glass/Bronze	305.00	335.50	427.00	
	— 820132	Mesa Cocktail Table - Wood/Bronze	305.00	335.50	427.00	
	— 820133	Mesa End Table - Black/Bronze	230.00	253.00	322.00	
	— 820134	Mesa End Table - Glass/Bronze	230.00	253.00	322.00	
	— 820135	Mesa End Table - Wood/Bronze	230.00	253.00	322.00	
	820310	Sedona Side Table - Black/Bronze	165.00	181.50	231.00	
	— 820311	Sedona Side Table - Wood/Bronze	165.00	181.50	231.00	
	— 820312	Sedona Side Table - White/Bronze	165.00	181.50	231.00	
	820320	Taos Side Table - Black/Bronze	165.00	181.50	231.00	
	— 820321	Taos Side Table Wood/Bronze	165.00	181.50	231.00	
	— 820322	Taos Side Table - White/Bronze	165.00	181.50	231.00	
nferer	— nce Tables				_	
	82041	Geo Conference Table - Glass/Black Steel	455.00	500.50	637.00	
	82051	Geo Conference Table - Glass/Chrome	455.00	500.50	637.00	
	820260	Madison Conference Table - Gray Acajou	415.00	456.50	581.00	
	820708	42" Round Conference Table - White Laminate	415.00	456.50	581.00	
	820261	Madison 5' Conference Table - Gray Acajou	545.00	599.50	763.00	
	— 820262	Madison 8' Conference Table - Gray Acajou	955.00	1,050.50	1,337.00	
	820263	Madison 10' Conference Table - Gray Acajou	955.00	1,050.50	1,337.00	
	— 820951	Ventura Bar Table - Maple w/ Grommets	635.00	698.50	889.00	
	820952	Ventura Communal Bar Table - Black	635.00	698.50	889.00	
	— 820953	Ventura Bar Table - White w/ Grommets	635.00	698.50	889.00	
	— 820954	Ventura Communal Bar Table - Maple	635.00	698.50	889.00	
	— 820956	Ventura Communal Bar Table - White	635.00	698.50	889.00	
	— 820963		545.00	599.50	763.00	
	— 820960	·	545.00	599.50	763.00	
	— 820961	·	545.00	599.50	763.00	
	820966	Ventura Communal Cafe Table - White	545.00	599.50	763.00	
					_	
	820962	Ventura Communal Cafe Table - Black	545.00	599.50	763.00	
	8201244	42" Round Conference Table - Black Laminate	415.00	456.50	581.00	
	8201 	10' Table - Black Laminate	955.00	1,050.50	1,337.00	
	8203 —	5' Table - Black Laminate	545.00	599.50	763.00	
	8205	8' Table - Black Laminate	955.00	1,050.50	1,337.00	

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
ffice						
	84075	Madison Desk - Gray Acajou	615.00	676.50	861.00	
	84078	Madison Bookcase - Gray Acajou	455.00	500.50	637.00	
ompute	r Desks/T					
	820706 —	Work Desk - White Laminate	365.00	401.50	511.00	
		P	OWERED			
owered	Seating					
	810120	Naples Chair, Powered - Black Vinyl	655.00	720.50	917.00	
	830122	Naples Loveseat, Powered - Black Vinyl	745.00	819.50	1,043.00	
	830121	Naples Sofa, Powered - Black Vinyl	835.00	918.50	1,169.00	
owered	Tables					
	820950	Ventura Communal Bar Table, Powered - Black	725.00	797.50	1,015.00	
	820955 –	·	725.00	797.50	1,015.00	
	820964	Ventura Communal Cafe Table, Powered - Black	635.00	698.50	889.00	
	- 820965 -	·	635.00	698.50	889.00	
	84083	Tech Desk w/ 3 Drawer File Cabinet, Powered - Black Metal	615.00	676.50	861.00	
	84084	Tech Desk, Powered - Black Metal	490.00	539.00	686.00	
	82076	Sydney Cocktail Table, Powered - Black	395.00	434.50	553.00	
	82073	Sydney Cocktail Table, Powered - White	395.00	434.50	553.00	
	8202	10' Table, Powered - Black Laminate	1,045.00	1,149.50	1,463.00	
	8204	5' Table, Powered - Black Laminate	635.00	698.50	889.00	
	8206	8' Table, Powered - Black Laminate	1,045.00	1,149.50	1,463.00	
owered	Pedestals					
	85060	Powered Locking Pedestal 36" H, Black	535.00	588.50	749.00	
	85061	Powered Locking Pedestal 36" H, White	535.00	588.50	749.00	
	85062	Powered Locking Pedestal 42" H, Black	630.00	693.00	882.00	
	85063	Powered Locking Pedestal 42" H, White	630.00	693.00	882.00	
	820710	Wireless Charging Table, Powered	360.00	396.00	504.00	
idtown C	- Counters &	& Bars				
		Midtown Powered Counter Unlighted - Pewter	1,400.00	1,540.00	1,960.00	
	850102	Midtown Powered Counter Lighted w/ Plug-In -			_	
		Pewter	1,485.00	1,633.50	2,079.00	
	850101 -	Midtown Bar Unlighted - Pewter	1,245.00	1,369.50	1,743.00	
	850100	Midtown Bar Lighted w/ Plug-In - Pewter	1,485.00	1,633.50	2,079.00	
	· 	DISPLAY	& ACCESSO	DIES		
		DISPLAT	a ACCESSO	MIEO		
roduct S	_					
	84080	3 Door File Cabinet on Castors - Black	175.00	192.50	245.00	
	85020	Posh Shelving w/ Chrome Frame - White	520.00	572.00	728.00	
efrigerat	or					
	8503001	Refrigerator - White	1,665.00	1,831.50	2,331.00	
	8983000	Small Refrigerator	685.00	753.50	959.00	
ghting						
	850707	Mason Table Lamp - White/Brushed Silver	130.00	143.00	182.00	
	850708	Mason Floor Lamp - White/Brushed Silver	235.00	258.50	329.00	

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Qty	Part #	Description	Online Price	Discount Price	Standard Price	Total
Display	<u> </u>					· ·
	75030	Display Cube - Black - 12" Small	260.00	286.00	364.00	
	75031	Display Cube - Black - 18" Medium	275.00	302.50	385.00	
	75032	Display Cube - Black - 24" Large	295.00	324.50	413.00	
	72056	Display Counter - Black	405.00	445.50	567.00	
oxwood	l Hedges					
	85030	7' Boxwood Hedge	675.00	742.50	945.00	
	 85035	4' Boxwood Hedge	445.00	489.50	623.00	
Accesso	ries				_	
	220121	Chrome Stanchion w/ 8' Retractable Belt	115.00	126.50	161.00	
	220118	Chrome Sign Holder	115.00	126.50	161.00	
	750135	Round Literature Rack	265.00	291.50	371.00	
	750136	Flat Literature Rack	225.00	247.50	315.00	
	220109	Chrome Coat Tree	70.00	77.00	98.00	
	220134	Aluminum Easel	65.00	71.50	91.00	
	220110	Chrome Bag Rack	135.00	148.50	189.00	
	10201484	Floor Standing Bulletin Board	230.00	253.00	322.00	
	220106	Corrugated Wastebasket	23.00	25.30	32.20	
	8502	Village Charging Hub	355.00	390.50	497.00	
Special D	rape			_		
□ Black	c □ Blue	☐ White ☐ Gray ☐ Red				
	12103	Special Drape 3'H (per ft.)	23.75	26.15	33.25	
	 12108	Special Drape 8'H (per ft.)	29.50	32.45	41.30	

### **TOTAL COST**

Total Cost = \$

Applicable taxes will be applied to your order and invoiced accordingly based on specific venue jurisdiction but may also be based on the jurisdiction of where services are performed or your headquarters.

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### Freeman<sup>1</sup>

# Flooring solutions

Stand out in style.





### Your exhibit's flooring should complement your brand

- The largest selection of exhibit flooring in the industry with a wide choice of colors and sizes
- New vinyl and turf solutions added to broaden your options and freshen your space
- Colorfast carpeting boasts a consistent shade every time
- All carpet and padding is manufactured with 100% recycled material
- Rental prices include delivery, installation, carpet removal and material handling fees

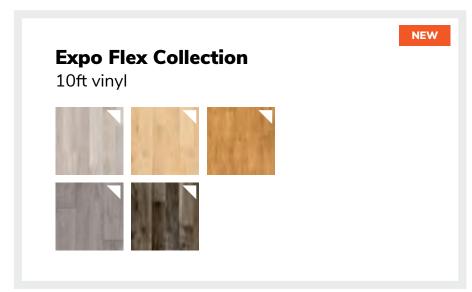
## Most popular flooring options

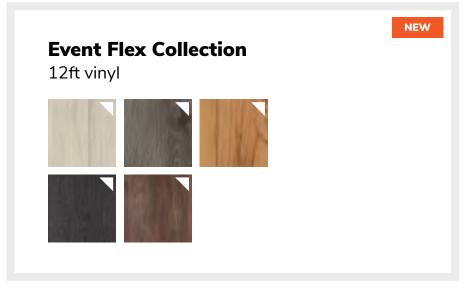
Freeman offers the widest selection of flooring options, ensuring you can take your booth to the next level. Choose from varying carpet weights to fit your level of comfort and durability or stand out with vinyl and turf. Continue reading for more detail on each flooring option.











### Be sure to order before the discount deadline!

Ordering early gives you access to a wider selection of products at discounted prices, saving you time and money so you can rest at ease.

N = Available only before the discount deadline





## **Classic Collection**160z

- Best value and best seller
- Available in 10ft width and in the most common exhibit spaces including 10x10, 10x20, and 10x30
- 100% recyclable
- For extra comfort, add padding for an additional fee



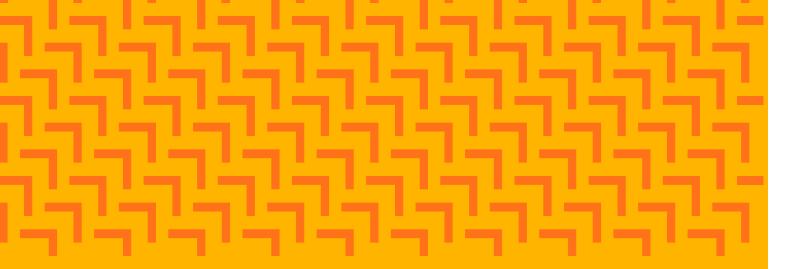
**■** = Available only before the discount deadline

# **Custom Cut Classic Collection**160z

- 10ft width and custom cut to size
- Priced per sq.ft., minimum of 100 sq.ft.
- 100% recyclable
- Exhibit spaces are protected with Visqueen plastic floor covering
- For extra comfort, add padding for an additional fee



**■** = Available only before the discount deadline



## **Designer Plus Collection**

30oz

- Step up the comfort and durability with the Designer plus carpet
- 10ft width designed and cut to size
- Priced per sq.ft., minimum of 100 sq.ft.
- 100% recyclable
- Exhibit spaces are protected with Visqueen plastic floor covering
- For extra comfort, add padding for an additional fee

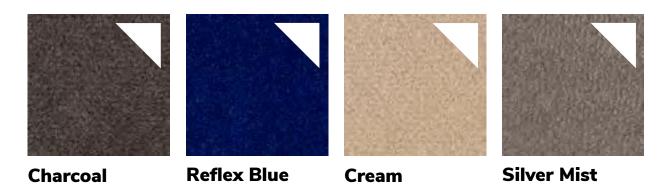




## **Supreme Collection** 45oz

- The most plush flooring option with added durability
- 10ft width designed and cut to size
- Priced per sq.ft., minimum of 100 sq.ft.
- 100% recyclable
- Exhibit spaces are protected with Visqueen plastic floor covering
- For extra comfort, add padding for an additional fee







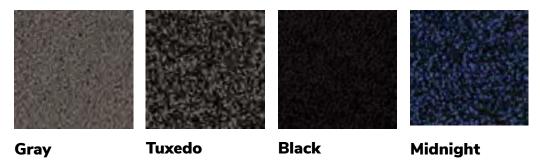
 $\blacksquare$  = Available only before the discount deadline



You can select from these options.

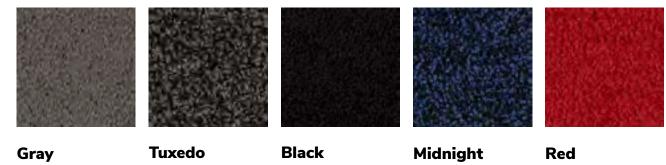
### **Classic Collection**

16oz



### **Custom Cut Classic Collection**

16oz



### **Designer Plus Collection**

30oz

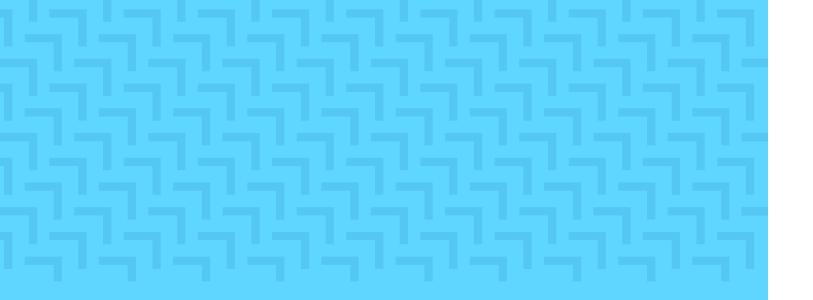


Black Gray Pearl



# Want to try something other than carpet? We have it!

Now offering vinyl and turf flooring solutions.



### **Expo Vinyl Collection**

- Get the upgraded appearance of wood or tile
- Standard 10ft width and can be custom cut to size
- Great for exhibit spaces in common sizes of 10x10, 10x20 and 10x30
- Priced per sq.ft., minimum of 100 sq.ft.
- 100% recyclable
- For extra comfort, add padding for an additional fee



**Birch** 



**Light Maple** 



**Dark Maple** 



Ash



Smoke



### **Event Flex Collection**

- Get the look of classic wood, tile, or laminate –
   with easier installation
- 12ft width designed and cut to size
- Great for island exhibit spaces or aisle flooring designs
- Priced per sq.ft., minimum of 100 sq.ft.
- 100% recyclable
- For extra comfort, add padding for an additional fee







Whitewood

Silverwood

**Dark Maple** 





**Blackwood** 

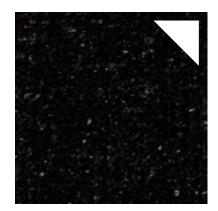
**Barnwood** 

### **Turf**

- Bring the outdoors to you with these synthetic grass flooring solutions
- Available in many shades of green and durable for both indoor and outdoor use
- Standard 12ft width and can be custom cut to size
- Priced per sq.ft., minimum of 100 sq.ft.

**Riviera** synthetic grass brings an outdoor feel to your event space.

Optimized for durability and resistance that is ideal for indoor or outdoor use.



**Riviera Black** 

Riviera Green

**Parkside** Parkside high-quality synthetic grass provides the real look and feel of your backyard. Colorfast and UV technology makes this the most durable turf solution for both indoor and outdoor use.



**Parkside Green** 

# Want to take your flooring to the next level?

Custom flooring options can be ordered for borders, patterns, logos and specific sizes. Contact your Freeman Sales Team member for more information about specialty and custom flooring selections.

Contact solutions@freeman.com



### Freeman

# Order before the discount deadline.

Ordering early gives you access to a wider selection of products at discounted prices, saving you time and money so you can rest at ease.

freeman.com/find-show





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Standard

Price

9.95 \$ 12.65

Total

Discount

Price

Online

Price

9.05

sqft

NAME OF SHOW:	International Bowl Expo 2023 / June 28-29, 2023	
COMPANY NAME:	: ВООТН #:	
CONTACT NAME :	: PHONE #:	
E-MAIL ADDRESS	S:	

Take advantage of the Online Price by ordering at www.freeman.com/store by MAY 30, 2023.

