

Wednesday, October 11, 2023

Subject: Sysco and Edward Don & Company Announcement

Valued Customers,

We are excited to announce that Sysco, the global foodservice leader, has entered into an agreement to acquire Edward Don & Company, a leading distributor of foodservice equipment and supplies based out of Chicago. Founded in 1921, Edward Don & Company generates approximately \$1.3 billion in annual revenue, and services restaurant, foodservice, and other customers across the United States. Upon completion of the transaction, DON will operate as a standalone specialty division within Sysco.

This exemplary business will be a great addition to the Sysco family and further demonstrates our Recipe for Growth strategy to focus on building strategic specialty platforms. Complementing our Supplies on the Fly business, this acquisition will enhance our assortment and service to our valued customers.

In addition to supplies like dinnerware, glassware, flatware, linens, and bar and kitchen supplies, Edward Don & Company also offers foodservice apparel, furniture, disposables, equipment and products for buffet and table service, hospitality, cleaning, sanitation, and maintenance.

Combining Edward Don & Company's products and expertise in these categories with Sysco's capabilities will enable us to expand our value proposition to our customers.

We want to sincerely thank you for your business and assure you that the Sysco and Edward Don & Company management teams will work closely together on a smooth transition following the transaction closing.

For now, both Sysco and Edward Don & Company will continue to operate business as usual. The acquisition is subject to regulatory approval and other customary closing conditions. If you have any questions, please do not hesitate to contact your sales representative.

We look forward to this new chapter and value your support during this transition.

Sincerely,



Greg Keller
Senior Vice President
National Accounts, Sysco and SYGMA