

# food service PRODUCT GUIDE



Let's Create Great Dishes Together!"





### let's create great dishes together!

JTM Food Group is a forward-thinking food-processing company still rooted in the same principles of the original butcher shop: quality and value. For four generations, the campus of food professionals at JTM have provided great-tasting, on-trend, quality foods to customers who demand the best.

### CUSTOM PRODUCT DEVELOPMENT

Working together, JTM and its food service partners have time and time again been able to identify opportunities in the marketplace and satisfied consumer needs with innovative and proprietary menu items.

### **COAST TO COAST DISTRIBUTION**

JTM prides itself on delivering it product on time and on budget so it's there when you need it most. Partnering with distributors both big and small allows you easy access to quality JTM products your customers desire.

### DEDICATED SUPPORT TEAM

Partnering with JTM means working with some of the industry's best, including a dedicated team of sales and marketing professionals. The JTM team will work hand in hand with your operation to make sure your next product rollout is a success.

### JTM is proud to serve the following food service industries:



For more information, visit **www.jtmfoodgroup.com/foodservice.** 



### WHAT'S NEW

- Additional 500,000 pounds/day production capacity
- Proprietary dual cook technology
- Product Types:
- Cheese Items (Cheese Sauces and Dips, Mac & Cheese)
- Sauces (Italian, Mexican, Asian, Gravies)
- Mexican (Taco & Burrito Fillings, Queso Blanco, Enchilada Sauce)
- Breakfast (Breakfast Burrito Fillings)
- Pasta Entrées

### About JTM

- Family-held company, incorporated 1974
- Offer 600+ fully cooked products
- 400+ Employees
- Experienced management (the average manager has at least 15 years with JTM)
- Active ownership and hands-on leadership
- Dedicated to sustainability by employing technologies and materials that allow for less packaging, energy reduction, and recycling

### Food Safety – Our Top Priority

- All products are fully cooked
- Continuous in-line inspections
- Silliker audited
- USDA federally inspected facility
- AMS Graders & FSIS Inspectors on-site
- Allergen training for all plant employees
- GFSI (Global Food Safety Initiative) certification. We received a grade of an "A" from Cert ID and meet the BRC Global Standards for Food Safety and GFSI requirements.
- Certified integrated HAACP SSOP
- ServSafe training for sales and marketing team

### **Production Capabilities**

- Bagged entrée/kettle operation with over 3 million pounds per week production capacity
- Custom kettle with 72,000 pounds per day production capacity
- Master kettle with 300,000 pounds per day production capacity
- Fully cooked portion meat operation with 100,000 pounds per day production capacity
- Bakery with 6,000 pounds per hour production capacity

### Why Partner with JTM

- Committed to helping operators meet the specific needs of their customer base with products that deliver versatility, quality and efficiency to their operation
- Latest in on-trend intelligence
- Coast-to-coast customer support through our dedicated sales team, broker network, and customer service representatives
- Culinary experts available to help with recipe ideation, menu development, and training
- Website full of recipes developed for multiple menu applications
- Full service marketing and graphic design studio with an on-staff food photographer
- Research and Development and food scientists
- National distribution and delivery



# 18% increase

Beer cheese mentions rose **18%** across commercial food service operators in 2017.

> ~ Technomic, Menu Monitor 2017



Just heat and serve with our Bavarian pretzels for a delicious appetizer or use them in a variety of menu applications to keep your customers coming back for more. These dips deliver on-trend flavors consumers are seeking without all the preparation!

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Premium ingredients
- Menu versatility

### AVAILABLE PRODUCTS

47570 Buffalo Chicken Dip	4/5 lb bags 🛛 🚱
49500 Bacon Cheeseburger Dip	4/5 lb bags 🛛 🚱
75440 Spinach Artichoke Dip	4/5 lb bags 🛛 🞯
75390 Craft Beer Cheese Dip	4/5lbbags
75250 Beer Cheese Base	4/5 lb bags 🛛 🚱
75240 Cheese Sauce, Reduced Fat	4/5 lb bags 🗿
75510 Three Cheese White Sauce	4/5 lb bags 🛛 🞯
75550 Jalapeño White Cheese Sauce	4/5 lb bags 🛛 🞯
75150 Queso Blanco Sauce	4/5 lb bags 🛛 🞯
75700 Poblano Queso	4/5 lb bags 📴
49560 Hatch Chorizo Queso Fundido	4/5lb bags 🛛 🚱

### **Bavarian Pretzels**

### **FEATURES & BENEFITS**

High-quality pretzels made using a 200 year old recipe from Muenster, Germany, making them true Bavarian Pretzels. They are the ideal addition to any menu and are perfect paired with our flavorful dips and cheese sauces.