### FLOORING

- · Orders received after the deadline date or without payment will be charged the Standard Price and are subject to availability.
- Products or colors with limited availability after the discount deadline are denoted with an asterisk \*
- All utility lines must be installed before carpet installation. Utilities should be ordered in advance.

	c Carpet, Padding & Plastic Covering							
	CHOOSE YOUR CARPET	COLOR:						
	☐ Black ☐ Blue* ☐ Gray ☐ Midnight Blu	ue ☐ Red*		edo	Discount	St	andard	
Qty	Description		Online Price		Price		Price	Total
	10' x 10' Classic Carpet	\$	240.0	) \$	264.00	\$ 3	36.00	
	10' x 20' Classic Carpet	\$	480.0	\$	528.00	\$ 6	72.00	
	10' x 30' Classic Carpet	\$	720.0	\$	792.00	\$ 1,0	08.00	
	10' x 10' Carpet Padding - Single Layer	\$	150.0	) \$	165.00	\$ 2	10.00	
	10' x 20' Carpet Padding - Single Layer	\$	300.0	\$	330.00	\$ 42	20.00	
	10' x 30' Carpet Padding - Single Layer	\$	450.0	) \$	495.00	\$ 6	30.00	
	10' x 10' Carpet Padding - Double Layer	\$	300.0	) \$	330.00	\$ 42	20.00	
	10' x 20' Carpet Padding - Double Layer	\$	600.0	\$	660.00		40.00	
	10' x 30' Carpet Padding - Double Layer	\$	900.0	\$	990.00		60.00	
	Plastic Covering (price per sqft)	¢	0	) \$	0.5	¢	0.5	
		Ψ	.60	Ψ	.65	Ψ	.05	
ıstom Cu	ıt Classic Carpet	Ψ	.61	JΨ	.65	Ψ	.65	
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Per sqft

12 ft wide Vinyl - Price per sqft (100 sqft minimum)

Booth Size: X =

				BOOTH #:							
CONTACT NAME :				PHONE #:							
E-MAIL ADDRESS :											
Upgraded Carp	pet*										
• Pricing include	es plastic covering, o	•		-							
□ plant. □ a			signer Plus (	• .	-	-			Г	rol Di · ·	- دنا
⊔ віаск ∐ Graph	hite*	•		•		•			Koy	yaı Blue*	Silky Be
Or Cornet D	ntal - Price per co #	_	rer Cloud   minimum)	」 ⊳moke*	☐ Sw	ord* [ Online		Vhite* Discount	;	Standard	T-4 *
•	ntal - Price per sq. ft.			5.4 <sup>4</sup>	¢	Price		Price	¢	Price 8 05	Total
- 700 sqft	Booth Size:			_	<b>.</b>	5.75	\$	6.35	·	8.05	
over 700 sqft	Booth Size:	_ ×	_ =	_ sqft	\$	5.20	\$	5.70	\$	7.30	
		45.07	Supreme Ca	arpet, choos	36 AUI	ır carne	et co	olor:			
☐ Black* ☐ Ch	narcoal* 🗌 Cream* [								k _	] Smoke*	☐ White*
5 oz. Carpet Rer	ntal - Price per sq. ft.	(100 sqft n	ninimum)			Online Price		Discount Price		Standard Price	Total
- 700 sqft	Booth Size:	_ x	_ =	sqft	\$	6.60	\$	7.25	\$	9.25	
Over 700 sqft	Booth Size:				\$	5.95	\$	6.55	\$	8.35	
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padding D	Jan Jour Siz	HOURS	11 1116 31	0126	II						
Carpet Padding	Price per sqft (100 s	qft minimu	m)			Online Price		Discount Price	t	Standard Price	Total
100 - 700 sqft	Booth Size:	x	_ =	sqft	\$	1.50	\$		\$	2.10	
Over 700 sqft	Booth Size:	X	=	— sqft	\$	1.35	\$	1.50	\$	1.90	
					•				-		
				_ ·	·		•		Ť		
Double Carpet P	<b>Padding-</b> Price per so	qft. (100 sc	ıft minimum)		·	Online	Ť	Discoun		Standard Price	Total
Double Carpet F 100 - 700 sqft	<b>Padding-</b> Price per so Booth Size:			sqft	\$		4		t	Price	Total
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-	Booth Size:	x	=		\$	Online Price 3.00	\$	Discoun Price 3.30	t ) \$	Price 4.20 3.80	Total
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100 - 700 sqft Over 700 sqft	Booth Size: Booth Size:	XX	= = qft minimum)	sqft	\$	Online Price 3.00 2.70 Online	\$	Discount Price 3.30 2.95 Discount Price	t \$	Price 4.20 3.80 Standard	
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NAME OF SHOW:	International Bowl Expo 2023 / June 28-29, 2023					
COMPANY NAME:	BOOTH #:					
CONTACT NAME :	PHONE #:					
E-MAIL ADDRESS :						

### **CLEANING SERVICES**

- Cleaning is an exclusive service. This includes all floor services and trash removal.
- Prices are based on total square footage of booth regardless of area to be cleaned.
- Show Site Prices will apply to all cleaning orders placed at show site.

VACUUMIN	VACUUMING (per sqft - 100 sqft minimum)								
Qty (sqft)	Part #	# Description	Advance Price	Show Site Price	Total				
•Includes em	ptying o	f your booth's wastebasket(s) at the time of vacuuming.							
6	10100	Booth Vacuuming - One Time	.59	.85					
6	10200	Booth Vacuuming - 2 Days	1.18	1.65					

SHAMP	SHAMPOOING (per sqft - 100 sqft minimum)						
Qty (sqft)	Part #	Description	Advance Price	Show Site Price	Total		
	630100	Shampoo Carpet - One Time	1.24	1.75			

FLOOR	SURFAC	E CLEANING (per sqft - 100 sqft minimum)			
Qty (sqft)	Part #	Description	Advance Price	Show Site Price	Total
	_690100	Floor Surface Cleaning - One Time	.65	.90	
	_690200	Floor Surface Cleaning - 2 Days	1.30	1.80	

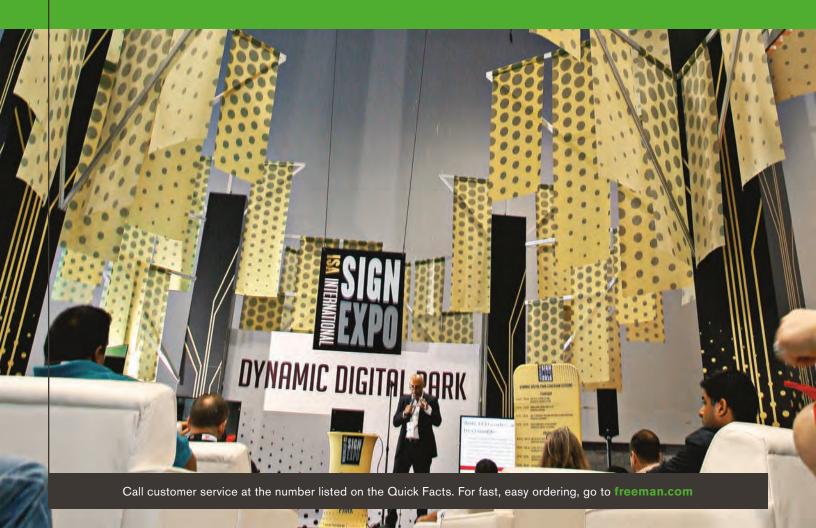
PORTER SERVI	CE (per day)			
Qty (# days) Par	rt# Description	Advance Price	Show Site Price	Total
<ul> <li>Includes emptying</li> </ul>	of your booth's wastebasket(s) and policing of your exhibit	area at two-	hour interva	ls during show hours.
620500	Exhibit Area / Under 500 sqft	. 155.75	218.05 _	
620150	0 Exhibit Area / 501 - 1,500 sqft	169.65	237.50 –	
620250	0 Exhibit Area / 1,501 - 2,500 sqft	223.30	312.60 _	
620350	4 Exhibit Area / Over 2,500 sqft	264.50	370.30 _	

TOTAL COST							
Total Cost = \$							
Applicable taxes will be applied to your order and invoiced accordingly based on specific venue jurisdiction but may also be based on the jurisdiction of where services are performed or your headquarters.							

### SEEING IS BELIEVING

Quality graphics contribute significantly to the impact of your exhibit. With state-of-the-art design and printing capabilities, Freeman brings your banners, signage, and exhibit graphics to life in a larger-than-life way. Our graphics products redefine "high definition," which means your brand has never been seen like this before.

- Photo-quality / high-resolution printing on a variety of rigid and rolled material including honeycomb, foam, Polyfoam, PVC, acrylic, fabric, vinyl and mesh materials
- Grand Format printers provide highresolution digital printing of single and double-sided banners in virtually any size
- Electronic file transfer, in-house printing, and company-wide procedure standardization allow us to control quality, cost and scheduling on a nationwide basis
- Extensive resources ensure that last minute repairs and replacements are handled efficiently as needed, no matter where your event may be located



### **EVENT GRAPHICS**

### CREATING VISUAL EXCITEMENT

Quality graphics contribute significantly to the impact of your exhibit. Vivid colors and sharp images attract attention, build traffic, and communicate messages more effectively. Freeman has invested in the latest printing technology and has the skills to provide you with the finest high-resolution digital graphic reproduction available.

### STATE-OF-THE-ART CAPABILITIES

Freeman can provide four-color, photo-quality, high-resolution digital printing in virtually any size for banners, signage, exhibit graphics, and more. Each Freeman location has stand-alone printing capabilities, along with two additional graphic locations for additional support and for special requirements.

### SUPERIOR QUALITY CONTROL

Electronic file transfer, in-house printing, and company-wide standardization of procedures allow us to control quality, cost and scheduling for our customers on a nationwide basis. Last minute repairs and replacements are handled efficiently through our nationwide resources.

### DEPTH OF RESOURCES

- 5M UV roll printers provide grand format, four-color, high-resolution digital printing of single and double-sided banners up to 16' wide and virtually any size with seams.
- 3M Dye Sublimation printers provide 10' fabric graphics that work perfectly in our SmartWall panel system.
- UV flatbeds print directly to a variety of ridged materials and offer a 100% recyclable graphic when using a cardboard substrate.
- Freeman offers 100% recyclable substrates that can save you money and the environment.
- Large format Eco-Solvent printers produce high quality graphics for wall, carpet and window applications.
- 3M high speed digital cutters allow for precise cutting of multiple panel applications and also custom router graphic panels.
- Computer-aided graphic design & layout available for your assistance.

### REPRODUCTION AND INSTALLATION

- Suspended banners
- Logo reproduction

- Accent graphic photo panels
- Backlit displays and murals
- Large format signage and banners

10/18

Four-color carpet image printing







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Page 1 of 2

COMPANY NAME:	BOOTH #:			
ONTACT NAME :	PHONE #:			
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	APHICS		,	
			eu .	
o order your graphics, complete this order form an Please see artwork guidelines for electronic files on		r electronic	nie.	
IGITAL GRAPHICS	STANDARD SIZES			
reeman has the capabilities to provide you with the nest digital graphic reproduction available.	CHOOSE YOUR SIZE:	Discount <u>Price</u>	Standard <u>Price</u>	TOTAL
capabilities include four-color, photo-quality, high- esolution digital printing virtually any size for banners,	7" x 11"	71.50	107.25 =	
ignage, exhibit graphics and more.	7" x 22"	73.25	109.90 =	
I V W	7" x 44"	78.85	118.30 =	
L XW = sqft	9" x 44"	88.00	132.00 =	
\$ 24.95 per sqft discount price sqft x or = \$	11" x 14"	93.45	140.20 =	
\$ 37.45 per sqft standard price	14" x 22"	102.65	154.00 =	
Minimum order per graphic 9 sqft (1296 sqin)	14" x 44"	133.55	200.35 =	
Double sqft for double-sided graphics     Round sqft to next whole increment	22" x 28"	145.60	218.40 =	
File conversion, retouching, cloning or color	28" x 44"	206.25	309.40 =	
correcting may incur additional labor charges. (See reverse side for graphic guidelines.)	20" x 60"	295.15	442.75 =	
ARGE DIGITAL GRAPHICS	(white only)	•		
Please call an Exhibitor Sales Specialist for	Note: File conversion, re incur additional la			
price quotes on graphics over 80 sqft.	for graphic guideli		See levelse si	ue
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Electronic File Name	* Please feel free to attach additiona	I sign copy on separ	ate page.	
Application				
PMS Colors				
acking Material:				
Freeman Foam Masonite				
Freeman PVC Plexi				
(PVC) Freeman Honeycomb	Vertical Horizo	ontal Use	Your Judgmen	t
Freeman HD Foam (Eco-Board)	VOTUGUI TIONZO		r Sign Layout	
⊤ Freeman Polyfoam				
☐ (Ultra Board) he product offered has recycled content or has eco-				
iendly attributes and is 100% recyclable according to				
ne manufacturer's specifications.	Background Color:			
Vertical Horizontal Use Your Judgment				_
For Sign Layout	Lettering Color:			
				-
		TOTAL COCT		
Special Instructions	Total Cost = \$	TOTAL COST		

### **CUSTOMER GUIDELINES FOR SUBMITTING GRAPHICS ARTWORK**

Our goal is to provide you with the best possible quality graphics for your event or exhibit. You can help us in that effort by providing digital art files using the following guidelines. If you are sending us completed, print-ready files, please pass the following information on to your graphics designer or art department. Artwork must be submitted in the proper resolution and/or file size to produce quality images. Please provide proper color matching information and proofs to ensure accurate color reproduction.

### PLEASE PROVIDE THE FOLLOWING WHEN SUBMITTING ART

RASTER ART (photos, logos containing any continuous tone images):

- Art submitted at 1:1 (100%), resolution should be no less than 60 dpi (100 dpi preferred)
- Art submitted at 2:1 (50%), resolution should be no less than 120 dpi (200 dpi preferred)
- Art submitted at 4:1 (25%), resolution should be no less than 240 dpi (400 dpi preferred)

#### **VECTOR ART:**

•Logos should be vector and have outlined fonts(if provided as bitmap, please use high-res images)

#### FONTS and LINKS

- Supply all fonts used in your design (zip Mac fonts). If unsure how to collect fonts, convert them to outlines
- Supply all links used in your document. Use packaging feature if available. If unsure how to collect links, embed them in the file when saving.

#### COLOR

- If PMS color matching is required, please use original Pantone + Solid Coated swatches in your artwork. Modifying Pantone names will result in printing default color (CMYK)
- CMYK artwork will be produced "As Is". Our color output is balanced and vibrant.
- · Convert RGB art to CMYK if possible.
- If you are sending Certified Color Proofs (Gracol, Swop, Fogra), please provide ICC file information used to print your samples. Best option would be to include ICC chart on your prints.

#### ARTWORK IN THE STRUCTURE

• Please note that any panels going in the metal frame will hide 1/4" of your art all the way around. If you have a continuous wall where individual panels are divided by metal, use 1.25" spacing in between each panel to account for gaps and the natural flow of the graphics.

#### **ACCEPTABLE FILE SOFTWARE**

We are capable of working with both PC and MAC based software, and can accept art created with the ADOBE Creative Suite - Illustrator, InDesign, and Photoshop

Always provide the following:

- · Native files with fonts and links (zipped)
- High-res PDF-X/4 exports of the files

### ACCEPTABLE FILE TYPES and SUPPORT FILES

### NATIVE FILES:

- AI CLOUD (CC) file with Packaged supporting links and fonts. You may keep images linked but Packaging feature must be used.
- AI (CS6, CS5, CS4...) file with embedded links and outlined fonts
- · EPS file with embedded links and outlined fonts
- INDD file with Packaged supporting links and fonts

#### PRINT FILES:

- High-res PDF-X/4 (preferred)
- Al with PDF content (choose this option when saving file)
- EPS files with embedded links and outlined fonts

#### RASTER OR BITMAP ART:

- •Photoshop EPS (preferred, use 8-bit preview, Max, Quality JPG compression)
- PSD (make sure font layers are rasterized)
- TIFF, JPG (quality 8 and higher)

Mac users: Use Zip or Stuffit programs when submitting fonts other than OTF (Open Type Fonts)

### WAYS TO SEND ARTWORK

• When placing on order online, your order confirmation will include a link to our secure file sharing library so you may upload your graphic files. If your order is faxed in, or if you are working directly with a Freeman team member, a link will be emailed to you when your order is processed.

### Union Jurisdictions for Orlando, Florida

To assist you in planning for your participation in this upcoming exposition, we are certain you will appreciate knowing in advance that union labor may be required for certain aspects of your exhibit handling. To help you understand the jurisdiction the various unions have, we ask that you read the following:

### **EXHIBIT INSTALLATION AND DISMANTLING**

Currently we have an agreement with the Local IATSE Union to provide labor for display erection and dismantling. Full time employees of the exhibiting companies, however, may set their own exhibits without assistance from this local. Any labor services that may be required beyond what your regular full time employees can provide, may be rendered by the Union. Labor can be ordered in advance by returning the Display Labor form, or at showsite, at the service desk.

### MATERIAL HANDLING

Exhibitors may hand-carry their own materials into the exhibit facility. The use or rental of dollies, flat trucks and other mechanical equipment, however, is not permitted. FREEMAN will control access to the loading docks in order to provide for a safe and orderly move-in/out. Only full time employees of the exhibiting company will be allowed to hand-carry items. Unloading or reloading at the dock of any and all contracted carriers will be handled by FREEMAN.

### **TIPPING**

FREEMAN requests that exhibitors do not tip our employees. They are paid at an excellent wage scale denoting a professional status, and we feel that tipping is not necessary. This applies to all employees. Any request for such should be brought to the attention of a Freeman representative at the service desk or correspondence may be directed to the attention of the General Manager at the local office address.

### SAFETY

Standing on chairs, tables, or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. FREEMAN cannot be responsible for injuries or falls caused by the improper use of this furniture. If assistance is required in assembling your booth, please order labor on the Display Labor order form and the necessary ladders and tools will be provided.

### LET US DO THE HEAVY LIFTING

Freeman specialists are ready to assist you with all of your exhibit requests, from beginning to end. And when it comes to installing and dismantling exhibits, we make no exceptions. Whether it's shipping and storage, emergency on-site repairs, basic installation and dismantling or support service coordination, including electrical, furnishings and more, Freeman has the resources and capabilities to ensure the most successful show experience possible.



### FREEMAN

### INSTALLATION + DISMANTLE

Freeman installation & dismantling experts work closely with you to coordinate every phase of your trade show participation, including:

- Pre-planning and budget consultation
- Skilled labor coupled with support services coordination electrical, furnishings, floral, transportation, and audio visual
- On-site supervisors with dedicated floor managers
- Full, in-house carpentry for emergency repairs and refurbishing
- Post-show evaluations focused on incremental improvement to meet rapidly changing market conditions based upon customer feedback
- Post-show evaluations that help identify small changes that make big impacts

### **ON-SITE SUPERVISION**

You may wish to supervise labor on your own, but if you need assistance, Freeman installation & dismantling experts will get the job done as an extension of your team.

### If You Use Freeman Staff

Exhibits can be set up prior to your arrival under the direction of Freeman I&D supervisors.





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Place your order online at <a href="https://www.freeman.com/store">www.freeman.com/store</a>

Submit order forms here.

NAME OF SHOW:	International Bowl Expo 2023 / June 28-29,	2023
COMPANY NAME:		BOOTH#:
CONTACT NAME:		PHONE #:
E-MAIL ADDRESS:		

For fast, easy ordering, go to www.freeman.com/store.

### **INSTALLATION & DISMANTLE LABOR**

**Straight Time:** 8:00 AM to 4:30 PM Monday through Friday

Overtime: 6:00 AM to 8:00 AM and 4:30 PM to 12:00 Midnight Monday through Friday, 6:00 AM to 12:00 Midnight Saturday and Sunday

**Double Time:** 12:00 Midnight to 6:00 AM and recognized holidays

- Show Site prices will apply to all labor orders placed at show site.
- Price is per person/per hour.
- · Start time guaranteed only at start of working day.
- One hour minimum per person labor thereafter is charged in half (1/2) hour increments.
- · When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- · Freeman supervised jobs will be completed at our discretion prior to show opening and before the hall must be cleared.
- · Please include setup plan/photo, special instructions & inbound shipping information with this order.

