Schedule AT A Glance

201,211,001,220							
9:30 AM - 4PM	AM - 4DM BOOT CAMPS						
7.00 / 11 11	Growing Leagues	Redemption	Maximizing Groups	Enhancing your Brunswick A2			
	for Any Business Model	Merchandising	& Events	Pinsetter Operations			
Noon - 5:00 PM	Registration						
1:00 PM - 5:00 PM	BPAA Committee Meetings						

	MONDAY, JUNE 30				
8:00 AM - 7:00 PM	Registration				
9:00 - 10:30 AM	Breakfast and Networking				
10:30 AM - Noon	BPAA Annual Membership Meeting				
1:00 - 5:00 PM	BPAA Board of Directors Meeting				
1:30 - 3:00 PM	Al Workshop - Featuring Jon Lakefish Session 1				
	Sponsor Pavilion: QubicaAMF				
3:15 - 4:45 PM	3:15 - 4:45 PM Al Workshop - Featuring Jon Lakefish Session 2				
	Sponsor Pavilion: Brunswick				
7:00 - 9:00 PM	Welcome Reception				

TUESDAY, JULY 1 7:30 AM - 4:00 PM Registration 8:00 - 9:00 AM Breakfast and Networking Hour 9:00 - 11:00 AM General Session featuring William McRaven 11:00 AM - 4:00 PM TRADE SHOW DAY 1

WEDNESDAI, JULI 2							
8:00 AM - 4:00 PM	Registration						
9:00 - 11:00 AM	Industry Awards Brunch						
11:00 AM - 4:00 PM	TRADE SHOW DAY 2						

WEDNESDAY IIIY 2

THURSDAY, JULY 3 8:00 AM - Noon Registration 8:00 - 9:30 AM Breakfast and Networking Hour Digital Mktg. 9:45 - 10:45 AM **BPAA Gov. Affairs** Leadership Dev. Boosting Profits: Driving Sales **Boost Your Brand with Building Effective Relationships** The Sound of Culture with your Beverage Menu, an Accessible Website with Policymakers Marketing & Guest Engagement 11:00 AM - Noon Sales Digital Mktg. Leadership Dev. Google Ads Amplifier: 10 Creative Ways to Fill Your Center 5 Keys to Maintaining Focus, The Rise of Mindful Drinking: Take Your Digital Marketing Purpose & Momentum **During Downtime** Adding No & Low-Alcohol from Basic to Brilliant Beverages to Your Venue Noon - 1:30 PM Lunch with Keynote, Reince Priebus - President & Chief Strategist, Michael Best Strategies LLC Food & Beverage Leagues/Tournaments Game Room Leadership Dev. 1:45 - 2:45 PM Menu Engineering- Attract New Bowling Center Arcade Threading The Needle: Tournament Achievement Now! Guests, Improve Guest Optimization: Tips, Tricks, Oil Patterns **Elevate Your Success**

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2:55 - 3:20 PM	Small Center Menus	Tournament Idea Share	Arcade	Bar
3:30 - 3:55 PM	Small Center Menus Panel	Revenue Generator Idea Share	Arcade Panel	First Time Leaders
7:00 - 10:00 PM	CLUB XPO to be announced			

EDU-TALKS

Experiences, Drive Sales & Profit

and Common Mistakes