- Thaw or heat and serve
- Authentic taste and texture
- Buns are pre-sliced for ease of use

91100	Pretzel Sandwich Bun	80 / 4 oz.
96100	Pretzel Stick	72 / 2.25 oz.
91130	Pretzel Bites	500 ct.
91160	Small Pretzel Twist	40 / 4 oz.
91140	Medium Pretzel Twist	24 / 6 oz.
91150	Large Pretzel Twist	14 / 10 oz.



## Homestyle Chili

### **FEATURES & BENEFITS**

Delight your taste buds and satisfy your appetite. Our extensive chili lineup is sure to take you back to the familiar feelings of hearth and home while delivering a satisfying experience to every meal occasion.

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Quality ingredients

### AVAILABLE PRODUCTS

43030 Texas Jack's Chili	4/5lbbags	GF
43070 Cincy Style Chili	4/5lbbags	GF
41020 Hot Dog Chili Sauce	4/5lbbags	GF
41190 Chili con Carne	4/5lbbags	GF
43570 Premium Chili with Beans	4/5lbbags	GF
43140 Old-Fashioned Chili with Beans	4/5lbbags	GF
43320 White Chicken Chili with Beans	4/5lbbags	œ

### **Condensed Soup**

### **FEATURES & BENEFITS**

Inspired by days when meals were made from hand-picked vegetables and recipes passed down from generation to generation, our condensed soups have a great homemade taste in every bite.

- Fully cooked convenience
- Made-from-scratch flavor
- Premium Ingredients

47050 Chicken Tortilla Soup	4/5lb bags (24# yield)	
74020 Creamy Potato Soup	4 / 5 lb bags (24# yield) 🛛 🞯	
74160 French Onion Soup	<b>Soup</b> 6 / 6.7 lb bags (60# yield)	



## **Comfort Entrées & Sides**

#### **FEATURES & BENEFITS**

Our homestyle comfort entrées give an all new meaning to the phrase made-from-scratch. Each item is prepared with fresh vegetables, tender meats, and rich stocks to satisfy those home-cooked cravings and deliver proven performance and a homemade quality without wasting needless hours in the kitchen.

- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture .
- Premium ingredients

4/5lbbags	
4/5lbbags	GF
4/5lbbags	GF
4/5lbbags	GF
4/5lbbags	GF
4/5lbbags	GF
4/5lbbags	GF
4/5lbbags	
4/5lbbags	
4/5lbbags	GF
4/5lbbags	GF
	4/5 lb bags 4/5 lb bags





- Fully cooked, just heat and serve
- Convenient boilable/steamable bag
- Homemade taste and texture
- Multiple menu applications

#### **AVAILABLE PRODUCTS**

79240	Macaroni & Cheese	4/5lbbags
79060	Homestyle Macaroni & Cheese	6/5lbbags
79280	Three Cheese White Mac	4/5lbbags

### What's Changed...\_

#### • Dual Cook Production Process:

- ...Provides the ability to cook pasta and cheese sauce separately, gently blending them together at the end of the cooking cycle and prior to packaging
- ...Utilizes a variety of new technology to control the ratios of cheese sauce and pasta added to each bag of mac & cheese

...Improves product consistency from one bag to the next, one batch to the next

### • Pasta Cooking Process:

... Uniform cooking process with increased ability to control how long the pasta is cooked

- ...Greater flexibility and capability to cook pasta of a variety of shapes and sizes
- ...Starch, resulting from cooking pasta, is rinsed off and eliminated from the product leaving a tender yet firm pasta noodle



## **Burgers & Beef Patties**

#### **FEATURES & BENEFITS**

These burgers have a superior texture, taste, eye-appeal and consistency. The homemade appearance, juicy bite and high quality beef will satisfy your customers' appetites every time while operators will benefit from serving a consistent and profitable menu item.