Part #	Description						Advance Price	Show Site Price
NSTALLAT	ION & DISMANTI	E LABOR						
3515100	Installation & D	ismantle Labor	ST				. \$121.25	\$169.75
3515101	Installation & D	ismantle Labor	OT				. \$182.00	\$255.00
3515102	Installation & Dismantle Labor - DT						. \$242.50	\$339.50
CISSORLI	FT WITH CREW							
3590600	Scissorlift w/Cr	ew - ST					. \$322.75	\$452.00
3590601	Scissorlift w/Cr	ew - OT					. \$383.50	\$537.00
3590602	Scissorlift w/Cr	rew - DT					.\$444.00	\$621.75
			INS	STALLATION	LABOR			
Emerge Exhibit	harge for this servency contact:tor Supervised Labor will be:	abor (Superviso	must check	in at the Freema	n Service Center	to pick up lab	or)	
Part #	Description	Start Date	Start Time	No. Equip/ People	Approx. Hrs. per Person	Total Hours	Hourly Rate	Estimated Total Cost
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OMPANY NAME:	wl Expo 2023 / June 28-29, 20	DOTH #:
ONTACT NAME:	PF	HONE #:
-MAIL ADDRESS:		
	FREEMAN SUPERVISE	DIAROR
N OPDER TO BETTER SERVE		
	-	owing information if your display is to be t to supervise the installation and/or dis
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PLEASE NOTE: Freeman is not responsible for product or literature that is not properly packed and labeled by the exhibitor.

(514817) 2023 116-CC Page 2 of 2



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NAME OF SHOW:	International Bowl Expo 2023 / June 28-29,	2023
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CONTACT NAME:		PHONE #:
E-MAIL ADDRESS:		

For fast, easy ordering, go to www.freeman.com/store.

### **FORKLIFT & RIGGING LABOR**

Straight Time: 8:00 AM to 4:30 PM Monday through Friday

Overtime: 6:00 AM to 8:00 AM and 4:30 PM to 12:00 Midnight Monday through Friday, 6:00 AM to 12:00 Midnight Saturday and Sunday

- · Show site prices will apply to all labor orders placed at show site
- · Start time guaranteed only at start of working day
- One hour minimum labor thereafter is charged in half (1/2) hour increments
- · Supervisor must check in at the Freeman Service Center to pickup labor
- · When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth

Part #	Description						Advance Price	Show Site Price
ORKLIFT I	LABOR							
304050	Forklift w/opera	ator - up to 5,00	0 lbs - ST				\$245.50	\$343.75
304051	Forklift w/opera	ator - up to 5,00	0 lbs - OT				\$307.25	\$430.25
3040100	Forklift w/opera	ator - up to 10,0	00 lbs - ST				\$325.25	\$455.50
3040101	Forklift w/opera	ator - up to 10,0	00 lbs - OT				\$387.00	\$542.00
3040150	Forklift w/opera	ator - up to 15,0	00 lbs - ST				\$357.75	\$501.00
3040151	Forklift w/opera	ator - up to 15,0	00 lbs - OT				\$419.50	\$587.50
304040	Forklift w/opera	ator - 4-Stage -	ST				\$260.50	\$364.75
304041	Forklift w/opera	ator - 4-Stage -	ОТ				\$322.25	\$451.25
RIGGING LA	ABOR							
3020100	Rigger - ST						\$123.25	\$172.75
3020101	Rigger - OT						\$185.00	\$259.00
QUIPMEN	Т							
3090600	Forklift Cage						\$65.50	
3090700	Forklift Boom						\$65.50	
3090800	Pallet Jack						\$93.25	
Part #	Description	Start Date	Start Time	No. Equip/ People	Approx. Hrs. per Person	Total Hours	Hourly Rate	Estimated Total Cost
Describe wo	ork to be done: _					То	tal Installation	\$
DISMANTLE								
Part #	Description	Start Date	Start Time	No. Equip/ People	Approx. Hrs. per Person	Total Hours	Hourly Rate	Estimated Total Cost
		Date	Time	т еоріе	per r erson	Tiouis	Nate	Total Cost
-								
	ork to be done:						otal Dismantle	\$





### PLEASE INCLUDE THIS FORM WITH YOUR HANGING SIGN ORDER FORM

### STRUCTURAL INTEGRITY STATEMENT THIS FORM MUST BE RETURNED FOR ALL SUSPENDED STRUCTURES

exhibitor at the International Bowl Expo 2023 applicable), the display house or builder for the hereby certify and guarantee that the stress possible have been properly engineered and tested. We can be hung safely and has been constructed to and safety measures.  We hereby release, indemnify and forever hold ORANGE COUNTY CONVENTION CENTIFY subsidiaries, their directors, officers, employees contractors from and against any and all liability or penalties arising from the installation, use or defining points supporting in excess of 200 lbs. may at exhibitor's expense.	e aforementioned exhibitor, do pints for the hanging structure further certify that the structure meet all applicable regulations harmless the ASSOCIATION, ER, FREEMAN, and its , representatives, agents and , claims, damage, loss, fines, lismantling of this structure. All
Exhibiting Company:	Booth #:
Authorized Signature:	
Printed Name:	
E-Mail:	
Display House/Builder (if applicable):	
Authorized Signature:	·····
Printed Name:	Date:

E-Mail:



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Submit order forms here.

NAME OF SHOW: International Bowl Expo 2023 / June 28-29, 2023

COMPANY NAME: BOOTH #:

CONTACT NAME: PHONE #:

E-MAIL ADDRESS:

Take advantage of the Discount Price by ordering at www.freeman.com/store by MAY 30, 2023.

### TRUSS & THEATRICAL LABOR & EQUIPMENT

Straight Time: 8:00 AM to 5:00 PM Monday through Friday

Overtime: 6:00 AM to 8:00 AM and 5:00 PM to 12:00 Midnight Monday through Friday, 6:00 AM to 12:00 Midnight Saturday and Sunday

**Double Time:** 12:00 Midnight to 6:00 AM and recognized holidays

- Standard Prices will apply to all labor orders placed after the Discount Price Deadline Date: MAY 30, 2023.
- · All rigging must comply with Orange County Convention Center and Show Management rules and regulations and facility limitations.
- Freeman requires an engineered print of all overhead components with weights. Failure to provide a DWG file of the rigging plot and all
  hanging material weights by the Discount Price Deadline Date will incur an additional Design Fee and may prohibit your rig brom being hung
  during the requested time window.
- · All electrical components provided by outside vendors are considered freight and may be subject to material handling charges.
- · All truss brought in by an outside vendor must adhere to ANSI E1.2 2012 or will not assembled by Freeman.
- Time will commence per exhibitor's request. Failure to start at the requested time will result in a four (4) hour minimum charge per labor person requested, unless 24-hour advance notice is provided in writing.
- · For Pre Rigging, please contact Orange County Convention Center and Freeman for availability.

• Additional fees may apply if design changes after the Discount Price Deadline Date.

 Hanging sign rigging & hoist attachments to the ceiling are provided by Orange County Convention Center. Labor to perform these servcies must be directly ordered from Orange County Convention Center.

Part #	Description	Advance Price	Show Site Price
ANGING S	IGN ASSEMBLY LABOR		
<ul> <li>Used for</li> </ul>	assembly of signs that will be hung from the building.		
<ul> <li>Labor an</li> </ul>	d equipment to hang sign must be directly ordered from Orange C	ounty Convention Center.	
3863200	Hanging Sign Assembly Labor - ST	\$121.25	\$169.75
3863201	Hanging Sign Assembly Labor - OT	\$182.00	\$255.00
3863202	Hanging Sign Assembly Labor - DT	\$242.50	\$339.50
THEATRICA	L LABOR		
<ul> <li>Used for a</li> </ul>	all truss assembly, all assembly of signs attached to truss, attaching	sign to truss, audio visual installation, and	l attachments to moto
3870100	Truss Assembly Labor - ST	\$142.50	\$199.50
3870101	Truss Assembly Labor - OT	\$213.75	\$299.25
3870102	Truss Assembly Labor - DT	\$285.00	\$399.00
300M LIFT	WITH CREW		
· Used for	focus or other aerial work.		
<ul> <li>Attachme</li> </ul>	ents to the building must arranged with the Orange County Conver	tion Center.	
3863300	Boom Lift w/Crew - ST	\$614.25	\$860.00
3863301	Boom Lift w/Crew - OT	\$756.75	\$1,059.50
3863304	Boom Lift w/Crew - DT	\$899.25	\$1,259.00
SCISSORLIF	T WITH CREW		
<ul> <li>Used for</li> </ul>	focus or other aerial work.		
• Do not or	der for booth work.		
3860100	Scissorlift w/Crew - ST	\$444.00	\$621.75
3860101	Scissorlift w/Crew - OT	\$565.50	\$791.75
3860102	Scissorlift w/Crew - DT	\$686.50	\$961.25
RIGGING SU	IPERVISOR		
3864300	Rigger Supervisor - ST	\$180.25	\$252.50
3864301	Rigger Supervisor - OT	\$270.50	\$378.75
3864302	Rigger Supervisor - DT	\$360.50	\$504.75
DESIGN FEE	<u>:</u>		
<ul> <li>Required</li> </ul>	for every truss or motor order.		
	lesign fee will apply for orders over 20 motors.		

3870400

	SHOW:									
COMPAN	IY NAME:	BOOTH#:								
CONTAC	T NAME:					PHONE #:				
E-MAIL A	DDRESS:									
		1	RUSS &	THEAT	RICAL LA	ABOR & E	EQUIPN	/IENT		
Qty	Part #	Descript	ion			Advance Show Site			Total	
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	•		•	ange County C	convention Cente	er. One (1) 30A,	3 Phase, 20	8V outlet will nee	ed to be ordered f	
ever	y eight (8) m	olors orde	ileu.							
	15293	Chain H	loist - 1 Ton			\$77	2.50	\$1,081.50	\$	
	15294	Chain H	loist - 1/2 Ton			\$72	1.00	\$1,009.40	\$	
	152912	Rotating	g Sign Motor - S	Small		\$61	8.00	\$865.20	\$	
	1523120		_			\$28		\$39.70	\$	
	1523120	12" Box	Truss - Black			\$33	3.50	\$46.90	\$	
	1523121	12" Cor	ner Block			\$15	4.50	\$216.30	\$	
	1523200	20.5" Bo	ox Truss - Silve	r		\$31	.95	\$44.75	\$	
	1523200					\$37		\$51.95	\$	
						• -		\$252.35	\$	
	1523124	20.5" C	orner Biock			\$180		·		
INSTAL		20.5" C	orner Block			\$180		·	\$	
INSTALI Part#			Start Date	Start Time	No. Equip/ People	Approx. Hrs. per Person		·		
	_ATION		Start	Start	No. Equip/	Approx. Hrs.	Total	Fotal Equipment	Estimated	
	_ATION		Start	Start	No. Equip/	Approx. Hrs.	Total	Fotal Equipment	Estimated	
	_ATION		Start	Start	No. Equip/	Approx. Hrs.	Total Hours	Hourly Rate	Estimated	
Part #	_ATION  Descri	iption	Start	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate	Estimated Total Cost	
Part #	_ATION  Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate	Estimated Total Cost	
Part #	_ATION  Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate	Estimated Total Cost	
Part #	Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate	Estimated Total Cost	
Part#	Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate	Estimated Total Cost	
Part #	Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs. per Person	Total Hours	Hourly Rate	Estimated Total Cost	
Part#	Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate  Total Installation  Hourly	Estimated Total Cost	
Part#	Descri	iption	Start Date	Start Time	No. Equip/ People	Approx. Hrs.	Total Hours	Hourly Rate  Total Installation  Hourly	Estimated Total Cost	
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Should you have any questions or require assistance, please contact <u>UnifiedRigging@Freeman.com</u>.





AUDIO VISUAL EXHIBITOR EQUIPMENT MENU Have questions? Please contact us - we're happy to help!
Email LMG: occc@lmg.net | Call LMG: 407.685.9889. | Toll-Free: 888.226.3100 Orange County Convention Center | 9800 International Drive Orlando, FL 32819 To order equipment please go to <a href="https://order.lmg.net/occc">https://order.lmg.net/occc</a>

Monitors & Displays	Daily Rate	Qty.	Subtotal
24" Monitor [ETP20606]	\$175.00		
32" Monitor [ETP20607]	\$285.00		
43" Monitor [ETP20605]	\$335.00		
48" Monitor [ETP20608]	\$385.00		
55" Monitor [ETP20609]	\$535.00		
65" Monitor [ETP20610]	\$635.00		
70" Monitor [ETP20611]	\$685.00		
Also Avaliable : Large Monitors, Arrays, & LED Walls  Please have an LMG representative contact me about large monitors and/or LED walls.	*Price Includes 6' Floor Stand*		

Projectors & Misc.	Daily Rate	Qty.	Subtotal
LCD projector (5000 lumens) [ETP19671]	\$450.00		
LCD projector Support Package [LMG037252] Includes safelock stand w/skirt, AC cable, and HDMI	\$25.00		
Blu-ray Player [LMG07862]	\$50.00		
Flipchart Package (w/PAD and markers) [LMG13203]	\$25.00		

Audio Equipment	Daily Rate	Qty.	Subtotal
Small Sound System [Etp20579] 6 input mixer, 2 speakers w/stands, Wired Mic w/Floorstand, PCDI, Cable Kit	\$200.00		
Large Sound System [Etp20580] 16 input mixer, Grapic EQ, 4 speakers w/ stands, Wired Mic w/Floorstand, PCDI, Cable Kit	\$450.00		
4 Input Mixer (4 mic/4 Stereo) [LMG06922]	\$70.00		
6 Input Mixer (6 mic/4 Stereo) [ADMX0036]	\$90.00		
Laptop Audio Interface (PCDI) [CPTR0131]	\$12.00		
Wired Mic (Handheld / Podium) [LMG02773]	\$30.00		
Wired Mic (Lavalier) [SK417901]	\$30.00		
Wireless Mic (Handheld) [LMG15491]	\$200.00		
Wireless Mic (Lavalier) [LMG15491]	\$200.00		
Wireless Mic (Headset) [ETP20581]	\$200.00		

Front Projection Screens	Daily Rate	Qty.	Subtotal
5' x 7' Pull-Up Screen [10107]	\$35.00		
8' x 8' Tripod Screen [LMG00785]	\$95.00		
7.5' X 10' Screen w/Dress Kit (4:3) [ETP20538]	\$380.00		
9' X 12' Screen w/Dress Kit (4:3) [ETP20540]	\$420.00		
5.75' x 10' Screen w/ Dress Kit (16:9) [ETP20536]	\$450.00		
6.9' x 12' Screen w/ Dress Kit (16:9) [ETP20537]	\$500.00		
7.5' x 13' Screen w/Dress Kit (16:9) [ETP20539]	\$600.00		
9' x 16' Screen w/ Dress Kit (16:9) [ETP20541]	\$700.00		

Rear Projection Screens	Daily Rate	Qty.	Subtotal
7.5' X 10' Screen w/Dress Kit REAR (4:3) [ETP20571]	\$380.00		
9' X 12' Screen w/Dress Kit REAR(4:3) [ETP20573]	\$420.00		
5.75' x 10' Screen w/ Dress Kit REAR (16:9) [ETP20567]	\$450.00		
6.9' x 12' Screen w/ Dress Kit REAR (16:9) [ETP20569]	\$500.00		
7.5' x 13' Screen w/Dress Kit REAR (16:9) [ETP20572]	\$600.00		
9' x 16' Screen w/ Dress Kit REAR (16:9) [ETP20575]	\$700.00		

Laptops/Source	Daily Rate	Qty	Subtotal
Mac Laptop [LMG09591] MAC OS laptop	\$400.00		
PC Laptop [ETP24677] Windows laptop	\$400.00		
USB Media Player	\$40.00		-

Totals	
1. Equipment Rental Subtotals	\$
2. Delivery and Setup Fee (30% of Line 1, \$100 minimum)	\$
3. 6.5% FL State Sales Tax [(Line 1 + Line 2) x .065]	\$
Total Due (Line 1 + Line 2 + Line 3)	\$

<b>Equipment Detail</b>	ls:			
What type of Present	ation will you Run?	□ Video □ PowerP	oint/Keynote □ Other:	
What is Your Source?	□ Laptop	☐ SmartPhone	□ Other:	
Connection Type:	☐ HDMI ☐ DisplayPort	□ USB-C □ Thund	derbolt   Composite Video	□ Other:
Show Information:	Booth#	Room#	Contact Name:	Mobile#



Allison Pandy
Exhibit Catering Sales Manager
allison.pandy@centerplate.com
407-685-5546



### **INTERNET SERVICE CONTRACT** ORANGE COUNTY CONVENTION CENTER



Exhibitor Company Name:		Booth/Room#:	Show Name:  Bowl Exp					
Billing Company Name:			Show Start Date					
0 1 7			June 28,			End Date: ae 29, 2023		
Billing Company Address:				RDER DEADLINE:	Jun	20, 2020		
,			June	5, 2023				
City, State, Zip:	ate, Zip: Country:			On-site Contact Name:				
Contact Name:	Phone Number:		Contact Email:		Cell Number:			
SHARED INTERNET SERVICE	CES, NOT FOR STREA	<u>MING</u>	QTY	INCENTIVE*	BASE	ON-SITE	TOTAL	
Premium Internet Service				\$1,095	\$1,395	\$1,674		
Additional Devices for Premiun	n Service			\$150	\$185	\$222		
DEDICATED INTERNET, F	OR STREAMING, GA	MING & WEBC	AST QTY	INCENTIVE*	BASE	ON-SITE	TOTAL	
Includes: 5 Public IP Addresses, R	outers SUPPORTED							
Dedicated 3 Mbps				\$3,495	\$4,370	\$5,244		
Dedicated 6 Mbps	Dedicated 6 Mbps			\$5,900	\$7,375	\$8,850		
Dedicated 10 Mbps				\$7,850	\$9,810	\$11,772		
Dedicated 15 Mbps				\$11,700	\$14,630	\$17,556		
Dedicated 20 Mbps				\$15,500	\$19,380	\$23,256		
Upgrade to 29 Public Static IP Addresses				\$995	\$1,194	\$1,433		
Higher bandwidth service	es available for uhd streami	ng						
INTERNET EQUIPMENT &	& LABOR		QTY	INCENTIVE*	BASE	ON-SITE	TOTAL	
Switch Rental – up to 24 po	rts			\$185	\$225	\$270		
Patch Cable (up to 100') –	Cat5e			\$50	\$62	\$74		
Labor / Floor Work – four l	ines per hour			\$125	\$125	\$125		
Distance Fee for each Intern	et line delivered outside the	facility		\$500	\$500	\$500		
WIRELESS INTERNET, Fu	ll products catalog availal	ole online						
SPECIAL QUOTE, Attachm	nent A or Statement of Wo	rk (if applicable)						
I hereby acknowledge the abo	ve listed on-site authorize	d contact is permit	ted to make on-			SUBTOTAL		
site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby		ESTIMATED 10% TAX/FEES						
authorizes Smart City Network request such services and ackn					G	RAND TOTAL		
Conditions.	CEPTANCE OF TERMS	AND CONDI	TIONS AND A	UTHORIZATI	ON OF OF	RDER		
Printed N	ame:		Signatu	re:		D	ate:	
(X)		(Y)				/	/	

### PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can pay via credit card.

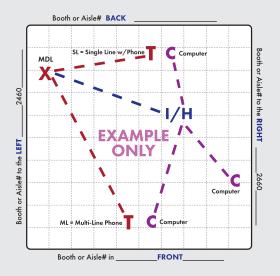
Make checks payable to Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110

SMART CITY NETWORKS Las Vegas, NV 89118





## "COMMUNICATIONS" FLOORPLAN WORKSHEET Company Name: Show: Bowl Expo 2023 Center: Orange County Convention Center Customer / Ref #: 2023-075-750



### SPECIFY YOUR DESIRED LOCATION OF SERVICES

### X = MAIN DISTRIBUTION LOCATION (MDL)

The originating line(s) for service, whether overhead, a floor pocket or a column, will be delivered to a "MDL" before booth distribution. Example: Storage area, back of booth, etc. Unless specified, the default for the "MDL" will be the back of the booth or where Smart City deems the most convenient. All distribution of services to their final destination within the booth will originate from the Main Distribution Location "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and/or installed.

T = TELEPHONE/FAX

= INTERNET SERVICE

H = HUBS

PC = PATCH CABLES

**C** = COMPUTERS

Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

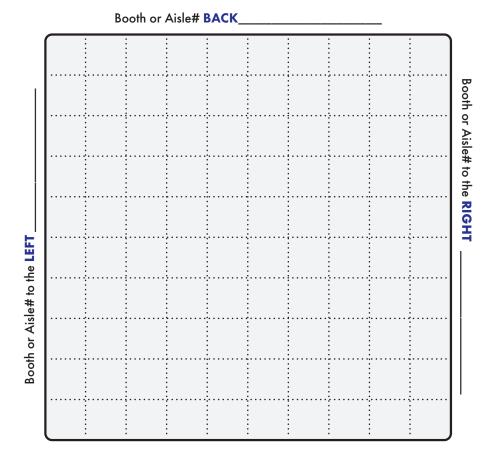
**Voice and Data communications cabling.** Smart City is the exclusive installer of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunication cable fall under Smart City's area of expertise.

### IMPORTANT! Prior to installation of service, a complete Floorplan is required.

Please utilize this grid should you not have your own Floorplan to send us. You may use a different Floorplan for each service group (Telephone, Internet, etc.) or combine all services on one Floorplan. For a Floorplan to be considered complete it must include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).

**Booth Orientation:** For Smart City to accurately install services a minimum of one surrounding Booth or Aisle # is required, two or more is best.

BOOTH SIZE	ft xft	SCALE: 1 BO	X IS = TOft
	<b>BOOTH TYPE</b>	☐ Island ☐ Inline	



Booth or Aisle# in FRONT\_\_\_\_\_



WIRELESS PERFORMANCE AGREEMENT					
Company Name:	Show: Bowl Expo 2023	Booth/Room #:			
Center: Orange County Convention Center	Customer / Ref #: 2023-075-750				

### **OVERVIEW**

Smart City is the exclusive provider for wired and wireless services for the Facility and has in operation a comprehensive wireless 802.11 network. The actual maximum bandwidth available depends on how many users are accessing the network simultaneously at any given time dependent upon the type of service purchased. Router, Streaming Applications, VoIP, DHCP, NAT or Proxy Servers are not allowed with this connection. Smart City can engineer custom dedicated network(s) to achieve your company objectives. Please contact us at (888) 446-6911 to discuss your network design.

### **CUSTOM WIRELESS NETWORKS**

If you require wireless 5 GHz access for application demonstrations, Smart City is able to build a custom 5 GHz wireless network in your booth. Please call Smart City at (888) 446-6911 for a custom wireless quote.

### **INTERNAL NETWORKS**

Smart City is the exclusive provider of all voice, wired and wireless data services. Wireless Devices not authorized by Smart City are strictly prohibited. Smart City requires all Customers showcasing their wireless products to contact Smart City 21 days prior to the show move-in so that we may engineer a cohesive network operating without interference (all approvals will incur a Wireless Engineering Management Fee). Please provide Smart City with the make and model of your wireless router for network approval (wireless access points without adjustable power outputs cannot be authorized under any circumstances). Wireless devices need to be programmed on-site following Smart City guidelines.

### CUSTOMER ACCEPTANCE

Wireless service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Smart City does NOT recommend wireless service for mission critical services such as presentations or product demonstrations that can accept a wired connection. Per our Terms and Conditions listed on Smart City's Customer Contract, misuse of any wireless service may result in service interruption to yourself or other Customers and can lead to disconnection of the Customer's equipment. No service refunds will be given.

### ALL WIRELESS ACCESS POINTS NOT AUTHORIZED BY SMART CITY ARE PROHIBITED.

I hereby attest that I understand the limitations and vulnerabilities of the wireless service provided by Smart City. I also understand that if I use this service for any reason including, but not limited to, demonstrating, showcasing or presenting my product(s), Smart City will not be responsible for possible interference that I may experience. Upon receipt of the completed Smart City Contract, Smart City Services will be activated / available for your use.

Printed Name:	Signature:	Date:
Title:	Email:	Phone #:



### **Exhibitor Liability Insurance Program**

As a standard requirement for all our show exhibitors, it is necessary for you to carry general liability coverage from an insurance company in good standing with minimum policy limits of \$1,000,000 per occurrence and \$2,000,000 aggregate. Insurance Coverage is not optional.

This insurance must be in force during the lease dates of the event, June 23-30, 2023 naming Bowling Proprietors' Association of America (621 Six Flags Dr. Arlington, TX 76011) as the certificate holder. The following must be named as additional insured: Bowling Proprietors' Association of America, Bowl Expo, Rosen Centre Hotel and Orange County Convention Center.

### **Rainprotection Insurance Program**

If you do not have insurance, or you would rather not use your own insurance, (similar to when you rent a car - so that claims would not be filed against your policy), we have set up a program with Rainprotection Insurance through which, you can purchase compliant insurance instantly online for only \$84.

### Benefits of using this program:

- No Deductible unlike your corporate policy, Rainprotection's policy has no deductible. Should there be a claim, you will have no out of pocket costs and your future rates will not go up since you would not need to submit a claim on your policy.
- No Hassles you will not need to go back and forth with your broker adding additional insureds and making your insurance compliant with show requirements
- Coverage for exhibitors who do not have an existing policy
- Coverage for international exhibitors whose insurance will not cover them in the U.S.A.
- Easy and Inexpensive to purchase instantly online Already pre-filled with all the proper show information.
- Submitted to show management for you Once purchased, they automatically receive a copy

### Make This Process Simple - Purchase Your Insurance Now and Forget About It

Click the link below to purchase your Liability Insurance for just \$84

https://securevendorinsurance.com/RainprotectionGroupVendor/ApplicantInformation?GroupEventKey=fa0c95818e2e

### **NON USA EXHIBITORS**

When filling in your company information it will ask for a phone number and address. Please use the following: Address - 9840 International Dr, Orlando, FL 32819 Phone Number - (800) 528-7975

After reading the above information, if you still decide to use your own insurance, please make it compliant and then submit a copy to: Justin@bpaa.com

Are you worried about lost, stolen, or damaged merchandise? le also offer Equipment/Merchandise/Display Insurance

All exhibitors are strongly urged to obtain full-coverage temporary insurance for their merchandise and displays while in transit and while at the exposition.

Please complete and return the Enrollment Form below: Click Here for the Instant Equipment Insurance Enrollment Form



### ORDERING INFORMATION

**Show Name:** Bowl Expo 2023

Incentive Deadline Date: June 5th, 2023
Base Rates Start On/After: June 6th, 2023

OCCC Exhibitor Services Coordinator: Carole Fila

Direct Phone: 407-685-5504

Contact Email: Carole.Fila@occc.net

The Orange County Convention Center is the exclusive provider of electricity, aerial rigging labor and lighting, water, plumbing, compressed air, natural and LP gas, and cable TV services to exhibitors. The OCCC's exclusive on-site service partners include: Internet and telecommunications by Smart City, booth catering by Centerplate, and business center services by FedEx Office. LMG is the OCCC's preferred A/V provider.

### \*\*A METHOD OF PAYMENT FORM MUST BE INCLUDED IN YOUR ORDER SUBMISSION OR YOUR ORDER WILL NOT BE PROCESSED\*\*

### **How To Order OCCC Services:**

Order Online: www.occc.net/exhibitor

Order via Email: Exhibitor.Services@occc.net

**Fax:** (407) 685-9884

Mail:
OCCC Exhibitor Services
9860 Universal Blvd.
Orlando, FL 32819-8199

If not ordering OCCC services online, please complete all applicable order forms and the required OCCC Method of Payment form. Orders without an OCCC Method of Payment form will not be processed. Please read through all of the OCCC's Guidelines & Conditions before ordering because exhibitors agree to all of the OCCC's Guidelines & Conditions when ordering services. For assistance, email Exhibitor. Services@occc.net or call the OCCC Exhibitor Services Team at (800) 345-9898 or (407) 685-9824.

#### **OCCC Exhibitor Ordering Conditions & Guidelines**

- 1. Full payment and an accurate diagram MUST be included before services are provided. An accurate diagram indicates the quantity and location of outlets, as well as the booth's dimensions and neighboring booth/aisle numbers for orientation. Orders without full payment will not be processed and service will be withheld.
- 2. Rates are based on when an exhibitor's order, payment AND finalized diagram is received by OCCC. Revised diagrams will affect rates.
- 3. Orders received during move-in and/or on-site are subject up to a 50% price increase over base rates.
- 4. Modifications to incentive rate orders received after the incentive deadline are subject to base rates or on-site rates.
- 5. Refunds for issues or unused services will not be considered unless filed by the exhibitor before the close of show at the OCCC Service Desk.
- 6. Notification of cancellation must be received in writing prior to the first scheduled show management move-in date to receive a refund. All cancellations and/or modifications to orders are subject to a \$35.00 Administration Fee and if a refund is required. The Center will not refund overpayments, except sales tax, in an amount less then \$15.00, unless specifically requested in writing.
- 7. All prices are subject to change without notice.
- 8. Florida State Sales Tax and Public Services Tax, when applicable, must be included with payment. Services will be rendered after payment in full (including tax) is received.
- 9. Once the OCCC has received a payment from an exhibitor, that payment is the payment that will be applied to the exhibitor's invoice. The OCCC will not accept an initial credit card payment from an exhibitor, and then refund the exhibitor's credit card if the exhibitor wants to pay with another credit card, a check, or an ETF (Wire/ACH) payment later.
- 10. Any unpaid balance will be subject to a finance charge of one and one half percent (1 ½%) per month from the date of the last contracted show day of the event."

#### **OCCC Payment Options:**

Credit / Debit Cards: OCCC will charge your credit/debit card in full for your advance order and any additional charges for on-site changes or additions. All aerial hanging sign (rigging) orders require a credit/debit card on file in the Method of Payment form, even if the exhibitor is paying with a check or ETF.

Company Checks: Checks must accompany your order submission and must be received, not postmarked, by the incentive deadline in order to receive incentive rates. Make check payable to Orange County Convention Center. Checks must be US funds drawn from a US bank. Please include your show name and booth number on check.

Electronic Funds Transfers (Wire & ACH): OCCC accepts both wire transfers and ACH payments. Payment must be cleared, not sent, by the incentive deadline in order to receive incentive rates. It is the exhibitor's responsibility to verify with their Initiating Bank that all fees (including Intermediate Bank fees) are included in their payment. Please contact Exhibitor Services for payment instructions.

Third Party Billings: Exhibitors may request for a third party (EACs, I&Ds, etc.) to be invoiced for services provided by OCCC. In doing so the exhibitor understands and agrees said exhibitor is ultimately financially responsible for all OCCC-provided services. If an exhibitor's third party has any outstanding balance at the end of a show, all charges will revert to the exhibitor. The OCCC reserves the right to deny any third party billing, in which case the exhibitor will be responsible for all charges.



NAME:

NAME:

### METHOD OF PAYMENT

**Bowl Expo 2023 EVENT:** EXHIBITING COMPANY: BOOTH #: \_\_\_\_\_ BOOTH SIZE: FAX: ADDRESS: **BOOTH TYPE:** STATE: ☐ INLINE ☐ ISLAND ZIP CODE/PROVIDENCE: ☐ PENINSULA ☐ OTHER BILL-TO COMPANY (IF DIFFERENT): I AM: ORDER CONTACT NAME: ☐ THE EXHIBITOR ADDRESS: ☐ A 3RD PARTY (EAC/I&D): STATE: CITY: ZIP CODE/PROVIDENCE: COUNTRY: PHONE: FAX: ORDER CONTACT EMAIL: EMAIL FOR INVOICES: \*\*THIS FORM MUST BE INCLUDED IN YOUR ORDER SUBMISSION OR YOUR ORDER WILL NOT BE PROCESSED\*\* Bowl Expo 2023 Place Your Order Online or Via Email or Fax: **OCCC Mailing Address:** Incentive Deadline Date: June 5th, 2023 Order Online: www.occc.net/exhibitor Orange County Convention Center To qualify for incentive rates, all order forms, this Method Email Forms: exhibitor.services@occc.net **ATTN: Exhibitor Services** of Payment form and a finalized booth diagram must be Send Via Fax: (407) 685-9884 9860 Universal Blvd. received by: June 5th. 2023 Call: (800) 345-9898 Orlando, FL 32819-8199 ☐ ELECTRONIC FUNDS TRANSFER ☐ COMPANY CHECK OCCC accepts both wire transfers and ACH payments. Payment must be Checks must accompany your order submission and must be received, not cleared, not sent, by the incentive deadline. It is the exhibitor's responsibility postmarked, by the incentive deadline. Make check payable to Orange County Convention Center. Checks must be US funds drawn from a US bank. to verify with their Initiating Bank that all fees are included in their payment. Please include your show name and booth number on check. Please contact Exhibitor Services for payment instructions. \*ACH Payments now available Online ☐ CREDIT / DEBIT CARD OCCC will charge your credit/debit card in full for your advance order and any additional charges for onsite changes or additions. Please complete all of the **CARD TYPE:** □ VISA □ MASTERCARD ☐ AMERICAN EXPRESS information below if using a credit/debit card: EXPIRATION DATE: SECURITY CODE: CARD NUMBER: CARDHOLDER NAME: **BILLING ADDRESS:** I, the undersigned cardholder, by submitting an order to the OCCC, acknowledge and agree to all OCCC Terms & Conditions and give the Orange County Convention Center authorization to charge my credit card for the following services: electricity, rigging labor and equipment, lighting, plumbing, compressed air, propane & natural gas, cable TV and/or firewatches. SIGNATURE: I further authorize the following named person(s) to approve additional charges on the above card on show site as deemed necessary by said person(s): NAME: SIGNATURE:

SIGNATURE:

SIGNATURE:



### 120V & 208V ELECTRICAL SERVICE

EVENT: Bowl Ex	po 2023	воотн #:			
EXHIBITING COMPANY:		BOOTH SIZE:	X		

### \*\*An OCCC Method Of Payment Form Must Be Included To Complete Your Order Submission\*\*

This O	rder Is:	☐ Original or ☐ A Revision	Incenti	ve Rate If C	ordered &	Paid By:	Base Ra	te If Order	ed Or Paid	On/After:	On-Site Rates Start:
Quantity		June 5th, 2023				June 6	th, 2023		June 24th, 2023		
Floor	Ceiling	Item Description	Cost	Utility Tax	Sales Tax	Unit Price	Cost	Utility Tax	Sales Tax	Unit Price	Subtotal
		120V 5 Amp (500w) Single Outlet*	\$125.86	\$12.59	\$8.18	\$146.63	\$202.51	\$20.26	\$13.17	\$235.94	
		120V 10 Amp (1000w) Single Outlet*	\$151.03	\$15.10	\$9.82	\$175.95	\$242.46	\$24.25	\$15.76	\$282.47	
		120V 15 Amp (1500w) Single Outlet*	\$169.92	\$16.99	\$11.04	\$197.96	\$273.25	\$27.33	\$17.76	\$318.34	
		120V 20 Amp (2000w) Single Outlet*	\$189.80	\$18.98	\$12.34	\$221.12	\$298.11	\$29.81	\$19.38	\$347.30	
208	V Service	es (Single Phase) *Plug Rental Charge is A	utomatically	Added Unle	ss Otherwis	e Noted Belo	w				
		208V 20 Amp Single Phase*	\$231.86	\$23.19	\$15.07	\$270.12	\$372.87	\$37.29	\$24.24	\$434.39	
		208V 30 Amp Single Phase*	\$306.62	\$30.66	\$19.93	\$357.21	\$490.21	\$49.02	\$31.86	\$571.09	
		208V 40 Amp Single Phase*	\$377.59	\$37.76	\$24.54	\$439.89	\$600.94	\$60.09	\$39.06	\$700.10	
		208V 50 Amp Single Phase*	\$469.39	\$46.94	\$30.51	\$546.84	\$751.41	\$75.14	\$48.84	\$875.39	
		208V 60 Amp Single Phase*	\$564.97	\$56.50	\$36.72	\$658.19	\$890.53	\$89.05	\$57.88	\$1,037.47	
		208V 80 Amp Single Phase*	\$700.30	\$70.03	\$45.52	\$815.85	\$1,120.30	\$112.03	\$72.82	\$1,305.15	
		208V 100 Amp Single Phase*	\$898.88	\$89.89	\$58.43	\$1,047.20	\$1,432.15	\$143.22	\$93.09	\$1,668.45	
A		208V 150 Amp Single Phase*	\$1,138.32	\$113.83	\$73.99	\$1,326.14		\$182.06	\$118.34	\$2,121.00	
N/A		208V 200 Amp Single Phase*	\$1,518.66	\$151.87	\$98.71	\$1,769.24		\$243.08	\$158.00	\$2,831.84	
		208V 400 Amp Single Phase*	\$3,036.43	\$303.64	\$197.37	\$3,537.44		\$485.88	\$315.82	\$5,660.54	
208	V Service	es (Three Phase) *Plug Rental Charge is A						657.46	627.45	ĆCCE 04	
		208V 20 Amp Three Phase*	\$355.83	\$35.58	\$23.13	\$414.54	\$571.60	\$57.16	\$37.15	\$665.91	
		208V 30 Amp Three Phase*	\$510.08	\$51.01	\$33.16	\$594.24	\$818.59	\$81.86	\$53.21	\$953.66	
		208V 40 Amp Three Phase*	\$649.19	\$64.92	\$42.20	\$756.31	\$1,040.05	\$104.01	\$67.60	\$1,211.66	
		208V 50 Amp Three Phase*	\$771.28	\$77.13	\$50.13	\$898.54	\$1,236.88	\$123.69	\$80.40	\$1,440.97	
		208V 60 Amp Three Phase*	\$971.91	\$97.19	\$63.17	\$1,132.28	\$1,558.64	\$155.86	\$101.31	\$1,815.82	
		208V 80 Amp Three Phase*	\$1,236.56	\$123.66	\$80.38	\$1,440.59	\$1,978.33	\$197.83	\$128.59	\$2,304.75	
		208V 100 Amp Three Phase*	\$1,545.71	\$154.57	\$100.47	\$1,800.75	\$2,474.03	\$247.40	\$160.81	\$2,882.24	
A		208V 150 Amp Three Phase*	\$1,965.71	\$196.57	\$127.77	\$2,290.05	\$3,143.69	\$314.37	\$204.34	\$3,662.40	
N/A		208V 200 Amp Three Phase*	\$2,620.03	\$262.00	\$170.30	\$3,052.33	\$4,192.78	\$419.28	\$272.53	\$4,884.59	
		208V 400 Amp Three Phase*	\$6,071.96	\$607.20	\$394.68	\$7,073.83	\$9,716.77	\$971.68	\$631.59	\$11,320.04	
S	elect An	y Related and/or Required Services				_	<b>.</b>				
		Ceiling Drop Charge†		1		\$288.86		1		\$427.77	
		25' Extension Cord	\$23.66		\$1.54	\$25.20	\$35.49		\$2.31	\$37.80	
		Six Outlet Power Strip	\$23.66		\$1.54	\$25.20	\$35.49		\$2.31	\$37.80	
		GFI Rental Plug	\$26.26		\$1.71	\$27.97	\$30.00		\$1.95	\$31.95	
		20 - 30 Amp Connection Plug‡	\$92.02		\$5.98	\$98.00	\$92.02		\$5.98	\$98.00	
		40 - 60 Amp Connection Plug‡	\$92.02		\$5.98	\$98.00	\$92.02		\$5.98	\$98.00	
		80 - 100 Amp Connection Plug‡	\$92.02		\$5.98	\$98.00	\$92.02		\$5.98	\$98.00	
		150 - 200 Amp Connection‡	\$165.26		\$10.74	\$176.00	\$165.26		\$10.74	\$176.00	
		400 Amp Connection‡	\$183.10		\$11.90	\$195.00	\$183.10		\$11.90	\$195.00	
		CHECK HERE IF NO PLUG RENTAL NE	EDED								
*Labor,	Placeme	ent & 24-Hour Power <u>Included</u>	† <u>Require</u>	<u>ed</u> For All Ce	iling Drops	‡ <u>Rec</u>	<u>quired</u> For Ed	ach 208V Co	nnection	TOTAL:	

#### OCCC TERMS & CONDITIONS

- On-site orders are subject up to a 50% price increase over base rates.
- Payment in full and a scaled diagram indicating the number and location of outlets, including the booth's dimensions and neighboring booth/aisle numbers MUST be included before services are provided. Rates are based on when payment and floor plan is received by OCCC. Orders without payment will NOT be processed and service will be withheld.
- OCCC electricians will not branch power and are not responsible for power distribution installed by others. Exhibitors and/or EACs are permitted to branch power in the booth.
- Modifications or additions to incentive rate orders received after the incentive deadline are subject to base or onsite rates. All cancellations and/or modifications to orders are subject to a \$35.00 Administration Fee if a refund is required.
- Refunds for issues or unused services will not be considered unless filed by the exhibitor before the close of show at the OCCC Service Desk. The Center will not refund overpayments, except sales tax, in an amount less then \$15.00, unless specifically requested in writing.
- Labor charges may apply for service calls.

Exhibitors are permitted to install all plug rentals. If an electrician is needed, one may be provided.

FOR OFFICE USE ONLY



## PLUMBING & GAS SERVICE

EVENT:	Bowl Expo 2023	воотн #:		
EXHIBITIN	IG COMPANY:	BOOTH SIZE:	х	

### \*\*An OCCC Method Of Payment Form Must Be Included To Complete Your Order Submission\*\*

This Orde	er Is:   Original or  A Revision	Incentive Rate If Ordered & Paid By:				Base Rate If Ordered Or Paid On/After:				On-Site Rates Start:
Quantity	Item Description		June 5th, 2023			June 6th, 2023				June 24th, 2023
Quantity	item bescription	Cost	Utility Tax	Sales Tax	Unit Price	Cost	Utility Tax	Sales Tax	Unit Price	Subtotal
	Water Service Connection* 1/2 FPT Service Outlet	\$200.08	\$20.01	\$13.01	\$233.09	\$322.65	\$32.27	\$20.97	\$375.89	
	Drain Service Connection* 1/2 FPT Service Outlet	\$179.43		\$11.66	\$191.09	\$285.92		\$18.58	\$304.50	
	Water Fill & Drain* 1-500 Gallons	\$244.24	\$24.42	\$15.88	\$284.54	\$393.86	\$39.39	\$25.60	\$458.85	
P L	Water Fill & Drain* Each Additional 100 Gallons	\$35.14	\$3.51	\$2.28	\$40.94	\$61.28	\$6.13	\$3.98	\$71.39	
И	30 Gallon Hot Water Heater*	\$333.24		\$21.66	\$354.90	\$499.85		\$32.49	\$532.34	
B I	80 Gallon Hot Water Heater* Quick Recovery Type	\$887.25		\$57.67	\$944.92	\$1,064.70		\$69.21	\$1,133.91	
N G	120 Gallon Hot Water Heater* Quick Recovery Type	\$1,264.00		\$82.16	\$1,346.16	\$1,516.80		\$98.59	\$1,615.39	
	Single Utility Sink* with Hot Water Heater	\$346.05		\$22.49	\$368.54	\$517.60		\$33.64	\$551.24	
	Single Utility Sink* without Hot Water Heater	\$244.50		\$15.89	\$260.39	\$369.72		\$24.03	\$393.75	
	Triple Kitchen Sink* with Hot Water Heater & Disposal	\$758.16		\$49.28	\$807.44	\$1,106.20		\$71.90	\$1,178.10	
	Air Service Connection* 1/2 FPT Service Outlet, 90 PSI max. (if greater PSI is needed, please contact us)	\$292.96		\$19.04	\$312.00	\$399.59		\$25.97	\$425.56	
G A	LP (Liquid Propane) Gas* 5lb Tank	\$65.29	\$6.53	\$4.24	\$76.06	\$79.50	\$7.95	\$5.17	\$92.62	
S E	Natural Gas Connection† 1 - 50,000 BTUs Hook-Up	\$269.47	\$26.95	\$17.52	\$313.93	Only Available Building. To Er		•		
S	Natural Gas - additional BTUs† Additional 50,000 BTUs Hook-Up	\$129.34	\$12.93	\$8.41	\$150.68	Installation	, All Natural G	as Orders		
	Ceiling Drop For Natural Gas Order Required For All Natural Gas Orders	Must Be Included In Total For All Natural Gas Orders \$288.86			Must Be Placed (21) Days Prior  To The First Move-In Date			\$427.77		
Labor & P.	lacement <u>Included</u> , Only Available From Floor † R	equires A Ceiling	Drop Charge	‡ Installa	ition, Removal, Elec	ctricity, & (1) Foo	us <u>Included</u>		TOTAL:	

### OCCC TERMS & CONDITIONS

Water/Drain Connection includes one (1) connection to the exhibitor's equipment. Charges will apply for additional connections. OCCC will not branch/split water or drain. OCCC is not responsible for plumbing distribution installed by others.

- Gas price includes one (1) connection to the exhibitor's equipment. Charges will apply for additional connections. OCCC will not branch/split gas. OCCC is not responsible for gas distribution installed by others. All gas will be removed or shut off one (1) hour after the close of each day. LP gas price includes hook-up and dismantle of tank each day.
- Pressure may vary. OCCC cannot guarantee minimum and/or maximum pressure. If pressure is critical, please contact OCCC Exhibitor Services.
- On-site orders are subject up to a 50% price increase over base rates.
- Modifications or additions to incentive rate orders received after the incentive deadline are subject to base or onsite rates.
- Payment in full MUST be paid before services are provided. Rates are based on when payment is received by OCCC. Orders without payment will NOT be processed and service will be withheld.
- Refunds for issues or unused services will not be considered unless filed by the exhibitor before the close of show at the OCCC Service Desk.
- Labor charges may apply for service calls.
- All prices are subject to change without notice.

FOR OFFICE USE ONLY



# SERVICE PLACEMENT DIAGRAM FORM

PENT: Bowl Expo 2023								воотн #:		
HIBITING COMP	PANY:								X	
	NAME:									
AIL:										
		ВАС	CK OF BOO	TH - ADJAC	ENT BOOTI	I OR AISLE	#	 		
ADJACENT									ADJACENT	
BOOTH OR AISLE #:									BOOTH OR AISLE #:	
AISLL #.									AISLL #.	

FRONT OF BOOTH - AISLE # \_\_\_\_\_

**SPECIAL INSTRUCTIONS / COMMENTS / NOTES:** 





# OCCC RIGGING & HANGING SIGN LABOR

EVENT: Bowl Expo 2023

E X	EXHIBITING COMPANY:			воотн #:			
H	PHONE:	FAX:		BOOTH SIZE:	X		
В	ADDRESS:			ВООТН ТҮРЕ:			
T	сіту:	STA	TE:	☐ INLINE	☐ ISLAND		
R	ZIP CODE/PROVIDENCE:	COUNTRY:	☐ PENINSULA	☐ OTHER			
	BILL-TO COMPANY (IF DIFFERENT):	I AM:					
В	RIGGING CONTACT NAME:			☐ THE EXHIBITOR			
I L	ADDRESS:	☐ A 3RD PARTY (E	AC/I&D):				
L	сіту:	STA	TE:				
N	ZIP CODE/PROVIDENCE:	COUNTRY:					
G	PHONE:	FAX:					
	RIGGING CONTACT EMAIL:	EMA	AIL FOR INVOICES:				
O T I C E	<ul> <li>and any additional charges for labor or hardware needed to</li> <li>After your sign is assembled and ready to be hung, an AUT to sign rigging paperwork. Rigging orders are handled in the of the OCCC. Dates of installation will vary depending on the Dedicated Rigging Team.</li> </ul>	HORIZED SIGNER from your OCC order in which the paperwork is	C Method of Payment form signed-off at the OCCC Exhi	bitor Services service desk a	nd/or at the discretion		
		Incentive Rate	If Ordered & Paid By:	Base Rate If Ordered	l Or Paid On/After:		
	Rigging Labor	June	5th, 2023	June 6th	n, 2023		
Ini	tial Rigging Charge, Three-Rigger Team, First Hour In &	Out \$6	<b>508.58</b> □ Select	\$884.	<b>44</b> □ Select		
Ad	ditional Rigging Labor, Per Rigger, Per Hour	\$	101.43	\$147.	74		
Но	<b>liday or Overtime (After 8 Hours),</b> Per Rigger, Per Hou	r \$	152.15	\$221.	60		
RE	QUESTED RIGGING INSTALL DATE:	REC	UESTED RIGGING STRIK	E DATE:			
DE	SCRIPTION OF ITEM(S):			DOES THIS I	TEM REQUIRE:		
SIZ	ZE: WEIGHT	:	QUANTITY:	□ POWER	□ POWER		
RE	QUESTED HEIGHT FROM FLOOR TO TOP OF SUSPENDI		□ OCCC TRUSS OR MOTORS				
ΤY	PE OF MATERIAL (WOOD, VINYL, CLOTH, STEEL, ETC.):						
DC	DES THE SUSPENDED ITEM HAVE A BOTTOM? UP YE	S □ NO IF YES, PROVID	E THE BOTTOM DIMENS	IONS:			

### OCCC RIGGING TERMS & CONDITIONS

- The OCCC is not responsible for any rigging items (banners, signs, etc.) left in the booth during move-out if the exhibitor is not present.
- OCCC does not assemble item(s). Assembly must be completed by the exhibitor.
- After eight (8) hours or on holidays, overtime rates (time and 1/2 per hour) apply.
- $\bullet$  OCCC's Rigging department is subject to the Show Manager's rules and policies.
- There may be additional charges for aerial lifts used to suspend items. There is a charge when used for other purposes.
- All rigging orders are subject to the approval by the OCCC and must be installed, removed and supervised by OCCC personnel.
- Only rated rigging hardware is permitted. Rigging hardware is available through the OCCC at an additional charge (truss, hoists, aircraft cable, ropes, etc.)
- Signs and/or truss exceeding 100 lbs. will require a chain hoist.
- Modifications or additions to incentive rate orders received after the incentive deadline are subject to base or onsite rates.
- Orders received on site are subject up to a 50% price increase over base rates.
- Rates are based on when payment is received by OCCC. Orders without payment will NOT be processed and service will be withheld.
- OCCC does not accept purchase orders (POs). All prices are subject to change without notice.

### FOR OFFICE USE ONLY





EVENT: Bowl Expo 2023

Contact us for quantity discounts!	Incentive	Rate If Order	ed & Paid By:	Base Rate If Ordered Or Paid On/After:			
Save on transportation/freight charges and costly downtime!		June 5th, 20	023	June 6th, 2023			
Item Description	Cost	Sales Tax	Unit Price	Cost	Sales Tax	Unit Price	
CM Lodestar Chain Hoist, Electric, 1/4 Ton*	\$315.00	\$20.48	\$335.48	\$472.50	\$30.71	\$503.21	
CM Lodestar Chain Hoist, Electric, 1/2 Ton*	\$315.00	\$20.48	\$335.48	\$472.50	\$30.71	\$503.21	
CM Lodestar Chain Hoist, Electric, 1 Ton*	\$315.00	\$20.48	\$335.48	\$472.50	\$30.71	\$503.21	
CM Lodestar Chain Hoist, Electric, 2 Ton*	\$315.00	\$20.48	\$335.48	\$472.50	\$30.71	\$503.21	
Rotating Motor, 100lb Capacity*	\$180.28	\$11.72	\$192.00	\$270.42	\$17.58	\$288.00	
Rotating Motor, 200lb Capacity*	\$210.32	\$13.67	\$223.99	\$271.42	\$17.64	\$289.06	
Rotating Motor, 500lb Capacity*	\$399.58	\$25.97	\$425.55	\$539.43	\$35.06	\$574.49	
Truss Is Available In Silver or Black							
Thomas Aluminium Truss, 12" x 12" x 2'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 12" x 12" x 2.5'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 12" x 12" x 3'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 12" x 12" x 4'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 12" x 12" x 5'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 12" x 12" x 6'	\$67.33	\$4.38	\$71.71	\$100.99	\$6.56	\$107.55	
Thomas Aluminium Truss, 12" x 12" x 8'	\$72.93	\$4.74	\$77.67	\$109.41	\$7.11	\$116.52	
Thomas Aluminium Truss, 12" x 12" x 10'	\$78.55	\$5.11	\$83.66	\$117.82	\$7.66	\$125.48	
Thomas Aluminium Truss, 12" Corner Block	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 12" Grapple	\$42.35	\$2.75	\$45.10	\$63.51	\$4.13	\$67.64	
Thomas Aluminium Truss, 12" Hingle Plate	\$72.93	\$4.74	\$77.67	\$109.41	\$7.11	\$116.52	
Thomas Aluminium Truss, 20.5" x 20.5" x 2'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 20.5" x 20.5" x 3'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 20.5" x 20.5" x 4'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 20.5" x 20.5" x 5'	\$56.10	\$3.65	\$59.75	\$84.16	\$5.47	\$89.63	
Thomas Aluminium Truss, 20.5" x 20.5" x 6'	\$67.33	\$4.38	\$71.71	\$100.99	\$6.56	\$107.55	
Thomas Aluminium Truss, 20.5" x 20.5" x 8'	\$78.55	\$5.1 <u>1</u>	\$83.66	\$117.82	\$7.66	\$125.48	
Thomas Aluminium Truss, 20.5" x 20.5" x 10'	\$95.38	\$6.20	\$101.58	\$143.07	\$9.30	\$152.37	
Thomas Aluminium Truss, 20.5" Corner Block	\$89.78	\$5.84	\$95.62	\$134.65	<i>\$8.75</i>	\$143.40	
Thomas Aluminium Truss, 20.5" Grapple	\$42.35	\$2.75	\$45.10	\$63.51	\$4.13	\$67.64	
Thomas Aluminium Truss, 20.5" Hingle Plate	\$89.78	\$5.84	\$95.62	\$134.65	\$8.75	\$143.40	
Hardware		1 1	·	· ·		•	
Airwall Hanger	\$21.00	\$1.37	\$22.37 / Week	\$31.50	\$2.05	\$33.55 / Week	
All Thread	\$3.00	\$0.20	\$3.20 / Week	\$4.50	\$0.30	\$4.80 / Week	
Barn Door	\$30.00	\$1.95	\$31.95 / Week	\$45.00	\$2.93	\$47.93 / Week	
Batten or Water Pipe - Per Foot	\$3.00	\$0.20	\$3.20 / Week	\$4.50	\$0.30	\$4.80 / Week	
Clamp - Beam	\$45.00	\$2.93	\$47.93 / Week	\$67.50	\$4.39	\$71.89 / Week	
Clamp - Misc.	\$6.00	\$0.39	\$6.39 / Week	\$9.00	\$0.59	\$9.59 / Week	
Deck Chain	\$10.00	\$0.65	\$10.65 / Week	\$15.00	\$0.98	\$15.98 / Week	
Black Strap/Eye Bolt /Link Sub-Assembly/Turnbuckle/Rings	\$6.00	\$0.39	\$6.39 / Week	\$9.00	\$0.59	\$9.59 / Week	
Nylon Sling or GAC Flex	\$15.00	\$0.98	\$15.98 / Week	\$20.00	\$1.30	\$21.30 / Week	
Raw Wire - Per Foot	\$0.95	\$0.07	\$1.02 / Week	\$1.35	\$0.09	\$1.44 / Week	
Rope	\$12.00	\$0.78	\$12.78 / Week	\$18.00	\$1.17	\$19.17 / Week	
Sheave	\$21.00	\$1.37	\$21.37 / Week	\$31.50	\$2.05	\$33.55 / Week	
Steel Point	\$10.00	\$0.65	\$10.65 / Week	\$15.00	\$0.98	\$15.98 / Week	
Strand Vice	\$21.00	\$1.37	\$21.37 / Week	\$31.50	\$2.05	\$33.55 / Week	
Truss Protector	\$1.00	\$0.07	\$1.07 / Week	\$1.00	\$0.07	\$1.07 / Week	

<sup>\*</sup>Electricity Included

\*Please note this page is not an order form. If you would like to rent any OCCC Rigging equipment (motor, truss, hardware) please contact our Rigging department at (407) 685-5555

### OCCC TERMS & CONDITIONS

- The OCCC requires a 25% deposit on all rigging equipment orders to secure equipment in our inventory.
- $\bullet$  OCCC Rigging is responsible for assembling and installing all truss and motors.
- $\bullet$  Signs and/or truss exceeding 100 lbs. will require a chain hoist.
- Only rated rigging hardward is permitted. Rigging hardware is available through the OCCC at an additional charge (aircraft cable, ropes, etc.).
- Modifications or additions to incentive rate orders received after the incentive deadline are subject to base or onsite rates.
- Rates are based on when payment is received by OCCC. Orders without payment will NOT be processed and service will be withheld.
- Orders received on site are subject up to a 50% price increase over base rates.
- All prices are subject to change without notice.