- Fully cooked, just heat and serve
- Homemade taste and texture
- **Premium ingredients**

### **AVAILABLE PRODUCTS**

Burgers	&	Beef	Patties
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63910 Brewhouse Burger (4 oz. approx)	2/5 lb bags 🕒		
63780 Mini Signature Beef Patty (1.15 oz. approx)	4/5 lb bags 🕒		
63270 Medium Signature Beef Patty (2.5 oz. approx)	6/5lb bags 📴		
63330 Large Signature Beef Patty (3 oz. approx)	6 / 5 lb bags 📴		
Flavored Beef Patties			
63210 Jalapeño Beef Patty (2.5 oz. approx)	4/5lbbags		

### Steak Hoagies & Pork Rib

### **FEATURES & BENEFITS**

This line of fully cooked hoagie patties and ribs has withstood the test of time, proving that customers know a winner when they taste one, and they keep coming back for more. Some of these products have been around since JTM's inception and have demonstrated continued success in many applications.

- Fully cooked for a safer kitchen
- Fresh tasting, full of great flavor
- Ease of preparation •
- Versatile

Steak Hoagie Patties		
60250 6" Beef Hoagie	96 ct. / 3 oz. approx.	GF
60450 6" Seasoned Hoagie	96 ct. / 3 oz. approx.	GF
60350 8" Au Jus Beef Hoagie	64 ct. / 4 oz. approx.	GF
60380 8" Steakhouse Hoagie	56 ct. / 4.5 oz. approx.	GF
60470 8" Beef Hoagie	64 ct. / 3.72 oz. approx.	GF
60320 8" Seasoned Hoagie	64 ct. / 3.72 oz. approx.	GF
60440 8" Lean Beef Hoagie	64 ct. / 3.72 oz. approx.	GF
60310 8" Zesty Hoagie	56 ct. / 4.53 oz. approx.	GF
Pork Rib		
62060 Pork Grillin' Rib	48 ct. / 3.4 oz. approx.	





JTM's wide variety of authentic Mexican taco and burrito fillings and sauces are sure to increase the overall appetite appeal of your food service program. These products are designed to deliver a genuine, made-fromscratch taste with minimal prep time.

- Fully cooked
- Convenient boilable/steamable bag
- Authentic flavor
- Premium ingredients
- Menu versatility

### **AVAILABLE PRODUCTS**

Taco	& E	Burrito	Fillings
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42010 Beef Filling	4/5 lb bags 🐠
42060 Buffet Beef Filling	4/5 lb bags 👎
42620 Beef Filling, Reduced Fat & Sodium	4/5 lb bags 👎
44510 Beef Barbacoa	4/5lbbags
42250 Shredded Chicken Filling	4/5 lb bags 🐠
46560 Cilantro Lime Chicken	4/5lbbags
42320 Chorizo con Papas	6/5 lb bags 🐠
Sauces	
75150 Queso Blanco Sauce	4/5 lb bags 🞯
75700 Poblano Queso	4/5 lb bags 🐠
49560 Hatch Chorizo Queso Fundido	4/5 lb bags 📴
70260 Salsa Verde with Hatch Chile	4/5 lb bags 📴
73160 Carribean Jerk Sauce	6/5 lb bags 📴

### **Mexican Entrées on the Rise AT NON-MEXICAN RESTAURANTS**

Among Top 500 Chains, 125 non-Mexican concepts – 25% of all Top 500 Chains - offer 413 Mexican entrées.

> ~ 2017 Technomic Inc. Hispanic Food Service Consumer Trend Report



### Italian

### **FEATURES & BENEFITS**

For those who demand superior taste, these products are made with high-quality beef and pork, fresh vegetables, a fine array of exotic cheeses, and the natural spices you have come to love. So, whether you are looking for an authentic Italian sauce or moist and juicy meatballs, JTM has your Old World menu solutions.

- Fully cooked, just heat and serve
- Authentic Old World flavor
- Premium ingredients

Meat	balls		
64284	4 Cecilia's Meatballs, 1 oz.	2/5lbbags	
6428	3 Cecilia's Meatballs, .5 oz.	2/5lbbags	
Sauce	es		
722	Marinara Sauce	6 / 6.625 lb bags	œ
45010	Vito's Meat Sauce	4/5lbbags	GF
70250	) Pizza Sauce	6/5lbbags	GF
75290	Alfredo Sauce	4/5lbbags	GF
75510	Three Cheese White Sauce	4/5lbbags	œ



### Asian

### **FEATURES & BENEFITS**

Soar to success and elevate your senses with exotic flavors from various regions of Asia. Our Asian sauces feature natural ingredients that provide flavors rich in ginger, soy sauce, garlic, and an assortment of spices and herbs. These delicious creations deliver a savory taste, aroma and consistency that make them perfect for a mouthwatering base or a wide variety of marinades, glazes and dipping sauces.