# AERIAL LIGHTING SERVICE

EVENT:	Bowl Expo 2023					воотн	#:	
EXHIBITIN	NG COMPANY:					воотн	SIZE:	X
	**An OCCC Method (	Of Payment For	m Must Be I	ncluded To	Complete Y	our Order S	ubmission <sup>*</sup>	**
			Incentive Rate If Ordered & Paid By:  Base Rate If Ordered  June 5th, 2023  June 6th,			Ordered Or Pai	7	On-Site Rates Start  June 24th, 2023
Quantity	Item Description	Cost	Sales Tax	Unit Price	Cost	Sales Tax	Unit Price	Subtotal
Ae	erial Par Can Light‡	\$266.66	\$17.34	\$284.00	\$450.00	\$29.25	\$479.25	
O	verhead Lights Out, Per Pod	Per Show Manag	ement Approval	\$55.00	Per Show Manag	ement Approval	\$75.00	
‡Installatio	on, Removal, Electricity, & (1) Focus <u>In</u>	<u>cluded</u>					TOTAL:	
	TO EXPEDIATE THE INSTALLATION	ON OF PAR CANS, P	LEASE NOTATE	BELOW WHER	E YOU WOULD	LIKE THE PAR C	AN(S) TO BE A	IMED:
	ADJACENT BOOTH OR AISLE #:	CK OF BOOTH - ADJ					ADJACEN OR AI	

FRONT OF BOOTH - AISLE # \_\_\_\_\_

### **SPECIAL INSTRUCTIONS / COMMENTS / NOTES:**

### OCCC TERMS & CONDITIONS

- Par can refocusing is subject to labor charges.
- $\bullet$  On-site orders are subject up to a 50% price increase over base rates.
- Rates are based on when payment is received by OCCC. Orders without payment will NOT be processed and service will be withheld.
- Modifications or additions to incentive rate orders received after the incentive deadline are subject to base or onsite rates.
- Refunds for issues or unused services will not be considered unless filed by the exhibitor before the close of show at the OCCC Service Desk.
- Labor charges may apply for service calls.
- All prices are subject to change without notice.

FOR OFFICE USE ONLY



### CABLE TV SERVICE

EVENT: Bowl Expo 20	)23					воотн	I #:		
EXHIBITING COMPANY:						ВООТН	I SIZE:	X	
**An OCCC Me	ethod Of P	ayment Forr	n Must Be I	ncluded To	Complete Y	our Order s	Submission	**	
			ate If Ordered	-			rdered Or Paid On/After:		
Quantity Item Descriptio	n	Ju	June 5th, 2023		Ju	ıne 6th, 202	.3	June 24th, 2023	
		Cost	Sales Tax	Unit Price	Cost	Sales Tax	Unit Price	Subtotal	
HD Cable TV Service* Digital Tuner Required for HD S	Convico	\$300.00	\$38.16	\$338.16	\$300.00	\$38.16	\$338.16		
*Labor, Installation & Removal <u>Include</u>							TOTAL:		
CABLE TV SERVICE	IS DROPPED	FROM THE CEII	LING. PLEASE N	NOTATE BELOW	WHERE TO ST	AGE THE CABL	E TV LINE DRO	P:	
	ВАСК С	F BOOTH - ADJ	ACENT BOOTH	OR AISLE #					
ADJACENT BOOTH							ADJACEN	т воотн	
OR AISLE #:							OR AI	SLE #:	
		EDONT OF SO	OTH - AISLE #						

### **SPECIAL INSTRUCTIONS / COMMENTS / NOTES:**

### OCCC TERMS & CONDITIONS

- OCCC's cable tv service includes both non-HD and HD service. Your TV must be equipped with an HD Digital Tuner to get HD channels. If your TV does not have an HD Digital Tuner, you will only be able to view non-HD channels. Please contact us if you have questions about cable TV service.
- Orders received on site are subject up to a 50% price increase over base rates. Rates are based on when payment is received by OCCC. Orders without payment will NOT be processed and service will be withheld.
- Modifications or additions to incentive rate orders received after the incentive deadline are subject to base or onsite rates.
- Refunds for issues or unused services will not be considered unless filed by the exhibitor before the close of show at the OCCC Service Desk.
- Labor charges may apply for service calls.
- All prices are subject to change without notice.

FOR OFFICE USE ONLY



# BALLOONS & OTHER LIGHTER-THAN-AIR OBJECTS AGREEMENT

IT:	Bowl Expo 2023	BOOTH #:				
BITIN	NG COMPANY:	BOOTH SIZE:				
EMI	ENT CONTACT NAME:					
NE:	FAX:					
IL:						
	**To Complete This Agreement You Must Include an OCCC Method Of Payment F	ormWith Your Submis	sion*			
	The undersigned agrees to the following rules. By doing so, the undersign lighter-than-air (helium, etc.) devices, balloons, inflatables or displays, per rules, inside the Orange County Convention Center:	•				
	1. Distribution or sale of lighter-than-air objects will not be permi lighter-than-air object in your booth requires Show Management					
	2. Helium (or other compressed gas) tanks can not be stored on t Secure storage outside the facility must be arranged through sho and the Center.					
	3. All lighter-than-air objects must be properly tethered.					
	4. All items must be removed from the Convention Center proper the event.	ty at the close of				
	5. Retrieval costs for any escaped lighter-than-air object will be che of \$100.00 per item. An open credit card invoice will be held at the Services Desk to cover any retrieval costs.	=				
	A credit card will be charged in the event of escaped objects. Requests wire Payment form will be rejected. OCCC reserves the right to decline any care transaction at its discretion.		t car			
	SIGNATURE: D	ATE:				



SIGNATURE:

### NATURAL/LP GAS, COOKING, OPEN FLAME, HEAT PRODUCING DEVICE AGREEMENT FORM

DATE: \_

EVENT: Bowl Ex	po 2023				В	оотн#:
EXHIBITING COMPANY:						AM:
ORDER CONTACT NAME:						☐ THE EXHIBITOR
PHONE:			AN EAC/I&D:			
ORDER CONTACT EMAIL:			OTHER:			
appliances require Fire	Marshal approduced or gases), by	val in advan the Orange	ce. Introduction c e County Fire Reso	of a hazard deemed unsa cue Department may req	fe or out of th	ace. Cooking, open flame and gas ne ordinary (i.e. grease-laden ch. Please consult your exhibitor
Additional Information:						
			=	=		nust be in the exhibit booth for
any gas appliances, coo flame or heat producing		me. The fire	e extinguisher mu	ist be located no more th	nan thirty feet	(30') from any cooking, open
· ·		your booth,	you may rent on	e from OCCC Exhibitor Se	ervices for \$35	5.00.
_		-				n flame or heat producing
appliance.				E hilling Continue of the	. ()	formathy Operation County Flori
			-	exhibitor Services only a to a nominal 5 lb. contain		from the Orange County Fire
Please indicate, which	-		_			
• Please contact the Ora	ange County Fir	e Marshal a	at (407) 685-9811	with any questions.		
Please Check All That A	pply To Your B	ooth/Exhibi	it:			
☐ "Sterno" or other jellie	ed fuels (must be	used in a dev	rice designed to pre	vent fuel from tipping over)		
☐ Candle (only votive or	hurricane-enclos	ed, self-extin	guishing candles are	e permitted)		
☐ Deep Fryer:	☐ Electric	☐ Gas	Specify Well Di	mensions:		
☐ Range or Cook Top:	☐ Electric	☐ Gas	Specify Range (	Cooking Area Dimensions:		
☐ Grill or Griddle:	☐ Electric	☐ Gas	Specify Grill or	Griddle Cooking Area Dimer	nsions:	
☐ Chain Broiler:	☐ Electric	☐ Gas	Specify Chain B	roiler Cooking Area Dimens	ions:	
☐ Fireplace:	☐ Electric	☐ Gas	☐ Wood	Specify Vent Type:	☐ Vented	☐ Ventless
☐ Fog/Haze						
☐ Other Heat Producing	or Gas Operated	Device. Pleas	se describe and/or a	ttached appliance literature	e, including UL l	isting information:
I, the undersigned, acknow	vledge and agree	to all OCCC a	and Orange County	Fire Rescue Terms & Condit	ions:	



# MULTI-LEVEL & COVERED BOOTH APPLICATION

EXHIBITOL SELVICES	
EVENT: Bowl Expo 2023	BOOTH #:
EXHIBITING COMPANY:	BOOTH SIZE:X
NAME OF EAC / DESIGN FIRM:	воотн түре:
CONTACT NAME:	☐ MULTI-LEVEL ☐ COVERED
PHONE: FAX:	I AM:
CONTACT EMAIL:	☐ THE EXHIBITOR
SQUARE FOOTAGE OF BOOTH/EXHIBIT:	□ AN EAC/I&D:
SQUARE FOOTAGE OF COVER:	□ OTHER:
STAIR RISE & TREAD: GUARD RAIL MEASUREM	ENTS:
COMMENTS:	
Please consult the OCCC Multi-Level & Covered Booth Guidelines in your exhibitor kit for complete in All booths must be constructed as required by all applicable codes and standards.  Orange County Fire Rescue Department requires firewatch personnel for:  • All multi-level booths and exhibits regardless of square footage, unless a spinkler system is installed  • All other covered booths and exhibits exceeding three hundred (300) square feet.  COVERED BOOTH, EXHIBITS, TENT & THEATRE DEFINED: To place something over or upon an exhibit lattice, fabric, plastic) to cover the ground level and/or support decorative structures. The upper port  • Covered Booth/Exhibits 299 square feet or less: Firewatch not required	or portion of an exhibit (e.g., roof, ceiling, tenting,
• Covered Booth/Exhibits 300 - 1000 square feet (maximum): Firewatch <u>REQUIRED</u>	
<ul> <li>MULTI-LEVEL BOOTH DEFINED: To construct a level or tier atop an exhibit or portion of an exhibit, to</li> <li>Multi-Level Booth/Exhibits 299 square feet or less: Firewatch and one (1) stair REQUIRED</li> <li>Multi-Level Booth/Exhibits 300 - 900 square feet (maximum): Firewatch and two (2) stairs REQUIRE</li> </ul>	
Please send the completed form back to: Orange County Convention Center Attn: Event Management Regular Mail: PO Box 691509, Orlando, FL 32869 Overnight: 9860 Universal Boulevard, Orlando, FL 32819	
TO BE COMPLETED BY OCCC AND ORANGE COUNT	Y FIRE MARSHALL
EVENT MANAGER:	APPROVED:

TO BE COMPLETED BY OCCC AND ORANGE COUNTY FIRE MARSHALL

EVENT MANAGER: APPROVED:

OCCC RECEIVED: NUMBER OF COPIES: PIREWATCH REQUIRED:

PLANS REVIEWER: PLANS REVIEWER: NO

COMMENTS:



### **EXHIBITOR CONDITIONS**

### **Electrical Conditions**

- 1. All equipment regardless of source of power must comply with the National Electrical Code, and all Federal, State, and Local Safety Codes.
- 2. Use of open clip sockets, latex or lamp cord wire, unapproved duplex or triplex attachment plugs in exhibits is prohibited.
- 3. Permanent building electrical outlets are not a part of booth space and are not to be used by exhibitors.
- 4. Under NO circumstances shall anyone other than an OCCC electrician make electrical connections to house equipment.
- 5. Special equipment requiring company engineers or technicians for assembly, servicing, preparatory work, and operation may be executed without a house electrician; however, all service connections and overload protection to such equipment must be made by a house electrician only.
- 6. All equipment must be properly tagged or marked with complete information as to the type and/or amount of current, voltage, phase, frequency, horsepower, etc. required.
- 7. All material and equipment furnished by the OCCC shall remain the property of the OCCC and shall be removed ONLY by the OCCC at the close of the show.
- 8. Unless otherwise directed, OCCC electricians are authorized to cut floor coverings to permit installation of service.
- 9. All 120V cords must be of the 3 wire, grounded type. All exposed non-current carrying metal parts of fixed equipment, which are liable to be energized, shall be grounded.
- 10. The OCCC reserves the right to refuse connection to any exhibitor whose equipment is deemed unsafe by the OCCC.
- 11. Orders received during the incentive period will receive priority over base or on-site orders.
- 12. The exhibitor releases, waives and holds harmless the OCCC, its officers, employees and agents for any liability, claims, and damages arising out of any of the services or equipment provided herein. The exhibitor shall indemnify the OCCC for any bodily injury or property damage resulting from any negligent act or omission of the exhibitor, its officer, employees or agents.
- 13. Obstructions blocking utility floor boxes are subject to relocation as necessary.
- 14. The OCCC will charge time and materials for exhibitor or appointed contractor installed cords, which require troubleshooting and/or redistribution.
- 15. All electrical services are to be billed to the next greatest wattage or amperage (i.e. 15amp 208v single phase = 20amp 208v single phase).
- 16. The OCCC does not provide distribution panels. If an exhibitor orders "bulk power", the OCCC will not provide distribution panels to the exhibitor; they must provide their own.

### **Plumbing & Gases Conditions**

- 1. Plumbing services are only available from the floor.
- Compressed air pressure may vary. No guarantee can be made of minimum and maximum pressure. If pressure is critical, please contact Exhibitor Services at (407) 685-9824.
- 3. The OCCC will not branch/split gas from one location to another to achieve multiple locations. The OCCC is not responsible for gas distribution installed by others.
- 4. All gas will be removed or shut off one hour after the close of each day. LP gas prices include hook-up and dismantle of tank each day.
- 5. Labor charges will apply for service calls.
- 6. All equipment must comply with the Southern Building Code, all Federal, State, and local safety codes.
- 7. All material and equipment furnished by the OCCC shall remain the property of the OCCC and shall be removed ONLY by the OCCC at the close of show.
- 8. Unless otherwise directed, OCCC personnel are authorized to cut floor coverings to permit installation of service.



### **EXHIBITOR CONDITIONS**

### **Additional Exhibitor Conditions**

- 1. Claims will not be considered unless filed by the exhibitor at the OCCC Service Desk prior to the close of the show.
- 2. Freight deliveries, including, but not limited to: UPS, FedEx, RPS, GPS, etc. will not be accepted by the OCCC. Most carriers will not deliver to individual booths. Refer to your exhibitor manual or ask your show management for proper drayage instructions.
- Adhesive-backed decals (stick-on) or similar items (except nametags) may not be distributed or used in the OCCC.
- 4. Decorations, signs, banners, etc., may not be taped, nailed, tacked, stapled or otherwise fastened to ceilings, walls, doors, windows, painted surfaces, or columns by exhibitors or their designee.
- 5. Cooking permits must be obtained from your exhibitor manual or show management, completed and accepted by the OCCC prior to any cooking activity. A 2A40 B.C. fire extinguisher must be in the booth, no more than thirty (30) feet from each cooking device. Exhibitor shall comply with all Orange County Health Department rules and regulations. Exhibits involving cooking or food preparation must provide a clean-up area or use those provided by show management. Disposal of cooking residue into the OCCC's drainage system is prohibited. Holding tanks for disposal of cooking residue (oil, grease, etc.) are required.
- 6. "Day tanks" of bottled gas may be used, during show hours, for cooking or demonstration purposes. Tanks must have a release valve and be removed from the OCCC, daily, at the close of event. At no time can tanks be stored in the OCCC. A 2A40 B.C. fire extinguisher must be in the booth, no more than thirty (30) feet from each cooking device.
- 7. Exhibits or displays, equipment, stock or supplies will not be allowed to enter or leave by way of the front entrances of the OCCC.
- 8. Fog, smoke and special effect equipment is restricted to water based chemicals. Approval must be obtained from show management and the Orange County Fire Rescue Services Department through OCCC Event Coordination. Fog, smoke and special effect equipment must not be operated in areas where the effect could enter adjacent spaces, e.g., exhibition hall entrances, concourses, etc.
- 9. Food and beverages are not permitted on premises unless purchased through the OCCC's Food Service Partners or as an approved exhibit by the legal manufacturer and/or distributor. Food or beverages may not be brought in or delivered to the OCCC for personal consumption. Exhibitors planning to distribute food and beverages, whether manufacturer or distributor, must make advance arrangements with the OCCC's Food Service Partners.
- 10. Hazardous Work Areas During move-in and move-out, exhibition halls, loading docks, truck staging areas and service corridors are considered hazardous work areas. Alcoholic beverages, possession or use of controlled substances of any kind, horseplay, practical jokes, etc. are prohibited. Speeding or reckless use of vehicles or equipment is prohibited. Music or noise that may limit the audibility of back-up signals, fire alarms or emergency messages is prohibited. Children under 16 years of age are prohibited.
- 11. Holes may not be drilled, cored, or punched into any surfaces of the OCCC.
- 12. Multi-level and/or Covered Exhibits require firewatch personnel or an automatic extinguishing system and submittal of scaled, stamped plans. Guidelines are available through your exhibitor manual, show management or OCCC Event Management. Exhibitor will be charged for firewatch personnel per Orange County's fee schedules.
- 13. Painting signs, exhibits or other objects is not permitted in the OCCC.
- 14. Permits are required for booths and/or exhibitor activity that includes cooking, pyrotechnic, tent, welding or cutting and multi-level or covered booths or other potentially dangerous hazards. Each situation must be individually approved. Permit information may be obtained from your exhibitor manual, show management, or OCCC Event Coordination.
- 15. In compliance with the Florida Clean Air Act, Florida Statutes Sections 386.205 and 386.206, smoking is not permitted on any parts of the OCCC campus.
- 16. Static helium balloon displays are permitted after filing a Balloons Agreement with OCCC Exhibitor Services department. Helium balloons may not be used as giveaways. Helium tank storage inside the OCCC is prohibited.
- 17. Tape used on exhibition hall floors must be low residue resistant carpet tape (Polyken 105C or Renfrew #147) and low residue safety tape (Asiachem SST-736 or approved equivalent). All tape must be removed from the floor and disposed of immediately after the event.
- 18. Vehicles that remain in the exhibition hall as part of a display must have the battery cables disconnected. The gas tank must either be taped shut or have a lockable gas cap and may contain no more than one-fourth (1/4) tank or 10 (ten) gallons of fuel, whichever is less.



# 208V-480V ELECTRICAL RECEPTACLES & CONNECTION PLUGS

Exhibitors need to provide their own UL-Certified plug(s) for connecting equipment to the OCCC's electrical receptacle. If an exhibitor's electrical plug does not match the OCCC's electrical receptacle, the exhibitor will need a UL-Certified Connection Plug to connect to the OCCC's receptacle. If an exhibitor does not provide their own UL-Certified Connection Plug, the exhibitor must rent a UL-Certified Connection Plug from the OCCC for an additional charge. Exhibitors are responsible for leaving all rented UL-Certified Connection Plugs in their booth at the close of the event. **All missing plugs will result in a \$150 charge.** Below is a description of the type of electrical receptacles the OCCC's supplies based on amperage.

20 Amp Single Phase - two hots, neutral and ground

OCCC Receptacles for 208V: **NEMA L21-20R**Plug Needed for 208V: **NEMA L21-20P**OCCC Receptacles for 277/480V: **NEMA L22-20P**Plug Needed for 277/480V: **NEMA L22-20P** 

20 Amp Three Phase - three hots, neutral and ground

OCCC Receptacles for 208V: **NEMA L21-20R**Plug Needed for 208V: **NEMA L21-20P**OCCC Receptacles for 277/480V: **NEMA L22-20R**Plug Needed for 277/480V: **NEMA L22-20P** 

30 Amp Single Phase - two hots, neutral and ground

OCCC Receptacles for 208V: **NEMA L21-30R**Plug Needed for 208V: **NEMA L21-30P**OCCC Receptacles for 277/480V: **L22-30R**Plug Needed for 277/480V: **NEMA L22-30P** 

30 Amp Three Phase - three hots, neutral and ground

OCCC Receptacles for 208V: **NEMA L21-30R**Plug Needed for 208V: **NEMA L21-30P**OCCC Receptacles for 277/480V: **L22-30R**Plug Needed for 277/480V: **NEMA L22-30P** 

60 Amp Single Phase - two hots, neutral and ground

OCCC Receptacles for 208V: Hubbell 560P9W OCCC Receptacles for 277/480V: Hubbell 560P7W

**60 Amp Three Phase** - three hots, neutral and ground

OCCC Receptacles for 208V: Hubbell 560P9W OCCC Receptacles for 277/480V: Hubbell 560P7W

100 Amp Single Phase - two hots, neutral and ground

OCCC Receptacles for 208V: Hubbell 5100P9W OCCC Receptacles for 277/480V: Hubbell 5100P7W

100 Amp Three Phase - three hots, neutral and ground

OCCC Receptacles for 208V: Hubbell 5100P9W OCCC Receptacles for 277/480V: Hubbell 5100P7W

Rental Price: \$98.00 (\$92.02 + \$5.98 tax)

**150 - 200 Amp Single Phase -** two hots, neutral and a ground.

OCCC Receptacles for 208/480V: Camlock (2/0)

**150 - 200 Amp Three Phase -** three hots, neutral and a ground.

OCCC Receptacles for 208/480V: Camlock (2/0)

Rental Price: \$176.00 (\$165.26 + \$10.74 tax)

200 - 400 Amp Single Phase - two hots, neutral and a ground.

OCCC Receptacles for 280/480V: Camlock (4/0)

200 - 400 Amp Three Phase - three hots, neutral and a ground.

OCCC Receptacles for 208/480V: Camlock (4/0)

Rental Price: \$195.00 (\$183.10 + \$11.90 tax)











# OCCC EXHIBITOR AERIAL RIGGING CONDITIONS

The OCCC is the exclusive aerial rigging service provider for exhibitors. In order for the OCCC to provide the best possible service to our clients, the following aerial rigging guidelines are applicable to all exhibitors and/or exhibitor appointed contractors (EACs). The OCCC's Rigging department can be reached by phone (407) 685-5555 to assist with any questions in regards to aerial rigging.

- 1. The OCCC is the exclusive provider of aerial rigging services.
- 2. All rigging must conform to Show Management rules, regulations, and facility limitations.
- 3. The use of any type of tape/adhesive for attaching signs, banners, or decorations to the building, walls, or decorative surfaces is not permitted.
- 4. All equipment, signs, products, etc. must be designed to suspend safely and in an appropriate condition to be suspended. A structural engineer's certification or seal of approval may be required under certain conditions.
- 5. All hardware is required to have a working load limit (WLL). Use only rated rigging hardware when constructing your sign. All hardware and equipment must be approved by the manufacturer for overhead suspension.
- 6. Rigging plots, drawings, blueprints or engineers certification (when requested) must be submitted to the OCCC Rigging department a MINIMUM of THREE WEEKS in advance of the first move-in day for your show and must include the location, the dimensions, the height above the floor to the top, and the weight of the suspended item. They must also show booth outline with aisles marked for reference.
- 7. All points where nylon slings are used will require a steel safety cable.
- 8. All assembly of equipment, signs, products, etc., is the responsibility of the exhibitor or exhibitor appointed contractor.
- Any equipment, signs, products, etc. deemed to be unsafe for overhead suspension by the Orange County Convention Center Rigging Services Department will not be allowed. All signage is subject to on-site inspection for final approval.
- 10. A credit card must be placed on file with the Method of Payment form for any additional charges.
- 11. The OCCC does not accept purchase orders.
- 12. Actual time and date of rigging may vary during move-in and move-out of your show in order to reduce costs to you.
- 13. All orders for rigging will be handled in the order in which the paper work is signed off at the OCCC Exhibitor Services desk or at the discretion of the OCCC Rigging department.
- 14. If you are not flexible and need a DEFINITIVE DATE AND TIME, you need to order a Dedicated Rigging Team. The exhibitor will be charged a minimum of 4 hours up and 4 hours down times the number of riggers needed.
- 15. The OCCC is not responsible for any rigging items (banners, signs, etc.) left in the booth during move-out if the exhibitor is not present.

### Seams:

- 1. When using cloth material, seams need to be double stitched on the top and bottom.
- 2. Heat Seam is ONLY acceptable when hanging lightweight vinyl drape.
- 3. If the vinyl drape to be used as a drop down for a sign or banner, which would include a bottom batten to attach the foam core, sintra, or cloth/vinyl banner, the OCCC requires double stitching on the vinyl drape due to weight considerations and possible failure of the heat seam.

### Adhesive:

- 1. Adhesive or glue tape is not acceptable due to the tendency of it to come loose under weight.
- The use of any type of adhesive for attaching signs, banners, or decorations to the building walls or decorative surfaces (inside or outside) is NOT PERMITTED.

# Fold 2.5" Reinforced Strapping Stitching Stitching

### Hardware:

- 1. The manufacturer must rate all rigging hardware with a "Working Load Limit" (WLL).
- 2. The manufacturer of the rigging hardware must be legally liable for its products in the continental United States.
- 3. All wire rope slings 3/8" and larger must be certified and proof-tested (tested to twice its working load limit).
- 4. Flemish eye construction is preferred for all wire rope slings 3/8" and larger.
- 5. The OCCC Rigging department reserves the right to substitute hardware on a case-by-case basis at its discretion.



# MULTI-LEVEL & COVERED BOOTH CONDITIONS

**Covered Booth Definition** – To place something over or upon an exhibit or portion of an exhibit (e.g., roof, ceiling, tenting, lattice, fabric, plastic) to cover the ground level and/or support decorative structures. The upper portion of a "covered" exhibit is not occupiable.

**Multi-Level Booth Definition** – To construct a level or tier atop an exhibitor or portion of an exhibit, to be occupied by one (1) or more persons.

### A. Guidelines for Covered Exhibits With Less Than Three Hundred (300) Covered Square Feet

- 1) All materials used in the construction of covered exhibits and all decorative materials within the exhibit must be non-combustible or limited combustible (flame-retardant) materials. Certification of flame retardant treatment, along with samples of said materials, must be submitted, if requested by Orange County Fire Rescue Services Department. It is recommended certifications of flame retardant treatments be available at show site. Exhibitor must install a single station and battery operated smoke detector on the interior of each covered exhibit or structure regardless the square footage. The detector must sound an audible alarm and be installed per the manufacturer's instructions.
- 2) Exhibitor must provide at least one (1) 2-A, 10-BC portable, dry chemical fire extinguisher. Fire extinguisher(s) must be mounted in a visible location and be accessible at all times.

### B. Guidelines for Multi-level Exhibits (regardless the size) and Covered Exhibits With Larger Than Three Hundred (300) Covered Square Feet

Requests for construction of multi-level (regardless the size) or covered exhibits (larger than 300 square feet) must be reviewed by the OCCC Event Management department and Orange County Fire Rescue Services Department. To ensure success of your exhibit, please read and comply with the following guidelines:

- 1) Plans should be submitted before exhibit construction begins and must adhere to the following:
  - a. They must be scaled, signed and dated by a registered architect or engineer.
  - b. They must include the show name and dates.
  - c. They must include exhibitor's name and assigned booth number.
  - d. They must include directional information (i.e. indicate neighboring aisles and/or booth numbers).
  - e. They must indicate maximum exhibit height, within the booth. Height guidelines are established, per event, by show management. Refer to the Exhibitor's Manual for applicable guidelines.
  - f. They must include the rise and tread of the stairs.
  - g. They must include the guard rail measurements.
- 2) Send two (2) copies of scaled, signed and dated blue prints (with front and side elevations), by a registered architect or engineer, to:

Orange County Convention Center
Attn: Event Management
Regular Mail: PO Box 691509, Orlando, FL 32869
Overnight: 9860 Universal Boulevard, Orlando, FL 32819

- 3) All materials used in the construction of multi-level and/or covered exhibits and all decorative materials within the exhibit must be non-combustible or limited combustible (flame-retardant) materials. If requested, certification of flame-retardant treatment, along with samples of said materials, must be submitted to Orange County Fire Rescue Services Department. It is recommended certifications of flame retardant treatments be available at show site.
- 4) The upper deck of multi-level exhibits, if larger than three hundred (300) square feet, shall meet the following requirements:
  - a. Upper level may not have a "cover" of any kind (e.g., roof, ceiling, tenting, lattice, fabric and plastic).
  - b. Exhibits with an enclosed room or occupied second story must post notice at the bottom of the stairway, indicating maximum permitted occupancy (or total permitted weight load of the second level).



# MULTI-LEVEL & COVERED BOOTH CONDITIONS

- c. If second level is to be occupied and greater than three hundred (300) square feet, two (2) stairways are required, remote from each other. If second level is to be occupied and less than three hundred (300) square feet, one (1) set of stairs is permitted. All stairs must be a minimum of three feet (3') in width, equipped with a handrail on at least one (1) side and constitute a "straight run" or be "squared off." Spiral stairs or winders are not permitted.
- d. Individual areas of upper decks or covered areas must be limited to dimensions that do not exceed one thousand (1,000) square feet.
- e. If the upper deck, or covered area, is greater than one thousand (1,000) square feet, a clear fire break (unobstructed aisle), of not less than ten feet (10') must be provided on all four (4) sides of each one thousand (1,000) foot area. To avoid transfer of fire to another area, the firebreak (unobstructed aisle) shall not contain displays, furniture, or other materials.
- f. The ten foot (10') clear space may be spanned by an overhead bridge or canopy which must not exceed four feet (4') in width. The bridge or canopy must be constructed of non-combustible materials.
- g. Exhibitor must install a single station and battery operated smoke detector on the interior of each covered exhibit or structure regardless the square footage. The detector must sound an audible alarm and be installed per manufacturer's instructions
- h. Exhibitor must provide a portable, dry chemical fire extinguisher for each level or each covered exhibit or structure. At least one (1) 2-A, 10-BC portable type fire extinguisher must be provided for each three hundred (300) square feet. Fire extinguishers must be mounted in a visible location, near exit doors, and be accessible at all times.

### C. Required Fire Watch Personnel

Orange County Fire Rescue Services Department requires firewatch personnel for:

- · ALL multi-level exhibits (regardless of the square footage) and
- All other covered exhibits exceeding three hundred (300) square feet.

The exhibitor is required to order firewatch personnel through the OCCC Event Management department no less than two (2) weeks before the show moves in. Firewatch is required:

- a. For ALL multi-level exhibits (regardless of the square footage) and all other covered exhibits exceeding three hundred (300) square feet.
- b. On all show days
- c. Beginning one half (1/2) hour prior to show opening and ending one half (1/2) hour following show closing. Fire watch personnel are charged at the prevailing rate.
- d. To place order, contact: the OCCC Event Management department. Phone: (407) 685-9882 Fax: (407) 685-9866

### D. Alternative to Fire Watch Personnel (Automatic Extinguishing System)

This alternative to fire watch personnel applies to the first level of exhibits with an occupiable second level, regardless the size and/or single-story covered exhibits where the covered area exceeds three hundred (300) square feet.

- 1) Automatic sprinkler systems must be designed in accordance with N.F.P.A. 13 1991 Edition.
- 2) These systems may be connected to the Convention Center's existing standpipe system and in some cases, the domestic water supply. Connections to water systems must be made by the Orange County Convention Center.
- 3) Extinguishing system designs must be part of the original plan submissions. Orange County Fire Rescue Services Department requires permitting and testing.
- 4) Exhibits or structures protected by an automatic extinguishing system must have flow alarm, audible and visual, within that area. This alarm is to be a local type, sounding in the vicinity of the exhibit or structure.
- 5) Exhibitor must install at least one (1) single station, battery operated smoke detector on the interior of each covered exhibit or structure regardless the square footage. The detector must have an audible alarm and be installed per the manufacturer's instructions.
- 6) Exhibitor must provide a portable, dry chemical fire extinguisher for each level or each covered exhibit/structure. At least one (1) 2-A, 10-BC portable type fire extinguisher must be provided for each three hundred (300) square feet. Fire extinguishers must be mounted in a visible location, near exit doors, and be accessible at all times.



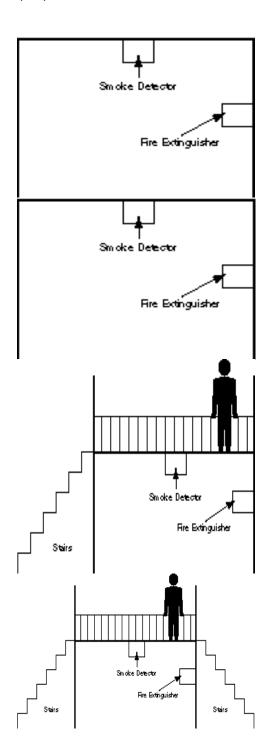
# MULTI-LEVEL & COVERED BOOTH CONDITIONS

If you have questions regarding these guidelines, contact:

**Event Management** 

**Orange County Convention Center** 

Phone: (407) 685-9882 Fax: (407) 685-9866



If you have questions regarding <u>Fire Code</u>, contact: Orange County Fire Rescue Services Department

Phone: (407) 685-9811 Fax: (407) 685-9866

### **Covered Exhibits**

299 sq. ft. or less

- Firewatch or Extinguishing System Not Required
- All Booths to be Constructed as Required by Applicable Codes and Standards

### **Covered Booth, Tent and Theatre**

300 sq. ft. to1,000 sq. ft. - maximum allowed

- Firewatch or Extinguishing System Required
- All Booths to be Constructed as Required by Applicable Codes and Standards

### **Multi-Level Exhibits**

299 sq. ft. or less

- Firewatch or Extinguishing System Required
- Minimum <u>1 Stair</u> Required
- All Booths to be Constructed as Required by Applicable Codes and Standards

### **Multi-Level Exhibits**

300 sq. ft. to 900 sq. ft. - maximum allowed

- Firewatch or Extinguishing System Required
- Minimum <u>2 Stairs</u> Required
- All Booths to be Constructed as Required by Applicable Codes and Standards



### ORANGE COUNTY FIRE RESCUE DEPARTMENT (OCFRD) TENT STANDARD 6000

This Standard operates under the authority of Orange County, Florida Ordinance and State Statutes.

### 1.1 Scope

This standard covers all tents and membrane structures having an area in excess of 200 square feet or canopies having an area in excess of 400 square feet. Temporary membrane structures, tents, or canopy structures used exclusively for camping and structures located on the private property of one or two family detached dwellings are exempt from the requirements of this standard.