- Fully cooked to save time and labor
- Convenient boilable/steamable bag
- Product consistency
- Menu versatility

Sauces	5		
73430	Asian Base Sauce	6/5lbbags	GF
73460	Sweet & Sour Sauce	6/5lbbags	GF
73420	Hunan Style Orange Sauce	6/5lbbags	GF
73450	General Tso's Sauce	6/5lbbags	GF
73480	Sweet Chili Sauce	6/5lbbags	GF
73400	Korean BBQ Sauce	6/5lbbags	GF







Respected for years as the first name in fine sandwich breads and pioneers of the classic hoagie roll, Vito's remains the leading choice among food service professionals. Our bread is proofed for nearly one and a half hours because time is the key ingredient in getting dough to rise naturally. Each roll is baked in its own pan and hand-cut to give a uniform, homemade look in every shape and size. The result – a beautiful crust with a soft center served up with that oven-baked goodness you desire.

- Wide variety of formulas and sizes
- Fresh tasting and full of flavor
- Ease of preparation

### **AVAILABLE PRODUCTS**

#### Hoagie/Sub Buns

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996	6" Original Hoagie Roll - PB, SL	96 ct.		
916	6" Baguette Hoagie Roll - FB, HG	72 ct.		
969	7" Italian Hoagie Roll - FB, HG	72 ct.		
926	8" Crunchy Crust Hoagie Roll - PB, SL	72 ct.		
995	8" Original Hoagie Roll - PB, SL	72 ct.		
946	8" Original Hoagie Roll - FB, SL	72 ct.		
959	10" Original Hoagie Roll - PB, SL, HG	48 ct.		
961	12" Original Hoagie Roll - PB, SL	48 ct.		
92150	12" Baguette Hoagie Roll - PB, HG	48 ct.		
92130	12" Italian Hoagie Roll - FB, HG	48 ct.		
930	12" Sub Shop Roll - FB, US	48 ct.		
Kaiser Buns				
966	4.25" Kaiser Bun - FB, SL	96 ct.		
91010	4.25" Honey Butter Kaiser Bun - FB, SL	96 ct.		
91050	5" Kaiser Bun - FB, SL	64 ct.		
91040	5" Honey Butter Kaiser Bun - FB, SL	64 ct.		
Breadsticks				
967	7.5" Breadsticks - FB, US	100 ct.		

PB - Par-Baked FB - Fully Baked SL - Sliced US - Unsliced HG - Hinged



### Breakfast

### **FEATURES & BENEFITS**

Whether it's the beginning of the day, the end of a meal or anything in between, JTM has you covered. From hearty breakfast fillings to creamy gravies, we offer an assortment of great-tasting products that will provide you with easy preparation while still delivering exceptional homemade taste.

- Fully cooked, just heat and serve
- Homemade taste and texture
- Premium ingredients

### **AVAILABLE PRODUCTS**

#### **Breakfast Fillings**

47980	<b>Loaded Breakfast Filling</b> (Bacon, Ham, Sausage, Cheese, Potato & Egg)	8/3 lb bags
47970	<b>Sausage Breakfast Filling</b> (Sausage, Cheese & Egg)	4/5lbbags
Gravies		
<b>Gravies</b> 46020	Sausage Gravy	4/5lbbags



Partnering with JTM means working with some of the industry's best, including a dedicated team of support professionals. The JTM team will work hand in hand with your operation to make sure your next product rollout is a success. JTM is proud to offer the following services:

### **RESEARCH AND DEVELOPMENT**

Our dedicated team of Research and Development professionals are committed to creating on-trend, consistent and profitable products. The R & D team at JTM will work hand in hand with you to develop menu components that work for your operation and satisfy your flavor profiles.

### **PROFESSIONALLY TRAINED CULINARY TEAM**

Our first class culinary team includes three professionally trained chefs committed to creating new and unique ways to present menu ideas to your customer base. Utilizing current trend analytics, our culinary team is always on top of cutting edge flavors and applications.

### SALES AND CUSTOMER SERVICE

Our responsive and passionate sales and customer service teams are dedicated to getting you the answers you need, when you need them. Working together, they excel at providing solutions in a matter of hours instead of days.

### MARKETING AND GRAPHIC DESIGN SERVICES

Our Marketing and Graphic Design services are designed to assist the end user with the promotion of new and existing menu items utilizing JTM products. With our state-of-the-art design and print studios, JTM is able to provide unparalleled resources to support product rollout and sales.

For more information, visit **www.jtmfoodgroup.com/foodservice.** 





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### **JTM FOOD GROUP**

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