1.1.1 When the term tent is used, it also applies to membrane structures.

### 1.2 Appeal

If a party is not satisfied with a decision of the Fire Marshal, an appeal may be made to the Orange County Fire and Life Safety Board of Appeals, as provided by State Law.

### 2. Plans and Specifications

- 2.1 A scaled or dimensioned floor plan identifying furnishings, exhibits, pipe and drape, exiting, exit widths, aisles, seating, tables, fire alarm or public address systems, emergency and exit lighting, HVAC units, emergency power sources, and panic hardware shall be provided to the Orange County Fire Marshal's Office at the time of permit submittal.
- 2.2 All applications for tent permits shall include a scaled or dimensioned site plan indicating the location of the tent(s), distances from other buildings, and vehicular access.
- 2.3 Stages and platforms must not exceed their allowable load limits. The minimum load limit design of stages or platforms shall be a minimum of 100 pounds per square foot (PSF).
- 2.4 Seating for assembly use accommodating more than 200 persons shall be fastened together in groups of not less than three (3) and not exceeding seven (7).
- 2.5 Documentation shall be provided that all tent fabric meets the requirements of NFPA 701, Standard Methods of Fire Tests for Flame-Resistant Textiles and Films.
- 2.6 Covered booths and/or multi-level booths are not permitted without prior review and approval by the Fire Marshal.
- 2.7 A scaled layout shall be provided for all tents used for the sale of pyrotechnics.
- 2.8 Main Aisles in assembly occupancies in large tents, as defined in this section, aisle widths shall at no time be less than outlined in Table 2.9.1 under **Alternate requirements**:

### **Large Tents**

- A single tents or combination of tents with only one multi-purpose room of 12,000 square feet or more;
- Multi-purpose tents used as a mixed occupancy or assembly with occupant loads exceeding 300;
- Tents more than 4,500 square feet used for exhibit or display;
- All other tents that do not meet the definition of Small Tents;
- 2.9 Main aisles in assembly occupancies in small tents, as defined in this section, aisle widths shall at no time be less than aisle dimensions outlined in Table 2.9.1 under **NFPA 101 requirements.**

### **Small Tents**

- A single tent or combination of tents with only one multi-purpose room of less than 12,000 square feet that is not being used for exhibition/display or part of a mixed occupancy;
- Multi-purpose tents used as a mixed occupancy or assembly with occupant loads less than 300;
- Tents less than 4,500 square feet used for exhibit or display.



2.9.1

 Aisles
 NFPA 101
 \*Alternate

 Classroom
 63" (44+19)
 85" (66+19)

 Banquet
 82" (44+19+19)
 104" (66+19+19)

General Session 44" 66" Exhibits 44" 66"

Banquet Seating Aisles - Provide aisles such that the maximum travel distance from any point to the closest aisle or egress door does not exceed 36 feet.

- 2.10 Rows of seating served by aisles or doorways at both ends shall not exceed 100 seats per row. The 12" minimum clear width of aisle access way between such rows shall be increased by 0.3 inches for every seat over a total of 14 as outlined in Table 2.10.3, but shall not be required to exceed 22 inches.
  - 2.10.1 Rows of seating served by an aisle or doorway at one end only shall have a path of travel not exceeding 30 ft. in length from any seat to an aisle. The clear width of aisle access way between such rows shall be in accordance with Table 2.10.3.
  - 2.10.2 Aisle access ways serving seating for Classroom, Banquet or General Session floor plans shall comply with Table 2.10.3.

2.10.3

Aisle Access waysNFPA 101Classroom36" (average)Banquet56" (average)

General session 14 seats per row 12"

General session >14 seats per row 12" + 0.3" each chair (max 22")

General Session Dead-end 7 per row 12"

General Session Dead-end > 7 per row 12"+ 0.6" each chair

(Note: dead-end rows may not exceed 30 feet)

- 2.11 If approval of the set-up of the tent/membrane structure is not received by the Orange County Fire Marshal's Office, the structure cannot be occupied.
  - 2.11.1 The tent company who permits the tent/membrane structure must contact the Orange County Fire Marshal's Office for a fire safety inspection of the structure at least one business day prior to the show or event beginning.
  - 2.11.2 Tent/membrane structure permit applications must be submitted to the Orange County Building Division, Zoning Department, and Fire Marshal's Office in a timely manner, with all the pertinent information outlined in this Standard, for the county departments to successfully provide approval prior to the date of the tent set-up. It is strongly recommended that for larger tent/membrane structures that a pre-construction meeting be requested through the Orange County Fire Rescue Departments' Office of the Fire Marshal.

### 3. Location and Spacing

- 3.1 All tents and membrane structures must have a minimum of 20 ft. clearance from exterior obstructions to provide an area to be used as a means of emergency egress by the occupants and access by emergency personnel. Tents may be attached together as long as the perimeter around the structures complies with this section.
- 3.2 Tops of tent stakes shall be blunt. If the stakes are not blunt, they shall be covered so as to prevent injury.
  - 3.2.1 All stake lines adjacent to exits shall be visible.



### 4. Exits

- 4.1 There shall be a minimum of two (2) separate exits from any point in the structure where the occupant load is less than 500 persons. Where occupant loads are between 500 and 999 persons there shall be a minimum of three (3) separate exit doors from any point in the structure. Where occupant loads are 1,000 persons or greater there shall be a minimum of four (4) separate exit doors from any point in the structure.
- 4.2 The number of required exits and their exit widths for assembly occupancies in large tents, as defined in section 2.8 of this standard, will be based on the alternate method of protection and must be increased based on 1.5 times the calculated occupant load. Egress widths and number of exits is based on calculated occupant load for the size of the tent or the documented maximum occupant load identified by the property management.
- 4.3 The number of required exits and their exit widths for assembly occupancies in small tents, as defined in section 2.9 of this standard, will not be based on the alternate method of protection and will be as specified in NFPA 101 on the calculated occupant load.
- 4.4 There shall not be changes of elevations in excess of one-half (1/2) inch at exits. Any changes of elevations at exits must be in compliance with NFPA 101 and provided with the appropriate stairs or ramps.
- 4.5 Panic hardware or an approved equivalent must be provided on all exit doors that are lockable.
- 4.6 Exit doors are required to be placed at a distance from one another not less than one-half (1/2) the length of the maximum overall diagonal dimension of the structure or area served, measured in a straight line between the nearest edge of the exit doors.
  - 4.6.1 Exits shall remain accessible and unobstructed while the tent is occupied.
  - 4.6.2 If exits are covered while the tent is occupied; tent flaps or canvas curtains shall be arranged so that when opened they can readily be moved to the sides so that they create an unobstructed opening in the tent wall of the minimum width and height required for door openings.
  - 4.6.3 Exits shall be designed and arranged to be clearly recognizable and distinctly marked as a means of egress.
- 4.7 If fencing, barricade, or similar material is installed around the perimeter of a tent, that portion that would cover the exits when the tent is not occupied shall be a separate piece and removed when the tent is occupied as defined in NFPA 101, 7.2.1.1.3.
- 4.8 For assembly occupancies in large tents as defined in section 2.8 of this standard, exits shall be so arranged that no point within the tent is more than 100' from an exit.

Exception: No point within a tent used for the sale of pyrotechnics shall be more than 50' from an exit.

- 4.8.1 For assembly occupancies in small tents as defined in section 2.9 of this standard; exits shall be so arranged that no point within the tent is more than 150' from an exit. Exception: No point within a tent used for the sale of pyrotechnics shall be more than 50' from an exit.
- 4.9 Exits shall be clearly marked with externally illuminated exit signs. Private party tents not exceeding 1,200 square feet shall not be required to have illumination in accordance with this section.
  - 4.9.1 Directional exit signs if required shall be provided in accordance with NFPA 101, 7.10.
  - 4.9.2 Exits, exit access, and exit discharge shall be illuminated at all times. Emergency lighting shall be provided as required by NFPA 101. Private party tents not exceeding 1,200 square feet shall not be required to have illumination in accordance with this section.



### 5. Occupant Load

- 5.1.1 The occupant load shall be posted in all tents used for assembly purposes, regardless of occupant load.
- 5.1.2 Occupant loads shall be calculated by the square footage of the structure multiplied by 7 sq. ft per person for concentrated use (general session, classroom, reception) or 15 sq. ft. per person for less concentrated use (exhibits or banquet). Maximum occupant loads may be proposed to the Fire Marshal based on written documentation.

### 6. Cooking and Heating Equipment

- 6.1 Cooking is not permitted without prior review and approval by the Orange County Fire Marshal. Temporary and limited heating of food products by sterno is acceptable when contained in a noncombustible container and constantly attended and supervised.
- 6.2 HVAC equipment if installed, shall comply with the Florida Mechanical Code and the appropriate NFPA Standard.

### 7. Fire Hazards

- 7.1 No storage or handling of flammable or combustible liquids or gases shall be permitted at any location where it could jeopardize egress from the tent.
- 7.2 Refueling of equipment shall not be permitted inside a tent.
- 7.3 The ground enclosed by any tent and a minimum of 10'-0" outside of such tent shall be cleared of all flammable or combustible material or vegetation and the premises shall be kept free of such during the use of the tent. Live landscaping is exempt from the requirements of this section.
- 7.4 Decorative or acoustical materials as outlined in NFPA 1, 13.7.4.3.6 such as hay, paper, straw, wood chips, shavings, foams, and plastics are strictly prohibited unless flame retardant and approved by the Orange County Fire Marshal's Office.
- 7.5 Open flames are not permitted without prior review and approval by the Orange County Fire Marshal.
- 7.6 Pyrotechnics are not permitted without prior review and approval by the Orange County Fire Marshal.
- 7.7 Vehicle parking or display in the structures is not permitted without prior review and approval by the Orange County Fire Marshal.
- 7.8 Smoking is prohibited unless previously approved by the Orange County Fire Marshal's Office.
  - 7.8.1 "No Smoking" signs shall be posted throughout the tent and outside of each entrance/exit.

### 8. Fire Extinguishers

8.1.1 A minimum 2A10BC dry chemical fire extinguisher shall be provided within 75'-0" of any point in the structure. Exception: Where a functioning garden hose that can reach all portions of the private tent, that does not exceed 1,200 square feet, is provided

### 9. Fire Alarm and Emergency Communications

9.1 Tents used for assembly use with an occupant load of 300 or more people shall provide a fire alarm system, public address system with constantly attended location, or an alternate method of protection approved by the Orange County Fire Marshal's Office. An acceptable method of emergency forces notification shall be provided satisfactory to the Fire Marshal. Tents without sides that are open, accessible, and unobstructed on all sides at all times shall be exempt from the requirements of section 9.1 unless specifically mandated by the Fire Marshal.



### 10. Electrical Installations

10.1 Electrical installations shall comply with NFPA 70, National Electrical Code.

### 11. Crowd Managers and Orange County Fire Department Fire Watch

- 11.1.1 Trained Crowd Managers, with a means of emergency forces notification, shall be provided for all events at a ratio of 1 to 250 people. When occupant loads exceed 250 individuals, additional trained crowd managers or crowd manager supervisors shall be provided at a ratio of 1 for every 250 occupants..
- 11.1.2 The Fire Marshal shall have the authority to require Orange County Fire Department Standby Fire Personnel, emergency response equipment, or an approved fire watch when potentially hazardous conditions or a reduction in a life safety feature exist due to the type of performance, display, exhibit, occupancy, contest or activity, an impairment to a fire protection feature, or the number of persons present.
- 11.1.3 One (1) Orange County Fire Department Fire Watch Personnel with a means of emergency forces notification shall be provided when actual occupant loads exceed 1,000 individuals in addition to the crowd manager requirements of 11.1.1.

### 12. Special Requirements

- 12.1 An Orange County Fire Rescue Department's Special Event Permit is required for all events inside of tents that are being used for exhibition or display purposes. The tent company shall provide general floor plans and the OCFRD tent checklists. The hotels or event coordinator shall submit specific floor plans.
- 12.2 An Orange County Fire Rescue Department's Special Event Permit is not required for events inside of tents such as banquet, reception, classroom or general session settings. The tent company shall provide general floor plans and the Orange County Fire Rescue Department's tent checklist.

# RENTALS

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# TELEPHONE SERVICE CONTRACT ORANGE COUNTY CONVENTION CENTER



Exhibitor Company Name:	Booth/Room#:	Show Name:					
		Bowl Exp	oo 2023				
Billing Company Name:		Show Start Date:		Show	Show End Date:		
		June 28, 2	2023	Ju	ne 29, 2023		
Billing Company Address:		INCENTIVE ORDI		·			
		June 5	, 2023				
City, State, Zip:	Country:	On-site Authorized	Contact	On-si	te Cell Number:		
Contact Name:	Phone Number:	Contact Email:		Cell N	Number:		
VOICE SERVICES, PBX Serv	ice – Domestic Long Distance Inc	luded QTY	INCENTIVE*	BASE	ON-SITE	TOTAL	
Single Line □ Instrument □ I	Non Dial 9 🔲 International Long	g Distance	\$275	\$345	\$414		
Multi Line Phone with (1) main i	number and (1) rollover line		\$415	\$520	\$624		
Speaker Phone Line with Polyco	om Instrument		\$465	\$575	\$690		
Distance Fee for each Telephon	e line delivered outside the facil	lity	\$100	\$100	\$100		
SPECIAL QUOTE, Attachmen	nt A or Statement of Work (if ap	plicable)					
I hereby acknowledge the above				SUBTOTAL			
make on-site changes to my ord could result in the credit card document the Customer hereby au	on file being charged. Upon	execution of this	ESTIMATED 10% TAX/FEES				
requested herein, is authorized to complete understanding of the Term	request such services and acknowledge		GRAND TOTAL				
АССЕРТА	NCE OF TERMS AND CONDI	ITIONS AND AU	THORIZATION	N OF O	RDER		
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### PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

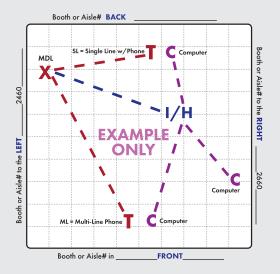
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"COMMUNICATION	<b>VS" FLOC</b>	DRPLAN WORK	SHEET
Company Name:	Show: Bowl Exp	00 2023	Booth/Room #:
Center: Orange County Convention Center	Customer / Ref #:	2023-075-750	



# SPECIFY YOUR DESIRED LOCATION OF SERVICES

### X = MAIN DISTRIBUTION LOCATION (MDL)

The originating line(s) for service, whether overhead, a floor pocket or a column, will be delivered to a "MDL" before booth distribution. Example: Storage area, back of booth, etc. Unless specified, the default for the "MDL" will be the back of the booth or where Smart City deems the most convenient. All distribution of services to their final destination within the booth will originate from the Main Distribution Location "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and/or installed.

T = TELEPHONE/FAX

= INTERNET SERVICE

H = HUBS

PC = PATCH CABLES

**C** = COMPUTERS

Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

**Voice and Data communications cabling.** Smart City is the exclusive installer of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunication cable fall under Smart City's area of expertise.

### IMPORTANT! Prior to installation of service, a complete Floorplan is required.

Please utilize this grid should you not have your own Floorplan to send us. You may use a different Floorplan for each service group (Telephone, Internet, etc.) or combine all services on one Floorplan. For a Floorplan to be considered complete it must include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).

**Booth Orientation:** For Smart City to accurately install services a minimum of one surrounding Booth or Aisle # is required, two or more is best.

BOOTH SIZE _	ft x	ft	<b>SCALE:</b> 1 BOX IS = TOf	ŀ
	POOTH	I TVDE	I Island Dunling	

Booth or Aisle# in FRONT\_\_\_\_\_



Or fax order to (702) 943-6001

### LEAD RETRIEVAL 101

### How are you capturing and following up with all of the leads collected at your booth?

"Maximize your ROI by using ATS Lead Retrieval services."

Badges at events act as a form of identification and most importantly, electronic business cards. In an effort to streamline session attendance tracking & exhibitor lead capture show managers incorporate QR barcodes fully encoded with attendee contact info as well as important demographic data allowing the exhibitors to easily qualify and follow up.

### Why use event provided Lead Retrieval services?

- Easy to scan & capture attendee contact + key demographic information.
- Digital qualifiers & note taking
- Lead data available in real-time & post event (saved in Cloud for up to 60 months)
- Onsite technical support included
- Easily manage your exhibit booth team's leads
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### International Bowl Expo 2023 Orange County Convention Center/Orlando, FL June 25-29, 2023



### LEAD RETRIEVAL ORDER FORM

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• Instantly capture attendee contact info! Just "Point and Scan" the badges QR Code

• Personalize Leads by using our "Custom Qualifiers" with the ability for note taking





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ITEM	DIS. DEADLINE	SHOW RATE	<u>QTY</u>	<u>SUBTOTAL</u>		
<b>Mobile Plus</b>	\$ 369.00	\$ 419.00		\$		
iPad Mini Plus	\$ 449.00	\$ 499.00		\$		
LeadsPlus App (First License)	\$ 359.00	\$ 409.00		\$		
<b>LeadsPlus App</b> (Additional License)	\$ 99.00	\$ 149.00		\$		
LeadsPlus App Bun	dles: (First License In	icluded)				
3 Pack	\$ 499.00	\$ 549.00		\$		
6 Pack	\$ 799.00	\$ 849.00		\$		
10 Pack	\$ 999.00	\$ 1049.00		\$		
Mobile Plus Add-	Ons: F	Post Dis. Deadline				
<b>Z-Printer Plus</b>	\$ 75.00	\$ 95.00		\$		
<b>Custom Survey</b>	\$ 60.00	\$ 80.00		\$		
Delivery & Setup	\$ 65.00	\$ 85.00		\$		
Developer Kit	\$ 350.00	\$ 350.00				
Click here to C	ORDER ONLINE			al = \$		
			C Sales tax + 6.50	= \$		
Username: IBE2023	Password: 502	fotal D	Total Due (in US Funds)= \$			

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COMPANY			
EMAIL(S)			
ADDRESS			
CITY, STATE, ZIP, COUNTRY _			
ORDER CONTACT			
DUIGNE NO			
ONSITE CONTACT			
ONSITE CELL PHONE			
CREDIT CARD NO.:			SA
CARDHOLDER NAME:			
EXPIRATION DATE:	/ s	ECURITY ODE:	
CARDHOLDER SIGNATURE:			
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